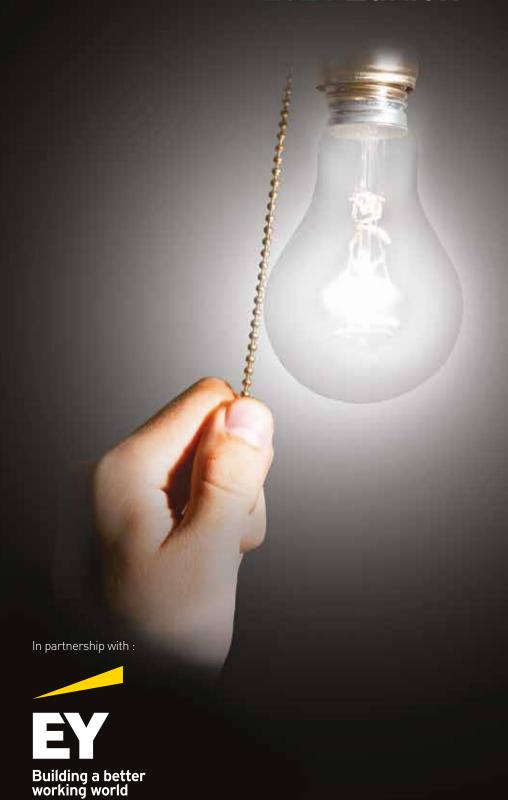
RMIS PANORAMA

[RISK MANAGEMENT INFORMATION SYSTEMS]

2021 Edition





AMRAE wishes to thank the following participants who helped produce this document:



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AMRAE really wants to thank all of the organizations (Club FrancoRisk, FERMA, RMIS et PARIMA) that help us make this new edition of the RMIS Panorama a success:











François BEAUME VP AMRAE, VP Risks and Insurance Sonepar

Editorial

As we publish this 13th edition of the Risk Management Information Systems (RMIS) Panorama, the waves born from the COVID-19 crisis continue to evolve. Some sectors of activity (tourism, passenger transport, hotels, leisure, culture, etc.) are beginning to recover, but sometimes remain heavily impacted. For other sectors, which had the ability to change their business models, true post-crisis opportunities have emerged.

The consequences of this crisis on current risk and insurance management, crisis management and BCP methodologies, and the increasingly important issues related to compliance will lead to further evolution of Risk Management Information Systems (RMIS). Mapping, incident management, risk control and action plans remain the modules most expected by Risk Managers in their RMIS. Climate and CSR¹ or ESG² risks will certainly generate new expectations.

The increased use of teleworking and the forced hyper-digitization of the economy have reinforced the use of Information Systems by employees in all sectors, including, of course, RMIS. Within the framework of corporate insurance policies renewals, which were very complicated this year, some Risk Managers, still rare, have opened discussions on this matter with their brokers and insurers.

This new edition of the Panorama is still based on the combined analysis of two international surveys: the first one towards the RMIS vendrors (121 vendors listed, 49 respondents), the second one towards the Risk Managers (230 respondents), to collect their vision of the RMIS and their utility. The "Covid-19 Response" section describing how vendors have enhanced their offerings in response to the crisis, published for the first time in the previous edition, has been repeated this year.

This 2021 Panorama is also enriched with new testimonies from RMIS users from different countries, as well as perspectives gathered from sister associations such as FERMA³ and PARIMA⁴.

As every year, this publication is available for free download on the AMRAE website (www.amrae.fr). The French version is available now and the English version will be available in a few weeks.

Once again this year, we would like to thank the publishers and risk managers who participated in our surveys.

We have renewed our partnerships with Club FrancoRisk, FERMA, PARIMA and RMIS. These partnerships allow us to relay our requests to their Risk Managers members and to request publishers that they submit to us. On this basis, this year again regional analyses will be carried out again this year in order to provide more specific insights.

Finally, AMRAE would like to thank its partner EY for its continuous involvement over the last few years, which is necessary for the enrichment and sustainability of this publication.

We hope you enjoy reading it!

¹ CSR: Corporate Social Responsibility

² ESG : Environmental, Social, Governance

 $^{^{\}rm 3}$ FERMA: Federation of European Risk Management Associations

⁴ PARIMA: Pan-Asia Risk Management Association

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Executive summary

This 2021 release of our RMIS Panorama is **major update** of vendors ID cards and **market analysis**, including **exclusive content**, thanks to the involvement of numerous RMIS vendors and Risk Managers.

2021 RMIS Panorama structure

- An analysis of market practices and trends, based on a survey of 230 risk managers respondents in 23 countries, as well as 49 vendors. Our partners Club FrancoRisk, FERMA, RMIS and PARIMA allow us to maintain the internationalization of the study.
- **49 descriptive vendors sheets** have been completely updated since the 2020 edition, including 10 exclusive sheets (new participants).
- **12 testimonials from risk managers** sharing their experience of setting up or using an RMIS.
- An expert opinion integrating the best practices associated with the construction and implementation of the digital strategy of risk management, internal control, internal audit, insurance functions...
- An expert opinion on the GDPR¹ regulation impacting our digitalization projects for risk management functions.
- A "Covid-19 Response" section reminding the solutions proposed by the vendors in front of the health crisis.

Findings and Trends

- The RMIS market remains dynamic (+50%) despite the crisis for all sectors and all company sizes.
- Large international companies in industry and services represent the "typical client".
- The main benefits of RMIS as perceived by risk managers are increasing efficiency and analysis, improving information sharing and avoiding silos between the risk functions.

- RMIS projects very frequently (94%) bring together the traditional risk functions (Risk Management, Audit, Internal Control, Insurance, Compliance, etc.) around a common approach.
- The SAAS offer is increasingly common, both at the request of customers and vendors who increasingly favor this outsourced deployment and hosting solution.
- Ease of use and reporting capabilities remain the main **criteria for selecting** an RMIS tool, even if this last criterion is not met by nearly half of the risk managers surveyed.
- The average level of satisfaction of risk managers with RMIS remains stable, even if progress remains to be made in terms of innovation, interface management (data sharing) and reporting.
- The modules with which risk managers are most satisfied concern incident management, internal control and risk mapping.
- **Third-party risk management** is a module that is expected and satisfies 2/3 of current users.
- Artificial Intelligence is still not very much integrated into current RMIS; however, it appears to be an area of development desired by 1/3 of vendors who do not already have it.
- The recent COVID-19 health crisis has highlighted the importance of Information Systems as one of the means contributing to a **better resilience of companies**.
- In the insurance field, the RMIS acts as a formidable transformation tool by accelerating the **digitalization of** the Insurer/Broker/Customer relationship.

¹GDPR : Global Data Protection Regulation (UE)

Reasons for developing a RMIS Panorama

The RMIS, a fundamental tool dedicated to Risk Management

The Risk Management function is first and foremost a function that is strongly linked to collecting, analyzing, summarizing and reporting data which are sometimes heterogeneous. Identifying risks and collecting incidents as early as possible after their occurrence, both geographically and in time, and their evaluation to ensure effective decision making requires the management of data flows in the most relevant possible way.

This is precisely the purpose of a Risk Management Information System (RMIS, also called GRC technologies or IRM), which aims at sorting through often plentiful data before reporting it to the Risk manager in a suitable format. This type of tool is therefore not only an analysis and operational tool, but also a valuable tool for communicating and sharing relevant results.

RMIS are designed to provide a management tool for every Risk Management actors:

- > **Top Management** can have a consolidated view of entailed risks and actions in progress.
- > Managers (Risk Owners) in charge of handling a set of risks have this same view and can use it to manage actions within their area of coverage.
- > Assurance group:
 - The Risk managers can coordinate all risk management related actions, from identification to treatment, and implement more specific measures (e.g. related to managing loss claims and insurance policies).
 - Other functions: Internal Audit, Internal Control, Compliance...
- > Other Internal partners (QHSE, Legal, IT, CSR ...).
- > Potential external partners (brokers, consulting firms...).

Main objectives of a RMIS Panorama

Since 2008, AMRAE has been carrying out a survey on a yearly basis, listing vendors of *Risk Management Information Systems* (RMIS) and solutions available on the market. This 2021 release has been consolidated thanks to the involvement of:

- 49 RMIS vendors to qualify their functional and technical scope.
- 230 Risk managers to qualify their stakes, needs and feedbacks using RMIS.

The Panorama combines those two analyses to provide insights to Risk Management actors who seek for information on RMIS by answering the following questions:

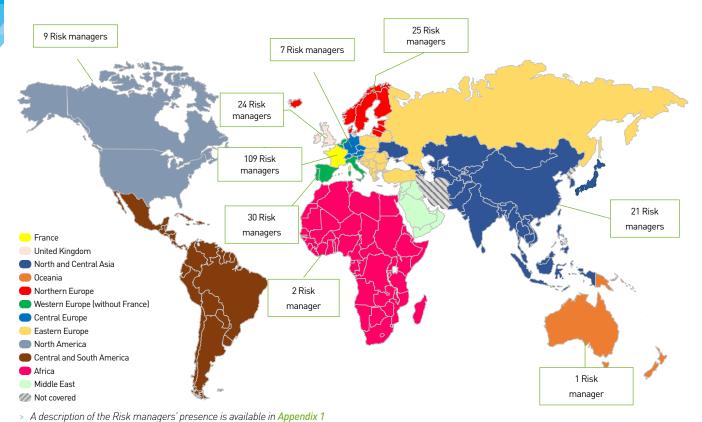
- > What are my needs?
- > Can the market solutions meet those? To what extend?
- > Should I use a single specialized product or a RMIS wide integrated product?
- > Which are the selection criteria to consider during my call for tender?

With a view to avoiding potential conflict of interest and meeting the most stringent ethical standards, this work was carried out, from the beginning, based on three core tenets:

- Neutrality: the Panorama does not make any value judgments on vendors and their solutions, nor does it recommend their purchase. It is intended simply to provide a framework to present the tools and the main functionalities available on the market.
- Objectivity: questions cover the features offered by each solution, and are mainly technical and factual.
- **Business oriented:** questions and analysis are directly related to the specific functions and needs of Risk managers.

^{*} GRC : Governance, Risk and Compliance; IRM : Integrated Risk Management

A global Risk manager survey



56% of the respondent Risk managers have already used a RMIS.

Two thirds of those RMIS users works for large companies (Turnover > €1 Md)

To better perceive the market trends and expectations, we have enriched analysis by crossing Vendors survey with Risk managers survey across several sectors and countries. Thanks to the support of our partners (Club FrancoRisk, FERMA, RMIS and PARIMA) we have a truly global coverage gathered and analyzed with 228 Risk managers responses over 5 continents.

Hence, we can present the following insights:

- > Respondent expectations (modules, benefits),
- > Decision factors used during the RMIS selection process,
- > Level of satisfaction regarding decision factors and functional modules,
- > Pricing and hosting expectations.

SCOPE OF RISK MANAGERS' RESPONSIBILITY



Small-Mid-cap companies represent 38% of respondents, and large companies represent 62%.

All sectors are represented with a good balance (Industry, Banking, Insurance, Retail, Public sector, Telecom...).

Data coming from the "Risk managers" survey are highlighted with this logo.

A survey conducted among RMIS sofware vendors

As every year, we have updated our RMIS vendors questionnaire (130 questions) to consider RMIS and risk management trends.

Two new functional modules have been added: Third Party Risk Management and Artificial Intelligence. We also reinforced this year questions related to interoperability technical features and reporting capabilities.

This year, after a review of market actors, a list of 121 vendors was set up, including vendors consulted last years as well as new market players.

These vendors were then directly contacted by AMRAE or EY and invited to participate in an online survey questionnaire (available in English and French) published at the end of 2020 for over a month.

This questionnaire allows vendors to present their company and describes the complete technical and functional features of their RMIS solutions. Questionnaires mainly completed were considered in this analysis.

Panel of respondents



49 respondents



10 new respondents

For the 2021, edition, the Panorama is composed of a panel of 49 respondents among consulted vendors.

10 new respondents have participated in this edition



































































































■ New respondent

MAIN INDUSTRY CHANGES:

- > Acquisition of CGE Risk by Wolters Kluwer.
- > Acquisition of Archer by Symphony

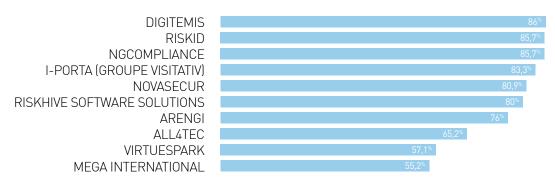
Analysis of the respondents' panel

VENDORS' WORKFORCE DEDICATED TO RMIS (39/49*)

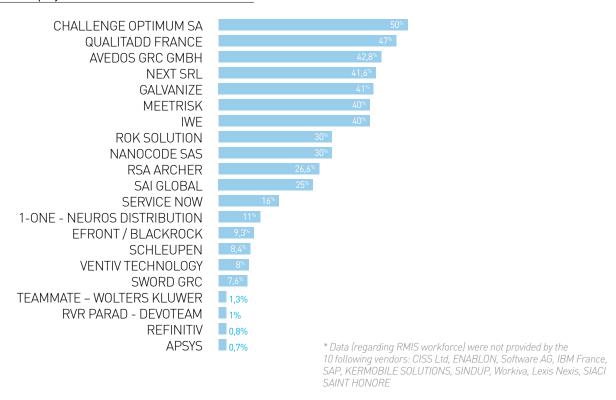
100% of employees dedicated to RMIS - 8 vendors



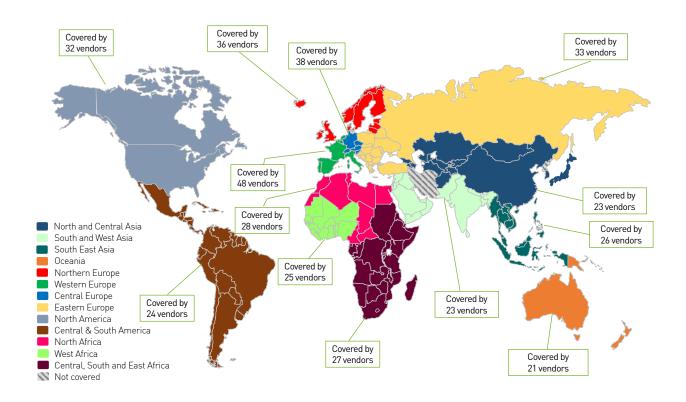
>50% of employees dedicated to RMIS - 10 vendors



<50% of employees dedicated to RMIS - 21 vendors



RESPONDENT VENDORS' GEOGRAPHICAL PRESENCE



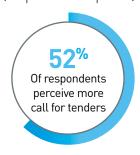
- > This map shows the presence (commercial and implementation services) of RMIS Vendors by region.
- > A description of the Vendors presence is available in Appendix 2

RMIS market analysis

This chapter presents the still-current view of the RMIS market, as perceived by respondents to the 2021 survey.

Which are the trends for the RMIS market?

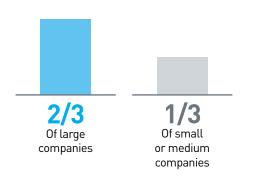
The RMIS market is still dynamic, confirming the trend observed since 2013 of an increasing number of RMIS RFP (Request For Proposals)



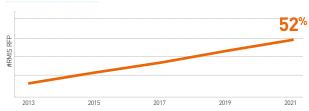
INTERNATIONAL COMPANIES REMAIN THE MAIN BUYERS:



THE MARKET'S DYNAMISM AFFECTS ALL SIZE OF COMPANIES:



RFP RMIS INFLUX



Which are the sectors, and how many users?

The average number of users, up slightly, is between 50 to 200 users and mostly located in Industry and Services

This extensive use of an RMIS in the organization may be correlated with the extension of its functional scope (multimodules).

Why implementing a RMIS?

There is a now a well-established consensus among Risk managers worldwide on what an RMIS tool should deliver to perform efficiently, and those benefits tend to remain very similar year on year across regions.

The RMIS is therefore more a tool for sharing and communication, efficiency, harmonization and decision support than a simple compliance tool.

COMPANY SECTORS USING RMIS



PERCEIVED RMIS BENEFITS (vs.2020)



- Facilitate sharing of information (→ 2)
- Facilitate cross departments analysis and avoid silos (74)
- Harmonize practices and reporting (3)
- Visualize real-time data (76)
- Data reliability (7)
- Optimize the sharing of risk management best practices (\$\sigma 5\$)
- Strengthen decision support
- Secure sensitive information (8)
- Optimize transfer to insurance
- Be compliant with law/regulations (9)

AVERAGE NUMBER OF USERS



Is it a single buyer or a transverse and collaborative selection process?

An increasingly transversal RMIS approach within companies.

SEVERAL DEPARTMENTS ARE INVOLVED IN RMIS RFP





For a large majority of vendors (94%) and Risk managers (96%), RMIS RFP (Requests For Proposals) concerns always several departments of the company in a coordinated approach.

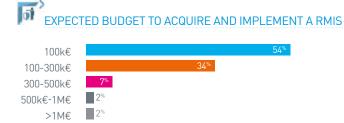
The majority of responding Risk managers (63%, +27% compared to 2019) target a single tool for all functional areas (audit, risk management, insurance, internal control, etc.).

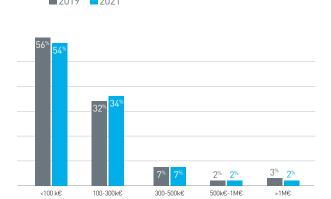
This confirms the trend already observed in previous editions, consisting of the need for converging risk management systems to make them more effective and cross-functional.

An increasing RMIS budget, despite the crisis

The great majority of responding Risk managers (54%) wishes to invest less than 100k€ in the acquisition and implementation of a RMIS.

However, despite the crisis, we note a slight increase in the expected average RMIS budget.





Multiple stakeholders for a collective decision

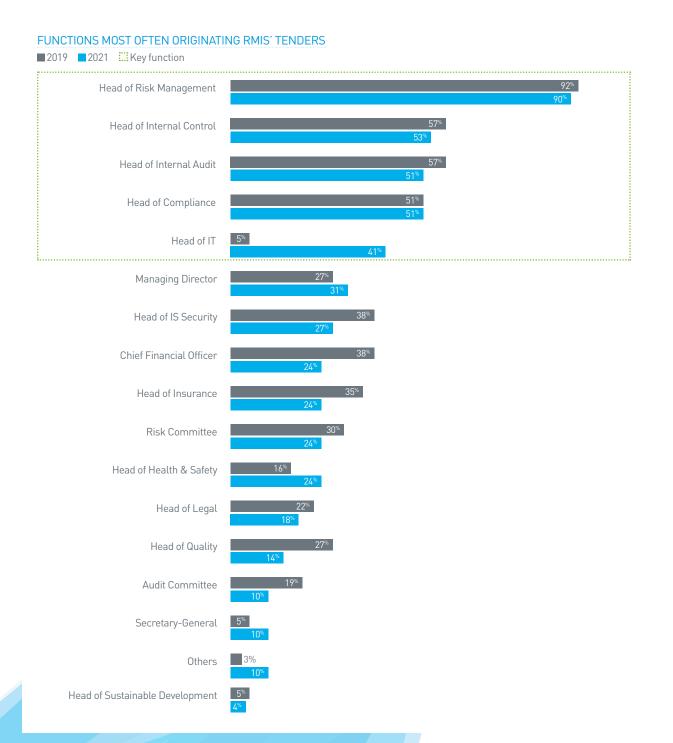
The selection of an RMIS remains a collective process involving multiple players, right from the initial stages of identifying needs.

The functions in demand for these solutions are still mainly the risk, audit, compliance and internal control departments.

The Insurance Department is becoming less and less of a buyer (-11 points compared to 2019 and -22 points compared to 2018).

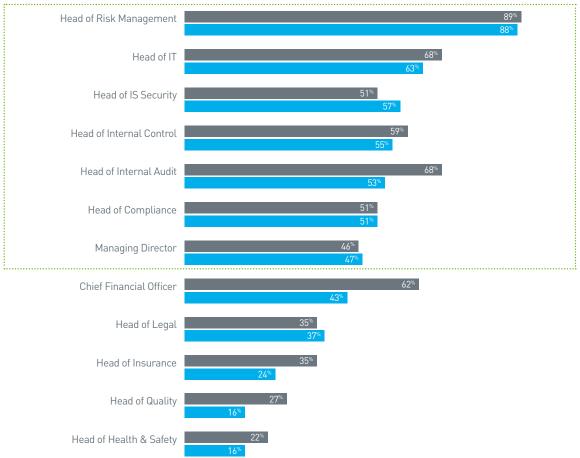
As RMIS projects are increasingly cross-functional, the IT Department and General Management are becoming key sponsors and decision makers in the selection of the RMIS. However, Finance Departments are less involved than in previous years.

Information security stakes now appear to be decisive in the selection of the RMIS.



DECISION MAKERS INVOLVED IN RMIS SELECTION

■ 2019 ■ 2021 :::: Key function





Which criteria to select a RMIS?

Easy to use remains the main criteria to investigate when selecting a RMIS tool, with Reporting capabilities as a second main criteria. There is an increasing demand for ergonomic and advanced reporting within the solution or via a Data Visualization tool interfaced with the RMIS.

The importance in the Reporting capabilities criteria can also be explained by the fact that RMIS is more frequently used as a communication tool by companies, enabling different assurance groups to share information with management and vice-versa using a cockpit style view of their risk environment.

RMIS SELECTION CRITERIA (vs.2019)

- Easy to use $(\rightarrow 1)$
- 2. Reporting capabilities (→ 2)
- 3. Functional coverage (74)
- 4. Customization flexibility (3)
- **5.** Price (→ 5)
- 6. Security (new)
- 7. Quality of integration services and support services (> 6)
- 8. Company reliability (>> 8)
- 9. Innovation (Artificial Intelligence, Chatbots, Predictive analysis, ...) (new)
- **10.** Hosting services (SAAS or internal hosting) (9)
- 11. Interfaces with other information systems (7)
- 12. Sector specific expertise (10)

Satisfaction levels are stable, although there is still room for improvement

Satisfaction levels remain stable, although there is still room for improvement as 66% (up from 71% in 2019) of risk managers remain satisfied with their RMIS. However, a significant proportion of respondents pointed to the lack of innovation by RMIS vendors (new focus 2021), and poor interfacing capabilities with other IS (58% of respondents, stable compared to 2019).

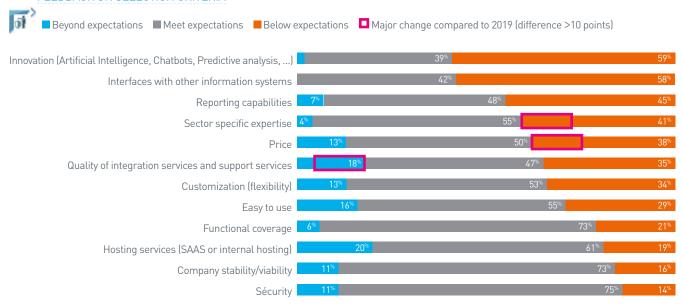
Although most vendors are offering more and more possibilities for interfacing with third-party applications via APIs or standard imports, risk managers working in a multi-source environment have the impression that vendors still need to make progress in this area.

The reporting capabilities of the solutions remain an important point of attention, particularly on issues such as the rigidity of embedded reports or the lack of completeness of the proposed libraries.

Wouldn't sharing data (via APIs in particular) allow more flexibility and autonomy for customers? Nearly two-thirds of software vendors offer their clients an API (documented in 80% of cases), but few risk managers currently seem to have the means to use it.

The risk managers who responded reported improvements in the ergonomics of the tools, as well as in the quality of the integration and support services.

FEEDBACK ON SELECTION CRITERIA



What will be the next RMIS modules?

While the traditional RMIS modules such as Risk Mapping, Audit, Internal Control, Compliance and Data Protection appear to be well covered by vendors, the following modules and functionalities are noted on the software vendors' agenda for future development:

- Sustainable Development and Corporate Social Responsibility (CSR)
- Artificial Intelligence

The Third-Party Risk Management module (TPRM), added for the first time this year in the study, seems to be already available in the majority of RMIS (59%) and seems to represent a very interesting evolution for other RMIS vendors

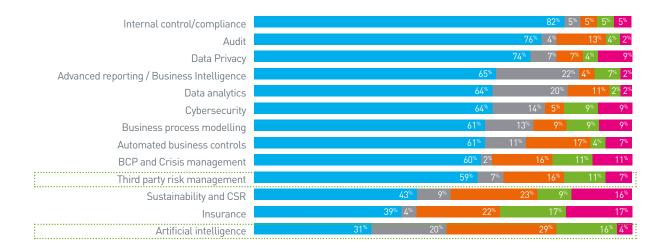
The Artificial Intelligence functionalities, which can be used for several functional modules, seem to be little deployed at this stage. It should be remembered that the level of expectation of the risk managers who responded is low for this module.

The modules that have been most developed over the last two years cover Cybersecurity (+18 points), Process modeling (+17 points), Business continuity and crisis management (+16 points), and Data privacy (+10 points).

Note that 13% of RMIS software vendors do not offer advanced **reporting** capabilities (or via interfaces), even though this is the second most important tool selection criterion for risk managers.

RMIS ROADMAP, BY FUNCTIONAL MODULES

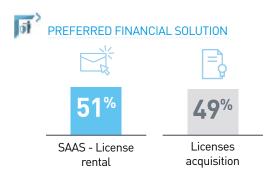




¹ TPRM : Third Party Risk Management

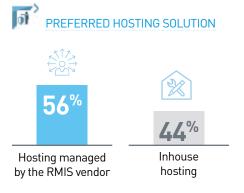
What are the deployment methods for RMIS?

Risk managers have no clear preference regarding financing: subscription-based rental model (generally also covering hosting), or license and maintenance model.



Mostly outsourced data.

There is a clear trend towards RMIS hosting solutions by a software vendor's subcontractor, even if most RMIS vendors remain open to hosting in the customer's infrastructure (78% of software vendor offers).



Risk managers prefer more and more outsourced hosting.

HOSTING SOLUTION OFFERED (RMIS)



RMIS vendors maintain the possibility of hosting the solution on the customer's premises, but are increasing their ability to host the solution in their own infrastructure without subcontractors (+12 points).

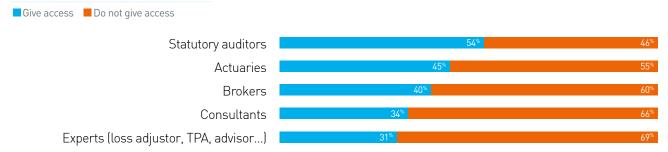
ōi >

Should the RMIS be accessible to external parties?

A small majority of risk manager respondents do not consider it relevant to open up the RMIS to external actors, but this proportion seems to be decreasing (-8 points).

Thus, a majority of respondents consider it relevant to open certain RMIS data to the statutory auditors, and more than a third of respondents would like to open their RMIS to brokers, actuaries and consultants.

RMIS ACCESS FOR EXTERNAL ACTORS



RMIS Panorama 2021 results summary

Survey methodology for vendors

Concerning the vendor's survey, multiple-choice questions were often proposed to provide simple options to the vendors and improve the analysis on a standardized basis.

Each of the standardized responses was assigned a certain scoring as per the following scale, identical to that used in previous editions:

COVERAGE	SCORE	DESCRIPTION
Feature not covered	0	Feature not implemented in the solution
Feature can be covered with ad hoc development	1	No existing standard, but can be developed with ad hoc development by a specialist (depending on aspects: vendor, integrator or client IT Department)
Feature covered, but limited to a standard behavior	2	Using the existing standard, but not editable/configurable, either by the vendor, the integrator, the business user or the client IT Department
Feature covered by technical customization	3	Customization of the standard solution, that can only be performed by a technical expert of the solution (for instance: people from vendor, integrator, or from client IT Department, previously trained to technical solution administration)
Feature covered by business user customization	4	Customization of the standard solution, that can be performed by a business user, independently from the client IT Department and from vendor or integrator (possibly after a nontechnical functional administration training)

This scoring scale allowed an objective analysis of responses in order to obtain individual and global conclusions. These results were then analyzed in the light of the comments and feedback provided by vendors, to reflect the characteristics of their products as accurately as possible.

Finally, we would like to point out that, as in previous editions, the analysis carried out was based on vendor self assessments only.

In line with our core tenets mentioned above, **no tests or interviews were conducted to avoid any judgment** whatsoever from the team who elaborates the Panorama.

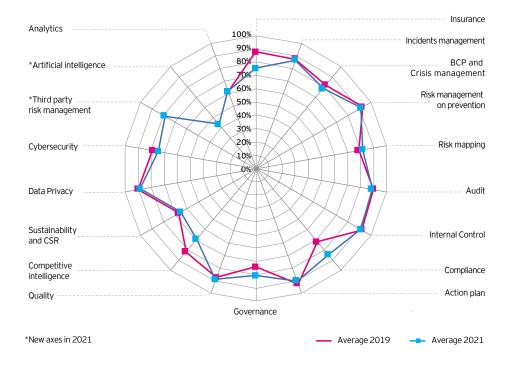
Two levels of synthesis have been held from the first edition of the Panorama:

- Global synthesis aimed at capturing the main respondents' characteristics,
- Individual feedback, per vendor.

2021 global results by functional modules and technical axes

The following chart shows aggregated vendors responses on the functional modules and technical axes and provides a comparison with the results achieved in the previous edition (2019).

FUNCTIONAL MODULES (BASED ON VENDORS' SELF-ASSESSMENTS)



Note that:

The calculation method considers, for each module, only respondents having the module (RMIS vendors without the module do not penalize the average score).

Comments:

- > The general shape of the 2021 coverage curve remains essentially the same as in 2019.
- > The functional modules are covered on average at 80% by all respondents. On a like-for-like basis, this coverage rate has decreased by 2 points compared to the previous edition.
- > The Insurance and Competitive Intelligence modules recorded the largest drop.
- > Compliance shows a clear progression (+13 points) contributing to a good level of satisfaction perceived by the risk managers on this module.
- > The integration of **Artificial Intelligence** functionalities being progressive, the RMIS vendors show a very low average level of coverage (43%).

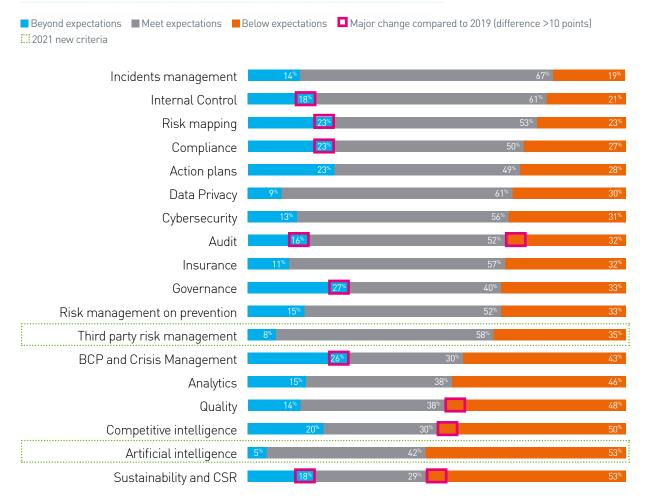
The description of the functional modules is available in Appendix 3.



Functional modules (based on Risk managers survey)

The average satisfaction rate has decreased slightly since 2019 to 66% (-5 points), with the following modules showing the greatest decline: Audit, Sustainable Development, Quality and Business Intelligence. However, most of the modules (excluding Business Intelligence and Sustainable Development) meet the expectations of the majority of the respondent population of risk managers.

SATISFACTION LEVEL PERCEIVED BY RISK MANAGERS ON FUNCTIONAL MODULES



While the Third-Party Risk Management module satisfies more than two-thirds of respondents, the Artificial Intelligence module seems to leave risk managers more mixed.

The Incident Management module has progressed this year to become the most satisfactory module for risk managers.

Functional needs of Risk managers

Risk mapping (93%), Incidents management (89%), Risk management on prevention (85%) and Action plans (83%) remain the most expected functional modules of an RMIS.

Expectation for the following module are still high: Audit and crisis management and BCP.

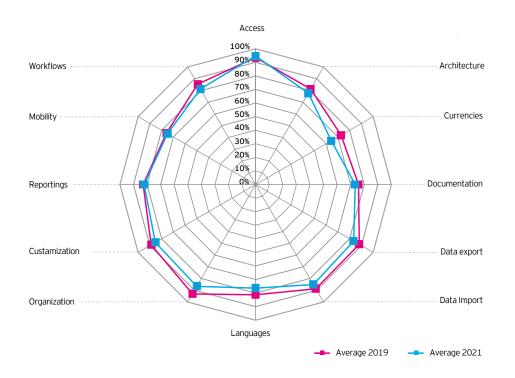
Expectations for the following areas remain low (50 to 60 %): Competitive intelligence, Sustainability and CSR and Governance.

Third Party Risk Management module (added this year) is highly expected functional module of an RMIS (71%).

FUNCTIONAL NEEDS OF RISK MANAGERS (vs.2019)

- Risk mapping (→ 1)
- 2. Incidents management (→ 2)
- 3. Risk management on prevention $(\rightarrow 3)$
- 4. Action plan (→ 4)
- **5.** Audit (→ 5)
- BCP and Crisis Management (> 6)
- **7.** Internal control (→ 7)
- 8. Insurance (→8)
- Compliance (→ 9)
- 10. Third party risk management (new)
- **11.** Data Privacy (→ 11)
- **12.** Quality (→ 12)
- **13.** Cybersecurity (≥ 10)
- 14. Governance (v 13)
- 15. Sustainability and CSR (14)
- **16.** Competitive intelligence (**§** 15)
- 17. Artificial intelligence (new)
- **18.** Data analytics (new)

TECHNICAL AXES (BASED ON VENDORS' SELF-ASSESSMENTS)



Note that:

The general shape of the 2021 curve remains substantially the same as last year with, however, a slight decrease on the majority of the axes.

Comments:

- > Most technical axes still covered an average at 79% by all of the respondents.
- > The coverage rate of the currency management axis decreased by 8%.
- > RMIS access management is still a sensitive area where vendors have a good level of coverage.

The description of technical axes is available in Appendix 3.

Detailed vendors' map based on self assessments (functional modules)

	Insurances	Incident management	BCP and crisis management	Risk management on prevention	Risk mapping	Internal Audit	Internal controls	Compliance	Action plan	Governance	Quality	Competitive intelligence	Sustainability and CSR	Data Privacy	Cybersecurity	Third party risk management	Artificial intelligence	Analytics
1-ONE	\bigcirc	\bigcirc	\bigcirc		•	\bigcirc	\bigcirc	\bigcirc		\bigcirc	\bigcirc	\bigcirc	\bigcirc		\bigcirc	\bigcirc	\bigcirc	•
ALL4TEC				•	•						\bigcirc						\bigcirc	\bigcirc
AMÉTHYSTE		•	•		•		•			\bigcirc		\bigcirc			\bigcirc	•		•
APSYS								\bigcirc			\bigcirc				\bigcirc			•
ARENGI												•						•
AVEDOS GRC GMBH									\bigcirc	\bigcirc		\bigcirc	\bigcirc			\bigcirc	\bigcirc	\bigcirc
CERRIX	\bigcirc											\bigcirc						
CHALLENGE OPTIMUM SA	\bigcirc						•					\bigcirc	•	\bigcirc				•
CISS Ltd	\bigcirc		\bigcirc							\bigcirc			\bigcirc				\bigcirc	•
DELTA RM			\bigcirc															•
DIGITEMIS	•											•						•
EFRONT/BLACKROCK																	\bigcirc	•
ENABLON					•							•			•			•
GALVANIZE	\bigcirc							•		•	•	•	•	•	•		•	
IBM FRANCE	\bigcirc				•							•			•			•
I-PORTA (GROUPE VISIATIV)			\bigcirc		\bigcirc		\bigcirc	\bigcirc		\bigcirc	\bigcirc			\bigcirc	\bigcirc	\bigcirc	\bigcirc	•
iWE				•					•	•		•			•		•	•
KERMOBILE SOLUTIONS				\bigcirc		\bigcirc	\bigcirc	\bigcirc					\bigcirc	\bigcirc		\bigcirc	\bigcirc	
LEXISNEXIS	\circ		•	•		•	•	•	•	•	•	0	•	•	\bigcirc	•	\circ	
MAPTYCS												\bigcirc						•
MEETRISK	•	1	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	•
MEGA INTERNATIONAL	0	•	9		9					9					•	•	0	
MY RISK COMMITTEE	9		9	9	9	•	9	0	0	9	0	0	0	0	0	0	9	•
NANOCODE SAS	0	•			•										•		•	0
NEXT SRL		•		9					9	9				•	0		0	0
NGCOMPLIANCE		9	•					9	9		•					•		0
NOVASECUR												9	•		9			
OPTIMISO GROUP SA		1			1			9	9				•			•		
OXIAL			•							9		•						0
QUALITADD FRANCE	0																	0
REFINITIV	0																	
RISHIVE SOFTWARE SOLUTIONS LIMITED RISKID	0				•													
RISK'N TIC	0				0													
ROK SOLUTION														9		•		•
RSA ARCHER					4					4	4				4			0
NOA ANOTIEN																		

Detailed vendors' map based on self assessments (functional modules)

	Insurances	Incident management	BCP and crisis management	Risk management on prevention	Risk mapping	Internal Audit	Internal controls	Compliance	Action plan	Governance	Quality	Competitive intelligence	Sustainability and CSR	Data Privacy	Cybersecurity	Third party risk management	Artificial intelligence	Analytics
RVR PARAD - DEVOTEAM																		•
SAI Global																		
SAP																		
Schleupen																	\bigcirc	
SERVICENOW																		
SIACI SAINT HONORE											\bigcirc		\bigcirc		\bigcirc		\bigcirc	
Sindup (Netprestation)	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc		\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
Software AG																		
Sword GRC	\bigcirc		\bigcirc							\bigcirc		\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc
TeamMate – Wolters Kluwer		\bigcirc	\bigcirc	\bigcirc						\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	
Ventiv Technology								\bigcirc						\bigcirc	\bigcirc	\bigcirc		
VIRTUESPARK		•				\bigcirc						\bigcirc					\bigcirc	
Workiva	\bigcirc	\bigcirc	\bigcirc								\bigcirc	\bigcirc		\bigcirc		\bigcirc	\bigcirc	

Detailed vendors' map based on self assessments (Technical axes)

	Access	Technical Architecture	Currencies	Documentation	Export	Import	Languages	Organization	Customization	Reportings	Mobility	Workflows
1-ONE			\bigcirc									
ALL4TEC					•							
AMÉTHYSTE					•		•	•	•			
APSYS							•					
ARENGI					•		•		•			
AVEDOS GRC GMBH												
CERRIX			\bigcirc				\bigcirc					
CHALLENGE OPTIMUM SA				•					•			
CISS Ltd		\bigcirc	\bigcirc			\bigcirc	\bigcirc					
DELTA RM				•			•					
DIGITEMIS							•					
EFRONT / BLACKROCK					•							
ENABLON												
GALVANIZE												
IBM FRANCE												
I-PORTA (GROUPE VISIATIV)												
iWE												
KERMOBILE SOLUTIONS							•					
LEXISNEXIS			\bigcirc			\bigcirc	\bigcirc					
MAPTYCS												
MEETRISK		\bigcirc										
MEGA INTERNATIONAL												
MY RISK COMMITTEE												
NANOCODE SAS												
NEXT SRL		\bigcirc									\bigcirc	\bigcirc
NGCOMPLIANCE												
NOVASECUR												
OPTIMISO GROUP SA												
OXIAL												
QUALITADD FRANCE												
REFINITIV		\bigcirc										
RISHIVE SOFTWARE SOLUTIONS LIMITED												
RISKID		\bigcirc			•		•					•
RISK'N TIC												
ROK SOLUTION												
RSA ARCHER												

Detailed vendors' map based on self assessments (Technical axes)

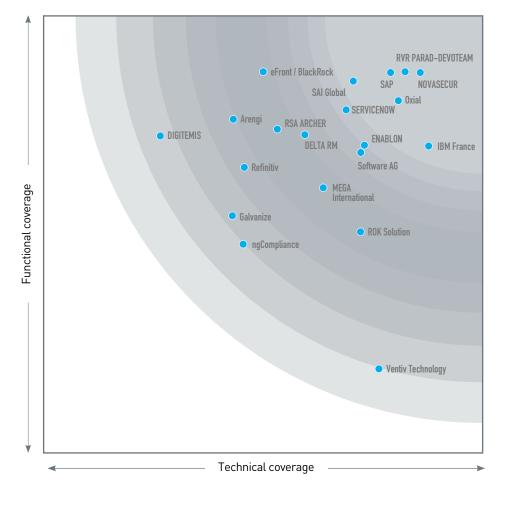
	Access	Technical Architecture	Currencies	Documentation	Export	Import	Languages	Organization	Customization	Reportings	Mobility	Workflows
RVR PARAD - DEVOTEAM												
SAI Global												
SAP												
Schleupen		\bigcirc										•
SERVICENOW												
SIACI SAINT HONORE												
Sindup (Netprestation)	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc	\bigcirc		\bigcirc
Software AG			•	•						•		
Sword GRC												
TeamMate – Wolters Kluwer												
Ventiv Technology										•		
VIRTUESPARK												
Workiva							\bigcirc					

The following RMIS vendors' maps are built using solely vendors' self assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

For clarity and visibility purposes, only 20 vendors are displayed on each map using their abbreviated name.

A full listing of all vendors with their functional and technical details is available in the vendor profile section.

GRC



This item includes:

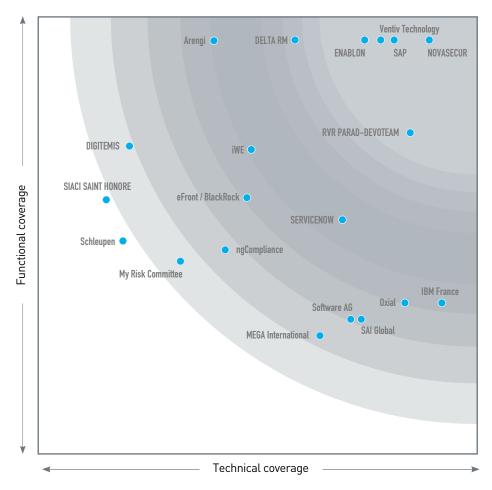
- > Risk mapping
- > Audit
- > Internal control
- > Compliance
- > Action plan
- > Governance

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Insurance



This item includes:

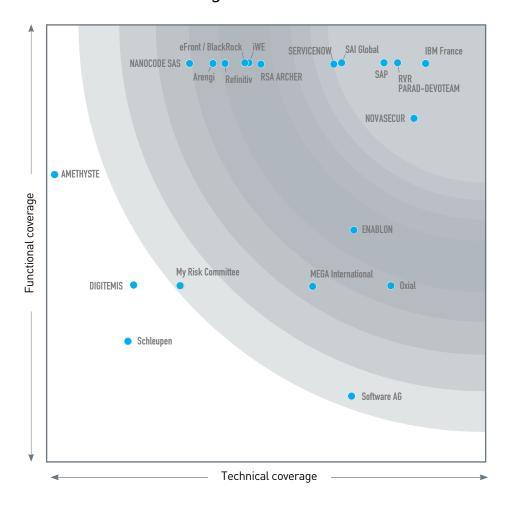
- > Insurance management
- > Incidents management
- > Risk management on prevention
- > Action plan

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BCP and crisis management



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Quality

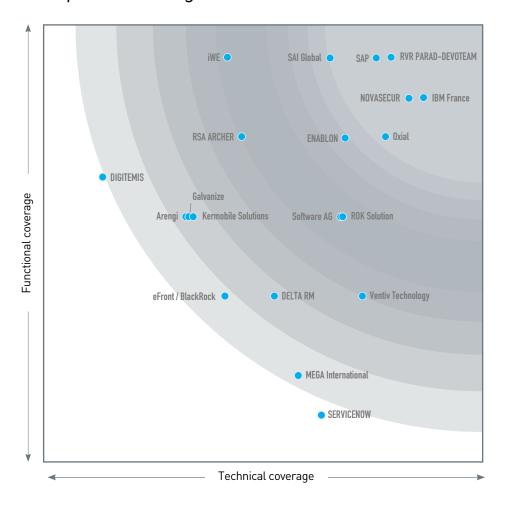


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Competitive Intelligence



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Sustainability and CSR

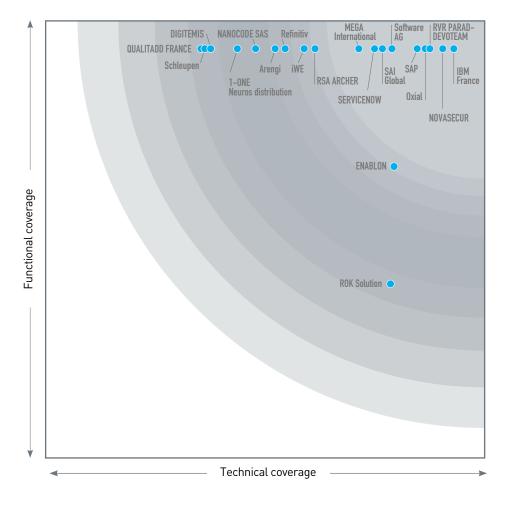


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Data Privacy

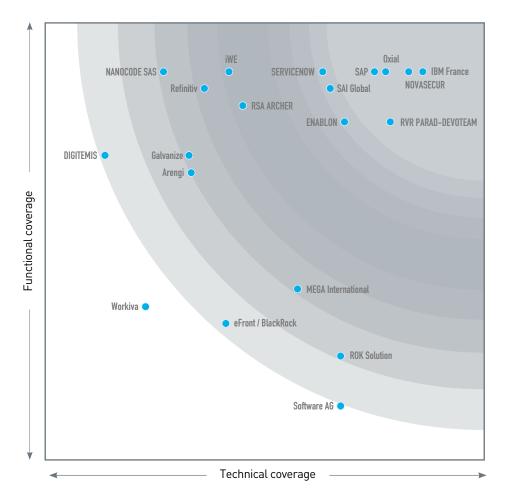


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Cybersecurity



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Third party risk management

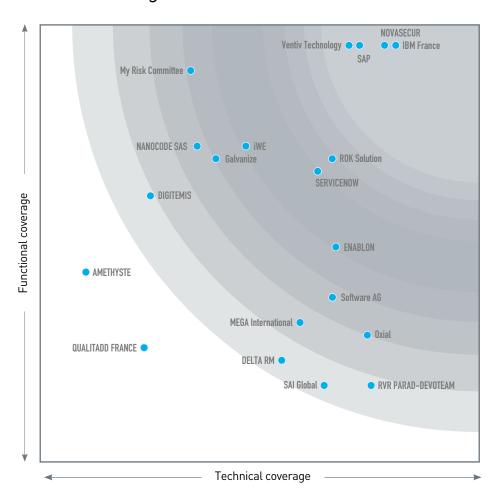


The following RMIS vendors' maps are built using solely vendors' self assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

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Artificial intelligence



Vendor maps based on vendors' self assessments

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Analytics



RMIS: Vendors facing the Covid-19

The crisis of the COVID-19, sanitary then economic, highlighted the importance of the Information Systems as one of the devices allowing a better resilience of companies.

In terms of risk management, the RMIS facilitated risk management during the crisis, as well as the application of internal and external action plans (governmental measures for example).

To help their customers and the community cope with this unprecedented crisis, RMIS vendors have reacted quickly, bringing practical, inventive, and often free new services to their users and prospects. Here are the most representative examples:

PUBLICATION OF ARTICLES,
WEBINARS, VIDEOS,
ON "COVID-19" CRISIS
MANAGEMENT FOR RISK
MANAGERS

ACCESS TO A LIBRARY OF "COVID-19" QUESTIONNAIRES DESIGNED TO ASSESS PANDEMIC RISKS ASSOCIATED WITH THIRD PARTIES

PRIVILEGED ACCESS
TO "COVID-19"
ONLINE RESOURCE
LIBRARY FOR BEST
PRACTICE SHARING
AMONG USERS

PROVISION OF INTERNAL
AND EXTERNAL "CRISIS
MANAGEMENT"
COMMUNICATION KIT
(STANDARD E-MAIL, PRESS
RELEASES, ETC.)

FREE ACCESS TO
SPECIFIC "COVID-19 RISK
MANAGEMENT" OR BCP
MODULES, AVAILABLE IN
THE CLOUD WITH A RECORD
DEPLOYMENT TIME

ACCESS TO READY-TO-USE DASHBOARDS SOURCED WITH PUBLIC DATA (WHO, CDC, NATIONAL SOURCES, ETC.) FOR A REAL-TIME MONITORING OF THE PANDEMIC

ACCESS TO ONLINE
TRAINING OR MOBILE
APPLICATION TO MANAGE
THE GRADUAL RETURN OF
EMPLOYEES TO THE OFFICE
IN COMPLIANCE WITH
HEALTH REGULATIONS

Thanks to the existing technological infrastructure already installed at their customers' sites, RMIS vendors have demonstrated that they can be reactive and supportive to help Risk managers in their crisis management by quickly

making additional capabilities available to them adapted to the COVID-19 crisis. Capabilities that could be activated again and augmented in the event of new pandemic crisis episodes.

Risk managers' testimonials





Dirk Wegener President FERMA www.ferma.eu

Today, many risk managers are employing digital tools. Two-thirds of the respondents to the FERMA¹ 2020 Risk Manager Report said that they are using innovative technologies such as data analysis, data visualisation, process automation and/or artificial intelligence.

Such innovations make it possible for risk managers to use large amounts of data, perform more analyses with larger samples and bring out increasingly useful information. As a result, they can better see how risks are evolving and identify where they are interconnected.

We believe this engagement with digital technology will spready widely across the profession of tomorrow. The growing use by organisations of digital tools, from remote sensors to artificial intelligence, will generate increasing amounts of relevant information for risk managers.

When it comes to insurance, FERMA supports the open insurance initiative underway now [May 2021] by the European insurance and pensions regulator, EIOPA². The proposal does not currently refer specifically to corporate insurance, but FERMA hopes that it will eventually improve exposure data transparency to the benefit of commercial insurance buyers and captive owners too.

We are also seeing increasing development of risk transfer products that use parametric triggers. They analyse big data generated by remote monitoring systems, such as weather stations, to create payment triggers. Tomorrow's risk manager will work with their intermediaries to take advantage of such policies. In the future, risk managers may even help their organisation build additional risk transfer capacity through the capital markets by using big data and digital analysis.

The future is digital.

¹ FERMA 2020 : https://www.ferma.eu/publication/the-european-risk-manager-report-2020-key-findings/

² EIOPA: European Insurance and Occupational Pensions Authority



Franck Baron
Chairman of PARIMA
Head of Risk & Insurance at International SOS
www.parima.org

PARIMA is strongly promoting the development of digital tools to support the continuously growing needs for Risk Managers to be better equipped in terms of data management and analytics.

A lot is said about Big Data, IoT¹ and IA but not enough has been seen yet.

The challenge and the new frontier are the ability to extract information from various existing databases (internal and external) and to develop dynamic dashboards so that we can level up our ability to analyze and make sound decisions about risk issues and insurance matters.

Regarding insurance procurement and related transactions, there is still room for improvement as the Corporate Risk segment of the insurance/broking industry remains quite poor at developing data sharing protocol that should benefit to all parties and make this workflow way more efficient.

PARIMA is firmly convinced that a global dialog needs to happen with industry players to develop data sharing protocols that would ultimately help each of us. Proper and concrete digitalization (including data sharing protocol) needs urgently to become a reality.

¹ IoT : Internet of Things



Nicolas Dufour M.N.H. Company Head of Risk Management and Internal Control

The solution has enabled us to support the ramp-up and strengthening of our internal control and risk management system.

Thanks to the flexibility and «human centric» ergonomics of the solution, we were able to implement a pragmatic solution and address all the key processes of our activities. Thus, we have deployed the incident, risk mapping, control, compliance and associated reporting modules. This flexibility allows us to plan for other developments and to interact effectively with both our referral network and our risk governance.

Finally, the software vendor's support facilitates the daily use of the tool.



Raphaël Béreau
Pasteur Mutualité Group
Head of Compliance and Internal Control

For many years, we had been maintaining a process and risk map on spreadsheets/ databases. Although our methodology was proven, we encountered the necessary limitations of using tools that were ultimately sources of operational risks themselves and required too frequent maintenance and controls. In addition, we had to keep up with market changes (regulatory constraints, emerging risks, integration of key functions in accordance with Solvency II, etc.) while at the same time supporting the company's evolving strategy (external growth, partnerships, outsourcing, process optimization). We then conducted a market study on the RMIS provider market with three main ideas:

We then conducted a market study on the RMIS supplier market with three guiding ideas:

- > Agility and efficiency: accessibility, ergonomics, ease of access to tasks to be performed without loss of time for management; access to the functions and tasks to be carried out anywhere, at any time, without becoming an expert in the tool itself. Click and do;
- > Security: differentiated access rights that can be adapted to user or management need, control of reference systems (processes, organizational or legal entities, risks, etc.), consolidation and easier control of information;
- > Steering: dynamic reporting facilitating direct access to basic information, exchanges facilitated by controllable workflows, action planning, alert, and monitoring systems.

Once these prerequisites were defined, we chose software vendors with **expertise in our insurance market**. We had to accept one constraint from the outset: these software vendors have expertise and we had **to capitalize on it** without trying to move away from the tool's primary and proven functionalities. Win/Win.

Since 2018, we have migrated to a solution that perfectly meets our needs, with responsive teams that understand the client's needs without inundating them with semantic barriers or overly heavy project methods.

Today, the entire scope of internal control, compliance and operational risk management is monitored in this solution. This is done with the integration of all the key functions (ERM, audit, CISO, DPO...), which objectively serves the quality of the results and the exchanges between us all.



Markus Bosch Loomion Company COO

It was a challenge to find the right solution among all the offerings on the market. We chose a young vendor that avoids old habits and is designed to manage risk and compliance in the digital age. The effort involved in configuring and deploying the solution was easy.

Today, we know our assets, their valuations as well as their respective risk levels. Corrective and preventive actions can be assigned to any employee/outsourcer in our company and the status is available in real time.

The shift from an undocumented, intuition-based risk management approach to a structured one required a **change in mindset** that should not be underestimated. The hardest part has been to get the «subject matter experts» to move and convince them. All other employees are much less reluctant to use something new.

Another aspect not to be underestimated, requiring special attention and communication, is the **«brutal» transparency** of such a system.

Today, we feel that we have a good knowledge base to be able to react more quickly and that our decisions are better based.



Pierre Eliot Saint-Gobain Company Loss Prevention Director

Saint-Gobain, whose raison d'être adopted in 2020 is «Making the World a better Home,» designs, produces and distributes materials and solutions that have a positive impact on the lives of each and every person, bringing well-being, quality of life and performance, while caring for the planet. Since 2012, it has used risk management software to collect PDBI (property damage, business interruption) data from manufacturing facilities around the world. Using the data collected annually from more than 1,300 locations, the Saint-Gobain risk management team has built a highly effective loss-prevention program based largely on getting locations deeply involved in improving their own performance.

The Saint-Gobain team aimed to carry out consistent **comparisons and** benchmarks across locations, lines of business, and countries.

Among the biggest **enhancements** since transitioning from spreadsheets are:

- > The questionnaire is now completed in online forms, which means no more complicated manual data consolidation;
- > User management is efficient and easy;
- > Data integrity and access are greatly enhanced.;
- > Double-axis user access is managed in the system, with each user seeing only their own data;
- > Robust workflow validation and user notification system;
- > Location-specific scores and charts are easily generated in PDF;
- > Business intelligence tools enable strong analytics and campaign follow-up.

Pierre Eliot, Director of Loss Prevention said "Risk grading is at the center of our risk-prevention policy, since deploying the solution, we've seen strong growth in the program. The number of locations participating has increased by 50 percent. The solution has increased awareness of prevention at all levels, making it easier and more effective to create, deploy, and track action plans. Overall, it's fostered a positive internal competition, which is the ideal outcome from benchmarking performance across the company."



Bart Smets Umicore Head of Insurance & Risk

Umicore is a global materials technology and recycling group. We reduce harmful emissions, power the vehicles and technologies of the future and give new life to used metals.

We recently decided to implement an RMIS with the aim of digitizing and centralizing all historical data, in order to manage information more efficiently. The tool is operational since January 2021.

Accessible to all group employees, we currently have between 30 and 40 «regular» users.

In its initial phase (other applications will be developed in the future), the RMIS system will be used for incident tracking, claims (insurance) and litigation management, certificate requests and follow-up. Prevention and asset protection are also managed within the RMIS.

This RMIS also allows audits / controls to be carried out using mobile applications, to follow up on the resulting recommendations to improve risk management, and to benchmark between the different sites and / or Business Units.

The use of a central database allows us to better capture all relevant information, to better communicate between all stakeholders and, most importantly, to eliminate duplicate work.

Reporting and monitoring have become much easier: since the standard reporting has been automated, it can be adapted more easily to the situation.

Since we can give access to the RMIS to external service providers (insurers, brokers, consultants, surveyors, etc.), information is quickly available and reliable in the system (no delays, no errors, etc.).

Looking back, the configuration and implementation went extremely smoothly and after a few months, we can already see the benefits.



Didier Odorico Tetra Pak Directeur Risk Management

The Risk Manager function is undergoing its **fourth transformation** since the 1980s. From a tool for managing insurable risks in the 90s, we progressively moved to an internal control tool in the 2000s and then extended the scope to governance in the 2010s to arrive at an **integrated approach** to Governance, Risk and Compliance management.

With the development of artificial intelligence and the explosion of available data, risk management can now contribute to the success of the company in a much more efficient and relevant way, and above all in much broader areas. There is a clear shift from risk management and control to strategy, for example.

Most RMIS have followed this evolution, but the vast majority, including ours, are still very much oriented towards internal control, with fairly well-developed interfaces with management systems and specific extensions for certain risks, such as fraud, quality or business continuity.

From our point of view, these RMIS architectures do not allow to address new topics nor to synthesize information in a useful way to improve decision making. Integration with internal management systems is now becoming minor compared to the possibility of exploiting a multitude of external and internal data in real time, automating risk management and above all alerting management for rapid decision-making on all kinds of risk, including strategic risk (Detection, Interpretation, Warning, Decision).

In recent years, we have gradually decoupled risk management and information tools from internal control tools. The latter have become only one of the pieces of the puzzle that we must connect to the RMIS in the same way as external sources. For the time being, we use general or paid connection tools (APIs), automation tools (e.g. Alteryx) and visualization tools (PowerBI, Tableau) to support the decision process related to risks and opportunities.

Some developers have understood this new need and are starting to offer tools that are able to connect to sources, automate logic and support decision making. We analyze the relevance of these early adopters and from what we observe, they are new players in the risk management field with a radically different approach.

Solutions that have been around for many years have a harder time changing because the very architecture of their systems is based on integration with internal controls rather than interfacing with an infinite number of sources. However, I look forward to a groundswell of movement by RMIS vendors in this direction.



Marie Guillemaud FDJ Risk Management

In 2020, the FDJ Group acquired an integrated RMIS tool that will enable it to carry out its missions, in particular for conducting internal control self-assessment campaigns, internal audit missions, risk mapping, opportunity mapping, and for monitoring the associated action plans.

The choice of the tool was a real challenge in order to find a mature solution that covers the entire perimeter by relying on common reference systems (risks, activities, entities) for the various control functions. Ergonomics was also a key point in the choice of the solution in order to facilitate appropriation by the Group's users.

The implementation of an RMIS tool requires a real organization in project mode, including the appointment of a dedicated project manager, sufficient time allocation for the implementation of the various phases and anticipation of milestones. In addition, the mobilization of the entire business team is also essential, both for the definition of needs and for the implementation phase of such a tool.

The implementation of the RMIS tool has allowed us to strengthen the coordination of our businesses, improving the coherence and fluidity in the follow-up of the different points for the end users. In addition, this type of tool offers consolidated, reliable, and customizable reporting capabilities that can be linked to existing «dataviz» tools.

Deployment to all Group entities is underway. Familiarization with the tool is easy, including for remote users.



Vincent Casanovas EUMETSAT Risk and RAMS Officer

Two examples of what the RMIS tool has enabled

The first advantage of an RMIS is that it establishes a process, which structures the approach for the more than 300 users of the tool.

The second advantage is that it provides a complete view of EUMETSAT's risks. We manage about 50 risk maps with the tool, which allows us to have an overall view and to consolidate, for example, using a number of filters, which are useful for defining the most relevant mitigation measures. This comprehensive view also allows you to verify that the same risk is not duplicated.

Another advantage of our RMIS is that it facilitates the optimized management of a risk. Thanks to the RMIS, a risk can easily be transferred from one place to another. This makes it possible to manage a risk at the right level (our golden rule is to manage the lowest possible risk in terms of responsibilities), without losing the information. For example, the risk of «Negative interest rate and liquidity shortage» has been transferred to a lower level of responsibility, while the risk of «Interference of embedded instruments due to 5G deployment» has been transferred to a higher level of responsibility.

From 2023 onwards, our business will experience an exponential increase in climate data, with the launch of new meteorological satellites. This constraint was taken into account during the development of the RMIS. Because one of the risks of the project was the critical mass of data. All this was considered at all stages.

A specificity, linked to our public service operating framework

We had already used Panorama RMIS when selecting our current RMIS, considering two strong constraints: data security and hosting in one of the 30 EUMETSAT member countries.

However, our modus operandi requires a regular review of the competition, which we are currently conducting, and which may lead to a confirmation of the tool in place or a change if other offers prove to be more relevant.

The RMIS Panorama was again very useful for our pre-selection. Of the functional modules, we chose three: «Risk Mapping», «Risk Management», and «Action Plans» in line with our needs. For the technical modules, we targeted five: «Access», «Customization», «Data export», «Workflows» and «Reporting». We have pre-selected the software vendors with 100% coverage of the three functional modules corresponding to our needs and have refined the selection with the five «Technical Lines».



Paul-Emile Leroy
Union Industrielle
Président du directoire

The implementation of RMIS tools was initially an essential support for our main clients, whose international dimension required a tailor-made data collection and processing, meeting the expectations of all stakeholders in their respective risk control issues.

This tool has been refined through feedback, guided by the need to prioritize highly operational use and to control the integrity and sharing of data.

Far from being the prerogative of large groups only, solutions adapted to small and medium-sized companies and focused on the modules that are actually necessary are now offered to all our clients, who are eager to find productivity gains and increased reliability in the apprehension of their risk profile at an adapted price.

This development is also taking place against a backdrop of tougher insurance markets and is an asset for arbitrating the financing of risks according to their actual intensity and not just their anticipated intensity.

The success of the implementation of these customized tools depends on a needs analysis that is as detailed as possible and on the support of all the contributors and users to the project. Our entire approach is guided by this spirit of co-construction, which guarantees the appropriateness of the chosen solution and the sustainability of its operation.



Laurent Vaslin Zurich France Risk Officer

The platform used by Zurich Insurance Group is an integrated solution which enables Business Units to manage risk and controls across the global organization. The main functionalities are the internal risk policy adherence, the operational risk management, the mapping of risks to internal taxonomies, the loss event management, the internal control framework and the reporting. Compliance and own insurance policies are managed separately. The applications are modular and can be adapted according to the business needs.

In France, we are active users of the system, though we have no direct link with the developers. The advantages of such a tool are the consistency of information and the management of action plans and deadlines in a large and global organization. We effectively rely on a local network of risk champions across functions who are trained on our systems and develop their risk expertise.

Like any global tool, the important points are the management of user rights and the availability of an efficient hotline.

Useful advice for a successful RMIS journey



Phases

Bertrand RUBIO Associate Partner Enterprise Risk, EY Consulting

Choosing the right RMIS for your organization can be a long and perilous process.

There are many elements to consider from the requirements gathering phase through the change management program in the organization after the tool is implemented.

In order to help risk managers in their RMIS process, we have summarized in the infographic below, for each phase, the main activities to be carried out with the degree of involvement of each stakeholder (IT, risk management team, users, software vendors) and practical advices:

Objectives and scoping definition ✓ Think big: anticipate long term needs, involve key stakeholders of the 3 lines of defense Strategy alignment and investment justification High level business requirements gathering Define priorities by areas Stakeholders roles & responsibilities **Business** Highlight ROI & qualitative benefits Budget definition case Involve IT department & purchasing Planning Market vendors identification as early as possible Request For Proposal design, incl. business requirements ✓ Prepare real life use case scenarios Demonstration scripts design Ask competitor to fit a common Analysis grid design frame to simplify the analysis Vendors answers analysis Tool selection Use available resources (Panorama, Quadrant, ...) to pre-select vendors Assess vendors proofs of concept (RFI / RFP) Negotiation & contractual aspects ✓ Start from business needs Business & IT design workshops ✓ Limit specific developments, stick to the tool standard as possible Testing: test cases design & rollout Involve "key users" for business design & testing Define deployment strategy
 Project management implementation Deployment strategy: Get quickwins first Be "business centric" (avoid a ► Clarify the vision, prepare communication kits technical manual for business users) Adapt training materials to target population Design training kits Change ► Embed new behaviors in the culture & processes Monitor adoption Management ✓ Get sponsors & share testimonials

Tips

We can identify the following principal **key success factors:** *Think Big...*

> Identify short-term needs but consider your long-term trajectory. Don't limit yourself to a silo approach but consider the opportunity to integrate multiple domains (risk, insurance, audit, process modeling, ...). The tool will accompany you for several years and could be an important vector to reinforce a coherent and shared vision of risk management.

... Start Small

- > Avoid the "Big Bang" approach, start the deployment of the tool with a limited and controlled functional perimeter, then extend it year after year. RMIS on the market are flexible and allow for progressive parameterization.
- > The sponsor plays a key role in promoting the initiative and the ambition of the project.
- > The project team frequently includes a "group of future users" who, in support of the core team, participate in certain key stages of the selection process (review of the specifications, participation in presentations) and implementation. Make sure that the team is available of the team for the entire period!
- > Provide the candidates with demonstration scenarios beforehand in order to frame the sessions. A "Proof of Concept" (POC) can also be organized to test the solutions over several days.
- > Adapting the RMIS to your methodology is important, as deviating too much from its standard brings a risk of instability and obsolescence.

Expert advice for GDPR compliance



Fabrice NAFTALSKI
Partner Lawyer
Head of the data protection, intellectual property
and digital law department of EY, law firm

Digital transformation and personal data protection, what precautions should be taken to comply with the GDPR?

The digital transformation of our Risk, Insurance and Audit businesses is a powerful vector of simplification, agility and analysis. It also often results in the more massive, systematic and targeted processing of personal data, whether it concerns the users of dematerialized resources (who must have access and authenticate themselves) or the data of people concerned by the digitized business or process (customers, employees, suppliers, partners, etc.). It is therefore essential to be very careful to respect the provisions of the General Data Protection Regulation (GDPR) published on May 4, 2016 and applicable in particular in the member countries of the European Union since May 25, 2018.

The legal framework for data protection

Companies must ensure (i) that their data processing complies with these regulations, which include transparency obligations (detailed information to individuals on how their data is used, by whom and on whose behalf, for what purpose, how long it is kept and the level of confidentiality/security, etc.), to identify all personal data processing by purpose (target uses) and to conduct impact analyses for processing that poses a high risk to individuals (e.g., in the case of large-scale processing of sensitive data such as health data or crime data (e.g., for compliance processing)), and (ii) in application of the new principle of «accountability», to document the way in which they manage and monitor their compliance. Focus on transfers of personal data outside the EU.

Among the obligations that are often overlooked, the GDPR regulates data transfers to countries outside the European Union. The main objective of these rules is to ensure that European residents have a level of protection equivalent to that of the European regulation when their data is processed in non-European countries where the legal framework for data protection is less restrictive or protective. Several mechanisms are available to ensure that the level of data protection permitted by the Regulation follows data transfers. Non-compliance with the rules on transfers is subject to the most significant penalties, with administrative fines of up to €20,000,000 or, in the case of a company, up to 4% of the total worldwide annual revenue for the previous financial year, whichever is higher.

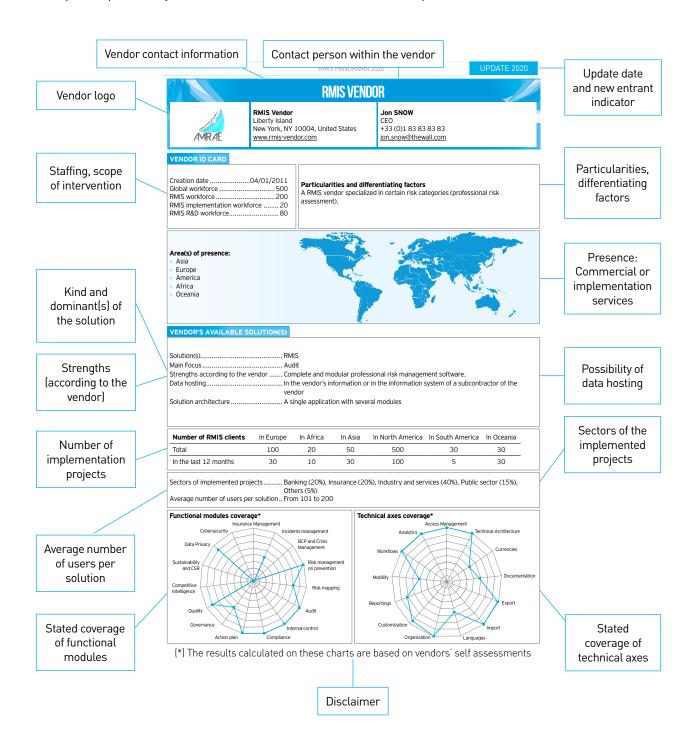
The CNIL defines transfer as «any communication, copy or movement of personal data intended for processing in a country outside the European Union». This notion includes, for example, the sharing or sending of personal data by electronic communication, but also remote access to personal data, even when hosted on the territory of the Union, by any means, any communication medium, to teams located outside the EU. Organizations are increasingly organized around their businesses and customers regardless of geographic boundaries. This development, which is constantly increasing, requires them to constantly monitor the transfer of data in a context where the level of constraint has increased following the Schrems 2 decision handed down on July 16, 2020 by the CJEU, which now requires that for each transfer of data to a third country that is not adequate (i) not only is the transfer monitored by traditional mechanisms, including standard contractual clauses (SCCs) between the EU-based data exporter and the data importer or Binding Corporate Rules (BCRs) for intra-group transfers mainly (ii) but also an assessment of the third country prior to the transfer, obliging the data exporter to check whether the legislation of the recipient country guarantees that the level of protection required by EU law is respected. If this is not the case, they will have to implement additional contractual, technical and organizational measures to compensate for the shortcomings of the country's legal systems with regard to data protection, where possible. Otherwise, the exporter will have to suspend or terminate the transfer if the exporter concludes that an effective level of data protection equivalent to European law cannot be ensured.

Conclusion

The data protection component is an essential step in the digital transformation project of our Risk Management functions, and must cover all of the key subjects mentioned above, which require legal skills (in particular with regard to the legal basis, respect for purposes and the principle of minimization, contracts with subcontractors and co-processors, impact analyses, obligations of fairness and transparency, control of retention periods and transfers outside the EU, relations with data protection authorities) and IT security skills (protection of data security and confidentiality, IT part of impact assessments, security annexes of contracts, etc.). Compliance with these rules is also a vector of trust and ethics that contributes to the organization's reputation in the marketplace and with its partners.

Detailed datasheets by vendor

The responses provided by each vendor are summarized on a datasheet presented as follows:



When the vendor did not answer some questions needed to fill in specific entries of its form, or when answers were not usable, corresponding entries have been leaved as blank box.

^{*:} indicates that not all descriptive answers given by vendor were translated and will remain in the language the vendor typed them into the survey

1-0NE



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Yann LUCAS

Director of development +33 (0)1 83 62 37 70 yann.lucas@1-one.fr

VENDOR ID CARD

Creation date	10/01/2006
Global workforce	28
RMIS workforce	3
RMIS implementation workfo	orce8
RMIS R&D workforce	3

Particularities and differentiating factors

Complete and modular professional software of risk management, the health safety in the work, available in mode Saas and on Premise, on computer and tablet.

Area(s) of presence:

> Europe



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)......1-One

Main Focus Risk management

Strengths according to the vendor Complete and modular Saas professional software of risk management, the health

safety in the work, available in mode and in local installation on computer and tablet

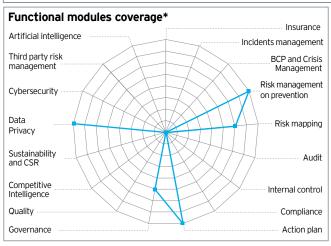
Data hosting...... Managed by vendor's subcontractor

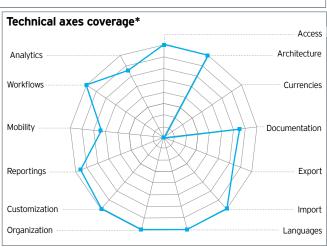
Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	30	0	0	0	0	0
In the last 12 months	8	0	0	0	0	0

Sectors of implemented projects.....Banking (20%), Insurance (20%), Industry and Services (20%), Public sector (30%), Others (10%)

Average number of users per solution......From 101 to 200





ALL4TEC



ALL4TEC Parc CERES 53810 Change, France www.all4tec.com Laurent COSSON CEO +33 (0)2 43 49 75 30 lac@all4tec.net

VENDOR ID CARD

Creation date14	/01/1998
Global workforce	23
RMIS workforce	15
RMIS implementation workforce	e5
RMIS R&D workforce	10

Particularities and differentiating factors

ALL4TEC distribue une gamme d'outils de pilotage et d'analyse de risque cyber pour outiller la méthodologie EBIOS et EBIOS Risk Manager. L'outil Agile Risk Manager pour EBIOS RM a été le premier outil labélisé par l'ANSSI en 2019.

Area(s) of presence:

- > Europe
- > America (North)



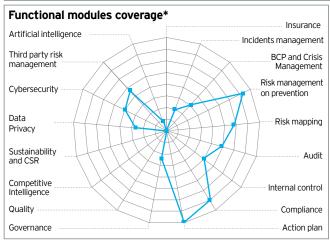
VENDOR'S AVAILABLE SOLUTION(S)

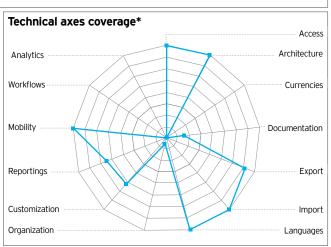
Solution(s)	Agile Risk Manager (outillage Ebios RM), Agile Risk Board (agrégation des analyses de
	risque et pilotage des risques), Cyber Architect (outillage Ebios 2010) Gestion et pilotage des risques « cyber »
Strengths according to the vendo	r 1 - Agile Risk Manager permet l'outillage de la méthodologie EBIOS. 2 - Risk Manager a la reconnaissance par le label ANSSI. 3 - Simplicité de la solution. 4 - Parc installé de plus de 300 licences fin 2020. 5 - Agile Risk Board vient compléter l'analyse des risques
Data hosting	en y apportant une vision globale de pilotage. In the client's IS
	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	74	30	0	2	0	0
In the last 12 months	34	0	0	2	0	0

Sectors of implemented projects......Banking (10%), Insurance (10%), Industry and Services (50%), Public sector (20%), Others (10%)

Average number of users per solution.......From 6 to 50





AMETHYSTE



AMETHYSTE

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Agnès GAILLARD

CEO

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VENDOR ID CARD

Creation date03/08/1	990
Global workforce	
RMIS workforce	
RMIS implementation workforce	
RMIS R&D workforce	

Particularities and differentiating factors

Améthyste® provides digital platforms dedicated to Asset Integrity Management for Industrial plants: orKsoft® dedicated to Fossil Energies and Vermarine® dedicated to Renewable Energies and Green Buildings. Their Artificial Intelligence enables a proactive risk-based management approach (RBI and RCM) to optimize Inspection & Maintenance strategies for relevant long-term programs.

Area(s) of presence:

- > Asia (South-West, Central, South-East)
- > Europe
- > America (Central, South)
- > Africa (North, West, East, Central)

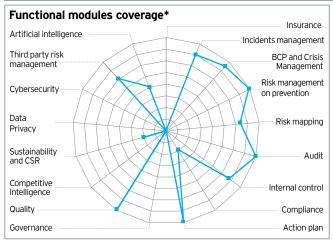


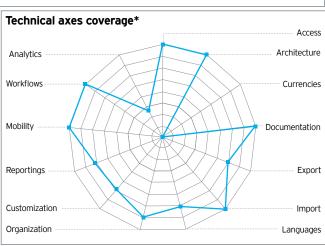
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	orKsoft® (dedicated to Fossil Energies), Vermarine (dedicated to Renewable Energies, marine and river infrastructure and harbor integrity). CyberQuartz® (dedicated to Cyber
	Risk Management)
Main Focus	
Strengths according to the vendor	Fully integrated Web-Based application with a rich Windows user interface, short deployment
	on-premise or in the Cloud with a dedicated server/client (secured access and Data protection
	policy) SaaS license or traditional, short learning curve, multi-lingual and multi-unit of
	measurement. Easy integration with most of the common ERP, EDMS, Process Historian
Data hosting	In the client's IS, or managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	15	3	12	0	2	0
In the last 12 months	2	3	1	0	0	0

Sectors of implemented projects........ Industry and services (100%) Average number of users per solution.. From 6 to 50





APSYS



APSYS

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Pierre SECHER

Key Account Manager +33 (0)6 18 50 28 86 pierre.secher@apsys-airbus.com

VENDOR ID CARD

Creation date01/0	4/1985
Global workforce	
RMIS workforce	5
RMIS implementation workforce.	15
RMIS R&D workforce	10

Particularities and differentiating factors

APSYS is a risk management and performance improvement consulting company. Strong ability to guide a risk management policy or strategy thanks to an understanding and analysis of technical issues from the field. Part of Airbus Group, APSYS has a solid structure enabling a relationship of trust, but also benefits from a strong industrial culture and experience.

Area(s) of presence:

> Europe (West)



VENDOR'S AVAILABLE SOLUTION(S)

Main Focus Risk management

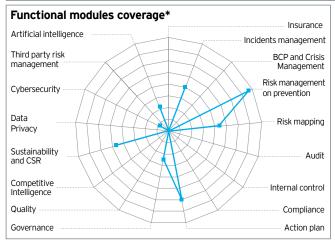
Strengths according to the vendor Risk mapping Time saving Data reliability Dashboard Collaborative tool Information

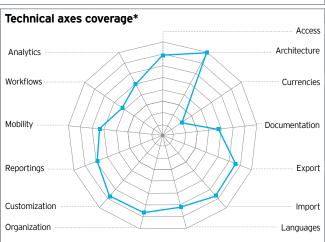
sharing / Communication.

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	1	0	0	0	0	0
In the last 12 months	0	0	0	0	0	0

Sectors of implemented projects.......... Industry and services (100%) Average number of users per solution.. From 6 to 50





ARENGI



Arengi

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Jean-Victor LACAVÉ

Responsable des opérations +33 (0)1 80 05 28 26/ +33 (0)7 60 68 08 06 jean.victor.lacave@arengi.fr

VENDOR ID CARD

Creation date01/0	1/2010
Global workforce	25
RMIS workforce	19
RMIS implementation workforce.	10
RMIS R&D workforce	10

Particularities and differentiating factors

Arengi, the leading independent consulting group specializing in risk management & governance. We assist all types of organizations defining and implementing risk management processes. Based on the experience of 300+ consulting projects, we have designed our Risk Management Information System - ArengiBox. Collaborative, intuitive, user-friendly, allowing you to focus on what truly matters.

Area(s) of presence:

- > Asia
- > Oceania
- > Europe
- > Africa
- > America



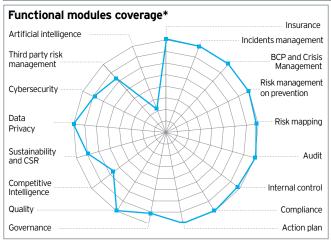
VENDOR'S AVAILABLE SOLUTION(S)

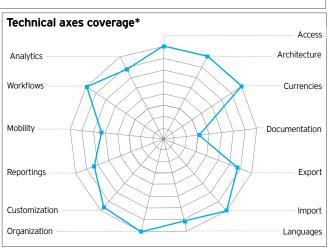
Strengths according to the vendor ArengiBox is the only GRC tool designed and used by risk management / internal

control / compliance professionals (access to optimized process, consulting support, industry data bases). ArengiBox leverages on the latest web technologies to provide an innovative and visual interface (dynamic dashboards, integrated facilitation tools, sharing of information between users, etc.).

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	93	3	4	1	0	1
In the last 12 months	15	1	0	0	0	0

Sectors of implemented projects....... Banking (5%), Insurance (15%), Industry and services (50%), Public sector (30%) Average number of users per solution.. From 101 to 200





AVEDOS GRC GMBH



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Paul KRUMBOECK

Partner Management +43 1,3670876-145 / +43,660 833 19 10 paul.krumboeck@avedos.com

VENDOR ID CARD

Creation date05/0	01/2005
Global workforce	70
RMIS workforce	30
RMIS implementation workforce	20
RMIS R&D workforce	2

Particularities and differentiating factors

We are motivated by the belief that digitalizing GRC processes sustainably drives the success of innovative organizations. We achieve this through our GRC software risk2value, which offers clients a choice of flexible custom- or standard-solutions with minimal implementation work depending on their unique needs. With risk2value, we provide a tool that supports our clients to cope with uncertainty, act with integrity, and continually improve the maturity of their GRC processes.



Area(s) of presence:

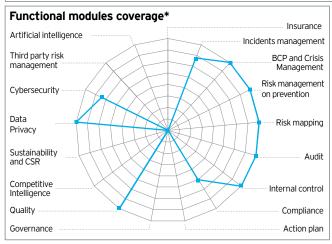
> Europe (Central, West)

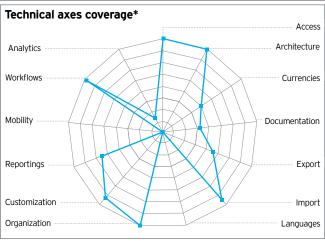
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	. ERM (Enterprise Risk Management, incl. Simulation); ISMS (Information Security
	Management), Out-of-the-Box ISO27001 Solution; BCM (Business Continuity
	Management); DPMS (Data Privacy Solution according to DSGVO in Europe)
Main Focus	. Risk management
Strengths according to the vendor	. The software platform risk2value meets all requirements in the context of GRC. It enables
	the integrative mapping of various processes and use cases in a flexible and efficient
	enterprise management system. The configurable risk2value modules are used to create
	$individual, tailor-made\ GRC\ solutions\ for\ larger\ companies\ and\ international\ corporations.$
Data hosting	. In the client's IS, or managed by vendor's subcontractor
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	52	0	0	0	0	0
In the last 12 months	5	0	0	0	0	0

Sectors of implemented projects....... Banking (20%), Insurance (25%), Industry and services (40%), Public sector (5%) Average number of users per solution.. From 501 to 1000





CERRIX



CERRIX

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Paul BRUGGEMAN

Managing Director +31 (0) 70,363 77 33 / +31 (0) 65,320 70 04 paul.bruggeman@cerrix.com

VENDOR ID CARD

Creation date01/0	1/2015
Global workforce	23
RMIS workforce	23
RMIS implementation workforce.	2
RMIS R&D workforce	14

Particularities and differentiating factors

CERRIX offers an integrated GRC solution which is flexible and easy to maintain. The central Risk Universe reflects the organisation's business dimensions (goals, projects, business processes, assets etc.) which is shared among all defense lines. Easy-to-use 1st-line user interactions and automated (control) evidence retrieval will push efficiencies in the risk control cycle. Self defined dashboards gives drill-down insights in risks, controls, actions, audits, incidents, 3rd parties and business process control.

Area(s) of presence:

- > Europe
- > America (Central)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)CERRIX GRC

Main FocusContrôle Interne - Conformité

Strengths according to the vendorQuick implementation, easy to maintain, easy to use, wide range of offered

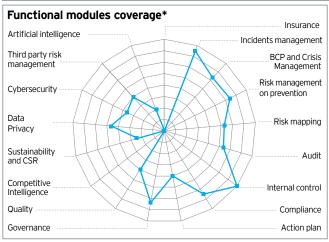
functionality, fully integrated.

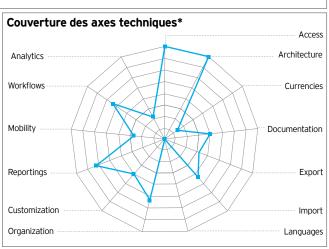
Data hostingManaged by vendor's subcontractor

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	40	0	0	0	5	0
In the last 12 months	10	0	0	0	0	0

Sectors of implemented projects......Banking (40%), Insurance (40%), Industry and services (10%), Others (10%) Average number of users per solution......From 201 to 500





CHALLENGE OPTIMUM SA



Challenge Optimum SA

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David BALME

CEO

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VENDOR ID CARD

Creation date01/1	1/1994
Global workforce	10
RMIS workforce	5
RMIS implementation workforce	2
RMIS R&D workforce	2

Particularities and differentiating factors

Click-N-Manage® is a software tool which allows to describe, conform with regulations or ISO standards and optimize any kind of corporate activities and organization. The tool allows to describe stakeholders, their requirements, the targeted objectives, the risks, the procedures and processes needed to keep any risk under control, skills, assets, documents, controls, Key Performance Indicators, improvement actions.

Area(s) of presence:

- > Europe (West)
- > Asia (South East)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	Click-N-Manage
Main Focus	Risk management

Strengths according to the vendor... Click-N-Manage describes the objectives, tasks, roles and responsibilities of each person in the creation of value. All the elements contributing to the life of the company can be described through

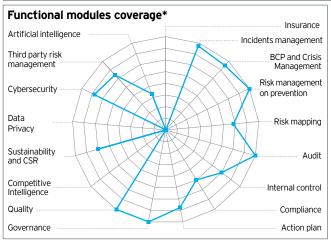
the procedures: performance monitoring indicators, non-conformities, equipment, qualifications, risks, etc. allowing different and complementary viewpoints of the organizational system and opportunities to improve it

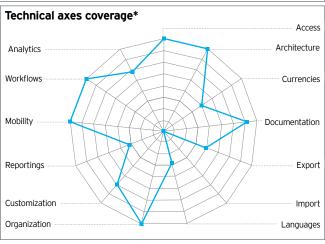
Data hosting In the client's IS, or managed by vendor's subcontractor

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	90	5	10	0	0	0
In the last 12 months	70	3	4	0	0	0

Sectors of implemented projects....... Insurance (5%), Industry and services (60%), Public sector (30%), Others (5%) Average number of users per solution.. From 101 to 200





CISS LTD



CISS Ltd Hollenweg 19 4105 Rick-Ronkon, Switzerla

4105 Biel-Benken, Switzerland www.360inControl.com

Andreas VON GREBMER

Associé et CISO +41(0) 78,881 70 04 avg@ciss.ch

VENDOR ID CARD

Creation date05/12/201	6
Global workforce	
RMIS workforce	
RMIS implementation workforce	
RMIS R&D workforce	

Particularities and differentiating factors

We do not leave governance risk and compliance management to the subject matter experts (SMEs) in the company. Our solution involves all employees and thus accesses the knowledge of all (Swarm Intelligence). Despite this comprehensive transparency, the customer can ensure "need to know". We help companies to position themselves correctly for the digital age.

Area(s) of presence:

- > Europe
- > Asia
- > Africa (North, South)
- > America (North)

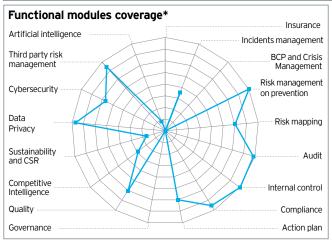


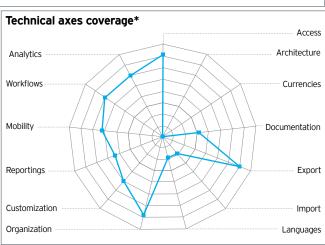
VENDOR'S AVAILABLE SOLUTION(S)

	Solution(s)	.360inControl® (Risk Assessments, Enterprise Risk Inventory, Internal Control, Control
		Library, Audit & Assessment Management, Templates, Digital Asset Management including
		e.g. Contract Management, Reporting, Dashboard, Action Management, APIs)
	Main Focus	Contrôle Interne - Conformité
	Strengths according to the vendor	Our approach is to provide a solution that adapts to your business, budget and requirements
		beyond GRC and Information Security. Our solution enables fast and sustainable digitization
		of all governance, risk and compliance topics. With our «From the Ports to the Boards»
		strategy and increased transparency, we promote collaboration across all levels.
	Data hosting	In the client's IS, or managed by vendor's subcontractor
	Solution architecture	A single application with several modules
- 1		

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	41	1	1	1	0	0
In the last 12 months	4	0	0	1	0	0

Sectors of implemented projects......Industry and services (100%) Average number of users per solution......From 201 to 500





DELTA RM



DELTA RM

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Antoine CLEMENDOT

ERM & GRC Subject Matter Expert / Sales Director +33 (0)1 40 41 94 25 / +33 (0)6 07 54 85 89 antoine.clemendot@deltarm.com

VENDOR ID CARD

Creation date	.05/06/2013
Global workforce	18
RMIS workforce	18
RMIS implementation works	orce 9
RMIS R&D workforce	4

Particularities and differentiating factors

Our mission is to provide all Risk Managers with simple and sustainable tools to manage their company's risk and insurance management system. Thanks to the latest digital technologies, we create operational software solutions that are delivered turnkey, flexible in terms of configuration and scalable in terms of features. We offer you a whole team listening to your RMIS projects with a long experience in the digitalization of risk management.

Area(s) of presence:

- > Europe
- > America (North)
- > Africa (North, Central & West)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s) DELTA RM SUITE

Strengths according to the vendor Our very good knowledge of ERM business processes based on the long experience

of the team. Our listening and flexibility skills in proposing tailored and operational solutions. Our focus on change management and user buy-in. Our 100% success rate

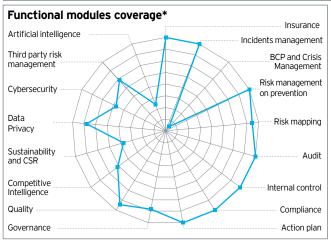
for our GRC projects.

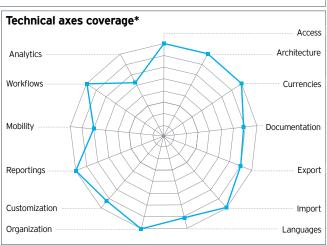
Data hosting...... In the client's IS, or managed by vendor's subcontractor

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	30	1	0	0	0	0
In the last 12 months	8	0	0	0	0	0

Sectors of implemented projects......Banking (20%), Insurance (25%), Industry and services (50%), Public sector (5%) Average number of users per solution.......From 201 to 500





DIGITEMIS



DIGITEMIS

2 rue Robert Schuman 44400 Rezé, France www.digitemis.com

Goulwen LE FUR

Innovation Manager +33 (0) 9 72 46 39 78 G_solutions@digitemis.com

VENDOR ID CARD

Creation date12	2/03/2014
Global workforce	50
RMIS workforce	42
RMIS implementation workford	e 12
RMIS R&D workforce	20
	Global workforce RMIS workforce RMIS implementation workforc

Particularities and differentiating factors

DIGITEMIS designs innovative solutions to simplify the protection of organisations against threats. A leader in risk management, DIGITEMIS offers a complete and unique solution that identifies vulnerabilities, improves re-mediation processes, consolidates monitoring indicators and reduces costs. To date, more than 500 customers have already chosen our solutions, to reduce the risks from their ecosystem and manage their compliance.

Area(s) of presence:

- > Europe
- > Africa
- > America
- > Asia
- > Oceania



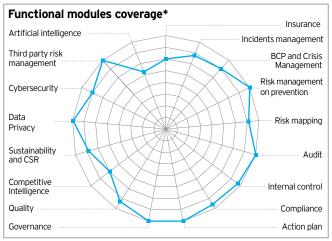
VENDOR'S AVAILABLE SOLUTION(S)

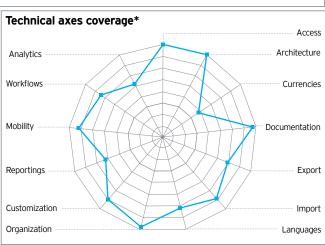
	Make IT Safe (Risk management, Third Party isk Management, Compliance, audit, Governance, action plan, Hierarchical management of organizations,)
Main Focus	Risk management
Strengths according to the vendor	It industrializes and simplifies the management of risks as a whole, to improve the resilience of organizations (subsidiaries, third parties, suppliers, partners, projects). It integrates all types of repositories, standards or specific, centralises audits, ensures collaborative monitoring of action plans, via simple and configurable dashboards. Make IT Safe has become essential to manage risk and compliance issues.
Data hosting	In the client's IS, or managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	140	2	2	4	2	1
In the last 12 months	40	2	2	4	2	1

Sectors of implemented projects......Banking (10%), Insurance (15%), Industry and services (40%), Public sector (20%), Others (15%)

Average number of users per solution......From 6 to 50





EFRONT BLACKROCK



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Martin DE BALORRE

Co-Head of ERM Business Unit +33 (0)1 80 98 81 61 / +33 (0)6 84 52 01 38 martin.debalorre@blackrock.com

VENDOR ID CARD

Creation date	01/01/1999
Global workforce	16,000
RMIS workforce	1500
RMIS implementation we	orkforce
RMIS R&D workforce	

Particularities and differentiating factors

eFront ERM is a part of the technology unit of BlackRock, the leading asset manager in the world. This unit counts over 4600 employees dedicated to financial and risk management technologies, of which 3000 developers. BlackRock's user-provider model is unique. It ensures highest delivery standards and fuels innovation in our solutions.

Area(s) of presence:

- > Europe
- > America
- Oceania
- > Asia
- > Africa

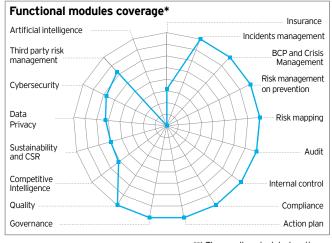


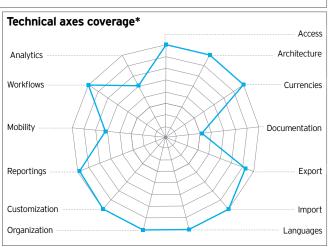
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	· · · · · · · · · · · · · · · · · · ·
	interoperable : Risk, Control, Audit, Indicator, COmpliance, Business continuity, Third
	Party Management, Operationnal excellence on process.
Main Focus	. Internal control - Compliance
Strengths according to the vendor	eFront ERM is a comprehensive, modular and integrated GRC solution suite, and a
	leader on the European GRC solutions market. It provides Risk, Control, Internal Audit
	and Compliance functions with market best practices within an evolutive, functionality-
	rich and easy to configure platform
Data hosting	. In the client's IS, or managed by vendor's subcontractor
-	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	142	11	0	1	0	0
In the last 12 months	8	0	0	0	0	0

Sectors of implemented projects......Banking (25%), Insurance (45%), Industry and services (15%), Public sector (15%) Average number of users per solution......From 201 to 500





ENABLON



Enablon

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Océane Rabillon

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VENDOR ID CARD

Creation date01/01/2000
Global workforce650
RMIS workforce
RMIS implementation workforce
RMIS R&D workforce

Particularities and differentiating factors

Enablon offers the most exhaustive solution on the market, combining applications and content into tailored solutions to enable organizations to manage their risks, ensure conformity and optimize continuous improvement. Enablon has an international footprint with 10 offices around the world and over 1,000 international clients.

Area(s) of presence:

- > Europe
- > America (North-South)
- > Asia (North-South East)
- > Africa (North, West, Central, South)
- > Oceania



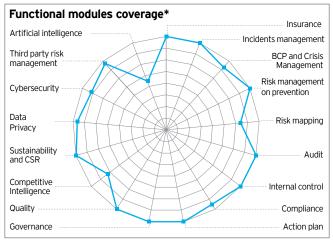
VENDOR'S AVAILABLE SOLUTION(S)

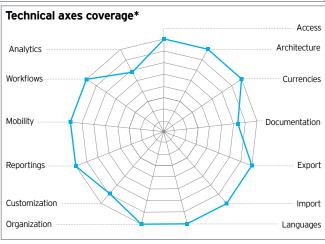
Solution(s)	Enablon Vision platform V9, integrated Saas platform containing several interconnected modular applications, relying on a single technology framework
Main Focus	GRC and ESG
Strengths according to the vendor	Enablon is the market leader in solutions that enable organizations to control and manage all operational risks: non-conformities of Sites and Products, risks on Reputation and Fraud, IT risks, Health and Safety, Security risks and also Environmental risks. The comprehensiveness of the offering combined with the modularity capabilities of the platform and its flexibility allows Enablon to respond to both simple and complex requirements and support clients in their evolving needs and business transformations
Data hosting	In the client or vendor's IS, or managed by vendor's subcontractor
Solution architecture	Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	370	15	10	150	0	30
In the last 12 months	12	4	5	18	0	7

Sectors of implemented projects......Banking (5%), Insurance (5%), Industry and services (80%), Public sector (5%), Others (5%)

Average number of users per solution......From 501 to 1 000





GALVANIZE



Galvanize

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Pascal GADEA

France Director +33 (0)1 85 64 26 78 / +33 (0)6 62 40 32 93 pascal.gadea@wegalvanize.com

VENDOR ID CARD

Creation data	2/1007
Creation date03/0	2/1987
Global workforce	500
RMIS workforce	205
RMIS implementation workforce.	205
RMIS R&D workforce	205

Particularities and differentiating factors

HighBond is the end-to-end platform that connects security, risk management, compliance, and audit executives. By bringing everyone together in one spot, you can be sure all of your risks are identified and managed, internal and external compliance obligations are addressed, and the organization meets its objectives.

Area(s) of presence:

- > Europe
- > America
- > Asia
- > Africa
- > Oceania

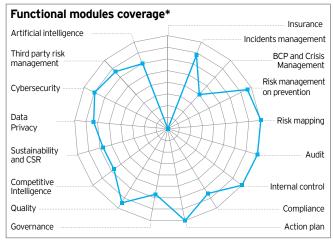


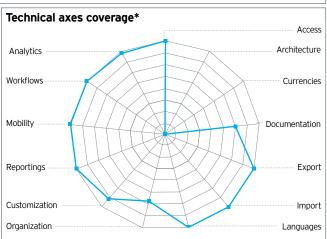
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	
Strengths according to the vendor	Galvanize's GRC platform HighBond is delivered via SaaS and supports all key
	activities across the organization to provide integrated risk management across IT,
	risk, compliance, vendor, and assurance operations. HighBond integrates data across
	the enterprise, provides process automation, and enables data-driven executive decision making through cognitive GRC (advanced analytics, ML, NLP) and storyboard
	dashboarding capabilities.
Data hosting	
Solution architecture	Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	-	-	-	-	-	-
In the last 12 months	-	-	-	-	-	-

Sectors of implemented projects.....
Average number of users per solution......From 51 to 100





IBM



IBM France

17 avenue de l'Europe 92275 Bois-Colombes, France www.ibm.com/cloud/openpages-with-watson

Thomas DOGNIN

Risk and Compliance Sales +33 (0)6 88 38 09 03 tdognin@fr.ibm.com

VENDOR ID CARD

Creation date	01/01/1910
Global workforce	300,000
RMIS workforce	1000
RMIS implementation work	force 1000
RMIS R&D workforce	500

Particularities and differentiating factors

The IBM OpenPages with Watson delivers a modular platform for foundational GRC, enabling businesses to deploy scalable solutions for managing enterprise wide risk and compliance. Designed to increase overall productivity and efficiency, IBM OpenPages with Watson supports agile implementation for rapid time to value and empowers the 1st Line of Defence with potential Artificial Intelligence help.

Area(s) of presence:

- > Europe
- > America
- > Asia
- > Africa
- > Oceania

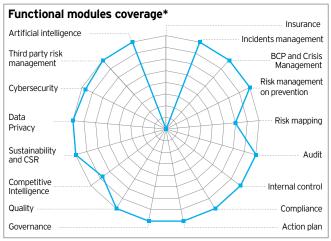


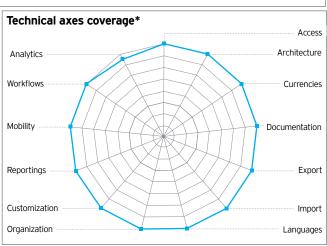
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	, ,
Main Focus	.Risk Management
Strengths according to the vendor	.IBM OpenPages with Watson is a modular GRC platform offering flexibility, performance, security, great user-friendliness. The risk domains span from operational risk, internal control, internal audit, third party risk, cyber risk, model risk, end to end compliance. Addresses from 1st until 3rd line of defence. Very complete reporting.
Data hosting	.In the client or vendor's IS, or managed by vendor's subcontractor
Solution architecture	.A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	155	25	35	138	24	5
In the last 12 months	7	1	5	8	1	0

Sectors of implemented projects......Banking (65%), Insurance (20%), Industry and services (10%), Public sector (5%) Average number of users per solution.......From 501 to 1 000





IPORTA



iPORTA (Groupe Visiativ)

212 rue de Bercy 75012 Paris, France www.i-porta.com

Christophe BOUVARD

Managing Director +33 (0)6 37 85 89 17 christophe.bouvard@visiativ.com

VENDOR ID CARD

Creation date06/03	1/2004
Global workforce	30
RMIS workforce	25
RMIS implementation workforce	18
RMIS R&D workforce	5

Particularities and differentiating factors

iSIGR, your collaborative Risk & Insurance management platform with geodecisional vision. iSIGR offers transverse Risk and Insurance management with geolocation of information (sites, risks, insured values, etc.). Easy to use, multilingual, customizable and modular, iSIGR allows you to unite the Insurance community around a shared repository and to manage your activity.

Area(s) of presence:

> Europe (North, West)

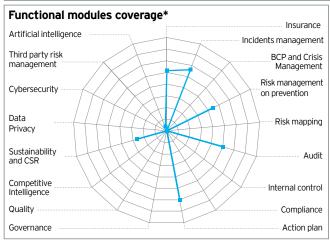


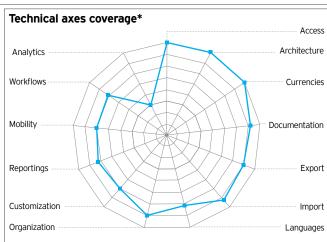
VENDOR'S AVAILABLE SOLUTION(S)

	iSIGR contient les modules: Plateforme iPorta ; Module Référentiel ; Module collecte des valeurs ; Module polices & primes ; Module sinistres ; Module prévention ; Module vision
	géo décisionnelle ; Module certificat d'assurance
Main Focus	Insurance Management
Strengths according to the vendor	Full web, multilingual and modular collaborative platform. User-friendly and
	customizable ergonomics. Available in license or SaaS mode. Adaptable business
	processes through a workflow modeling studio. Integrated document management.
	Geo-decisional vision of risks and insured values
Data hosting	In the client or vendor's IS, or managed by vendor's subcontractor
Solution architecture	A single application with several modules
Main Focus Strengths according to the vendor Data hosting	géo décisionnelle ; Module certificat d'assurance Insurance Management Full web, multilingual and modular collaborative platform. User-friendly and customizable ergonomics. Available in license or SaaS mode. Adaptable business processes through a workflow modeling studio. Integrated document management. Geo-decisional vision of risks and insured values In the client or vendor's IS, or managed by vendor's subcontractor

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	16	0	0	0	0	0
In the last 12 months	4	0	0	0	0	0

Sectors of implemented projects......Insurance (20%), Industry and services (80%) Average number of users per solution.....From 51 to 100





IWE



iWE

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Paul-Marie RONGICONI

CEO +33 (0)6 03 12 62 76 pmr@iwecloud.com

VENDOR ID CARD

Creation date	01/08/2013
Global workforce	
RMIS workforce	10
RMIS implementation workfo	orce2
RMIS R&D workforce	8

Particularities and differentiating factors

iWE is a low-code platform that allows you to create collaborative management applications delivered in SaaS mode, without any writing code and only by parameterization. iWE applications digitize all activities requiring data and documentation management within one or more business processes, and requiring interaction with one or more other participants.

Area(s) of presence:

> Europe (West)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)iWE - SIGR

Main Focus......Insurance management

Strengths according to the vendor iWE applications are deployed in a few weeks, not expensive, constantly evolving as

needs change and feature-rich. iWE ensures traceability, efficiency and security of data and operations. iWE creates a single workspace to cover 100% of management activities and customer journeys. iWE applications bring operational performance,

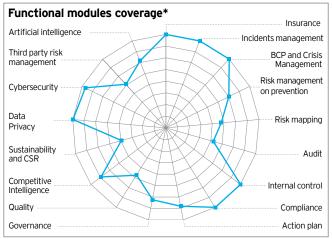
transparency and reporting quality

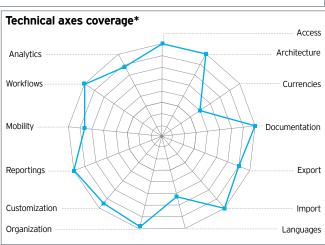
Data hosting...... Managed by vendor's subcontractor

Solution architecture Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	6	0	0	0	0	0
In the last 12 months	2	0	0	0	0	0

Sectors of implemented projects......Insurance (55%), Others (45%) Average number of users per solution......From 51 to 100





KERMOBILE SOLUTIONS



Kermobile Solutions 44 rue de Lisbonne 75008 Paris, France www.kermobile.com

Bruno DE TERLINE

General manager +33 (0)1 58 62 52 13 / +33 (0)6 09 52 03 87 bruno.deterline@kermobile.com

VENDOR ID CARD

Creation date15/07/2015
Global workforce
RMIS workforce
RMIS implementation workforce
RMIS R&D workforce

Particularities and differentiating factors

KerMobile Solutions, and mainly through Kerclaim, its lead application, optimise the management & control of insurance claims, insurance contracts and of building maintenance. By systematising and securing key processes in real-time, these solutions provide advanced decision support features, while speeding up insurance claims settlement and optimising insurance premiums.

Area(s) of presence:

- > Europe
- > America
- > Asia
- > Africa
- > Oceania



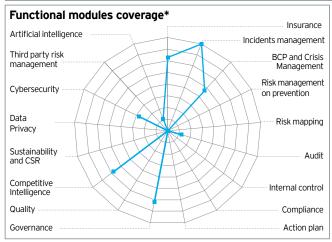
VENDOR'S AVAILABLE SOLUTION(S)

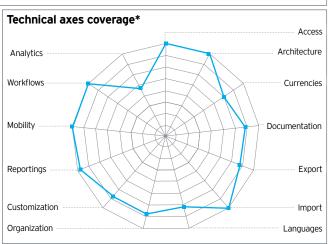
Solution(s)	KerClaim (Management of real-estate related insurance claims); KerPol (Management of insurance contracts); KerDys (Building maintenance management)
Main Focus	
Strengths according to the vendor	Combining mobile and web technologies with an advanced reporting engine, KerClaim,
	KerPol and KerDys are cost-effective professional solutions. Time saving, process
	quality, reliability & efficiency are the key features that guarantee fast implementation
	and intuitive operation. These applications support collaboration between all company
	departments (asset management, finance, real estate management, etc.).
Data hosting	Managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	65	0	0	0	0	0
In the last 12 months	15	0	0	0	0	0

Sectors of implemented projects......Banking (10%), Insurance (5%), Industry and services (40%), Public sector (40%), Others (5%)

Average number of users per solution......From 6 to 50





LEXISNEXIS



LexisNexis

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Anna KEVORKIAN

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VENDOR ID CARD

Creation date	01/01/1970
Global workforce	10,000
RMIS workforce	10
RMIS implementation wo	rkforce
RMIS R&D workforce	

Particularities and differentiating factors

Publisher of legal content and online solutions and software for each legal profession (lawyers, corporate lawyers, accountants, notaries, bailiffs, local authorities).

Area(s) of presence:

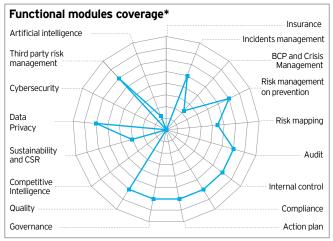
- > Europe
- > America
- > Asia (South East)
- > Africa

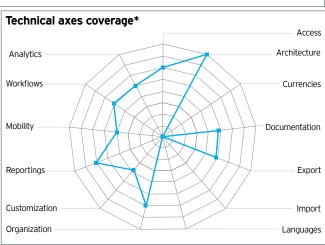


VENDOR'S AVAILABLE SOLUTION(S)

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	15	0	0	0	0	0
In the last 12 months	3	0	0	0	0	0

Sectors of implemented projects......Banking (10%), Insurance (90%) Average number of users per solution.....From 6 to 50





MAPTYCS

MAPTYCS

MAPTYCS

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Jacqueline LEGRAND

CEO

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VENDOR ID CARD

Creation date	21/01/2017
Global workforce	15
RMIS workforce	15
RMIS implementation work	force
RMIS R&D workforce	

Particularities and differentiating factors

MAPTYCS is a high performing risk data analytics and geospatial visualization solution for risk analysis, real-time weather events monitoring and custom risk reports. It provides actionable insights to optimize risk management strategy, business continuity planning and insurance placements. The platform is user friendly and can be integrated with existing systems.

Area(s) of presence:

- > Europe (West)
- > America (North)

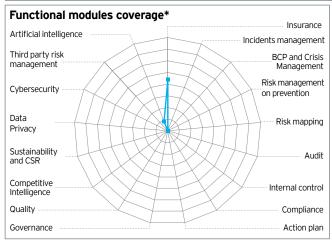


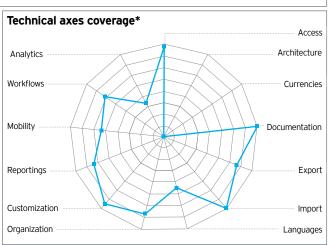
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	
Main Focus	Risk Management
Strengths according to the vendor	The system is easy to implement, can be used as a standalone RMIS or to complement existing systems for dynamic risk analytics, geospatial visualization and real-time weather events monitoring; no specific training is required. Users can use their own templates, language and currency for policies, locations and claims data
Data hosting	In the client's IS, or managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	4	0	0	12	0	0
In the last 12 months	2	0	0	5	0	0

Sectors of implemented projects......Insurance (40%), Industry and services (60%), Average number of users per solution......From 6 to 50





MEETRISK



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Laurent BARBAGLI

CEO Founder +33 (0)6 19 93 53 48 laurent.barbagli@meetrisk.fr

VENDOR ID CARD

Creation date	10/12/2018
Global workforce	5
RMIS workforce	2
RMIS implementation workfo	orce2
RMIS R&D workforce	2

Particularities and differentiating factors

Meetrisk integrates and values all risk and insurance data (internal, brokers, insurers, prevention) on a single digital hub.The "Tech for Risk" model generates KPIs that allow the company to proactively manage its risk profile and promote it as peer to peer to the insurance market.

Area(s) of presence:

- > Europe
- > Africa
- > America
- > Asia
- > Oceania

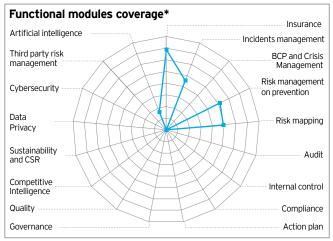


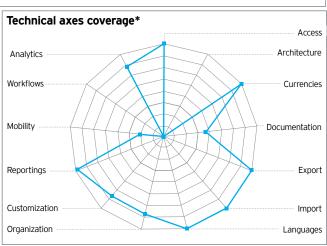
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	. Meetrisk Hub Data
Main Focus	. Risk management and Insurance
Strengths according to the vendor	. Meetrisk hub for automatic data aggregation and visualization replaces the manual
	handling of these data (reliability, and productivity gain of about 20%). The risk manager
	then benefits from indicators allowing, with his brokers and expert partners, to better
	manage his exposures, negotiate premiums and the content of coverages
Data hosting	. In the client or vendor's IS, or managed by vendor's subcontractor
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	4	0	1	0	0	0
In the last 12 months	4	0	1	0	0	0

Sectors of implemented projects......Industry and services (100%)
Average number of users per solution.....From 0 to 5





MEGA INTERNATIONAL



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Senior Product Marketing Manager +33 (0)1 42 75 40 00 / +33 (0)6 70 81 85 81 camblard@mega.com

VENDOR ID CARD

Creation date01/0	1/1992
Global workforce	
RMIS workforce	
RMIS implementation workforce.	
RMIS R&D workforce	88

Particularities and differentiating factors

HOPEX IRM enables the digitization of the "Three Line Model" as defined by the IIA by combining innovatively processes, risks and controls with IT resources. This unique offering ensures a strong governance framework to support the organization objectives by performing efficient risk management. Its intuitive interface allows user to get an effective real time 360° view of the risk universe for advised decision making.

Area(s) of presence:

- > Europe
- > Asia
- > Oceania
- > Africa
- > America



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)......HOPEX IRM, HOPEX Internal Control, HOPEX Internal Audit

Main FocusRisk management

Strengths according to the vendor....HOPEX IRM is a holistic risk management solution that is easy to administer and deploy,

uniquely combining process modeling with IT infrastructure. Focused on the user experience via a modern and intuitive interface, with innovative reporting capabilities, HOPEX IRM (SaaS or On-Premises) delivers a connected and collaborative digital solution for an

"augmented" risk management

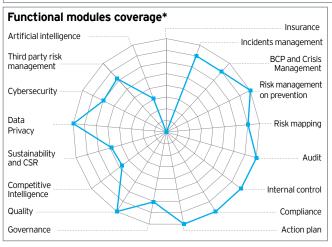
Data hosting......Managed by vendor's subcontractor

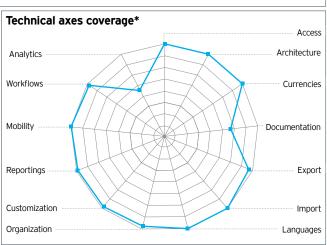
Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	42	16	2	6	32	0
In the last 12 months	7	0	0	1	0	0

Sectors of implemented projects......Banking (49%), Insurance (12%), Industry and services (18%), Public sector (5%), Others (16%)

Average number of users per solution......From 51 to 100





MY RISK COMMITTEE



MY RISK COMMITTEE

11 rue de Cambrai - CS 90042 75019 Paris, France www.myriskcommittee.com

Rudy MIZEL

Managing Director +33 (0)6 26 47 81 95 rudy.mizel@myriskio.com

VENDOR ID CARD

Creation date01/01,	/2020
Creation date01/01,	/2020
Global workforce	5
RMIS workforce	5
RMIS implementation workforce	5
RMIS R&D workforce	5

Particularities and differentiating factors

My Risk Committee is a risk advisor and insurance brokerage company, whose platform "©My Risk io" is focused on unlocking data insights from industrial assets using connected objects (IoT) for risk management, improving prevention and optimizing insurance. The combined risk management and data science expertise allows My Risk Committee to offer a fully digital plug and play solution for continuous real-time monitoring of corporate assets, risks and insurance.

Area(s) of presence:

- > Europe
- > Africa (North, West)
- > America (North)



VENDOR'S AVAILABLE SOLUTION(S)

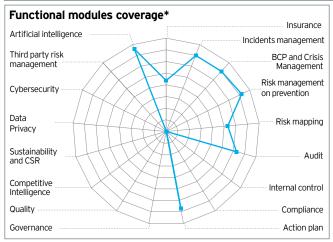
Strengths according to the vendor My Risk io, An all in one platform to manage prevention, mitigate risks and optimize

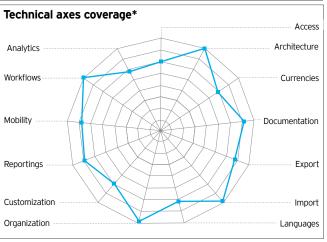
insurance. A one of a kind, comprehensive and fully secure SaaS platform. My Risk io is focused on unlocking data insights from industrial assets using connected objects (IoT) to offer a fully digital plug and play solution for continuous real-time monitoring of corporate assets, risks and insurance

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	6	1	0	2	0	0
In the last 12 months	3	1	0	1	0	0

Sectors of implemented projects......Insurance (10%), Industry and services (80%), Others (10%) Average number of users per solution......From 6 to 50





NANOCODE



NANOCODE

1137A Avenue des Champs Blancs 35510 Cesson Sévigné, France www.easylience.com

Thierry de RAVEL

CEO

+33 (0)9 54 63 12 34 / +33 (0)6 64 38 12 34 thierry.deravel@easylience.com

VENDOR ID CARD

Creation date23/0	2/2016
Global workforce	20
RMIS workforce	6
RMIS implementation workforce	3
RMIS R&D workforce	3

Particularities and differentiating factors

Nanocode develops easylience, an all in one crisis and business continuity management solution. Our strength: our team is made of crisis management and risk experts and talented developers. Our commercial proposal is based both on easylience as well as on expert services.

Area(s) of presence:

- > Asia
- > Oceania
- > Europe
- > America
- > Africa



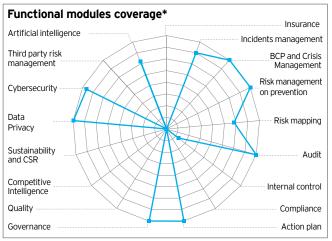
VENDOR'S AVAILABLE SOLUTION(S)

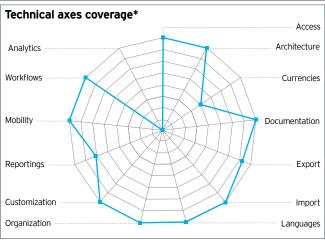
	. easylience® Crisis management and business continuity system
Main Focus	. Risk management
Strengths according to the vendor	easylience® gathers more than 15 tools that are generally used for crisis management, business continuity and exercises. These tools are fully integrated and interact with each other in real time through an friendly user interface, allowing for optimal information transmission, decision making and secure communication
Data hosting	. In the client's IS, or managed by vendor's subcontractor
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	21	3	1	7	0	0
In the last 12 months	15	2	0	3	0	0

Sectors of implemented projects......Banking (35%), Insurance (15%), Industry and services (40%), Public sector (5%), Others (5%)

Average number of users per solution.......Plus de 1000





NEXT SRL



NEXT SRL

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Giuseppe FRANGIAMONE

Product Manager +39 (0)5 10 51 71 86 amministrazione@nextsw.it

VENDOR ID CARD

Creation date1	3/03/2013
Global workforce	12
RMIS workforce	5
RMIS implementation workfor	ce 2
RMIS R&D workforce	3

Particularities and differentiating factors

NEXT is a small company dedicated to creating highly specialized software solutions. We work alongside our customers as partners. Our software are born to be flexible and adaptable to be configured as tailored suits.

Area(s) of presence:

> Europe (West)

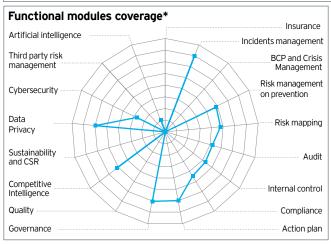


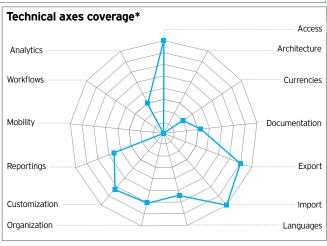
VENDOR'S AVAILABLE SOLUTION(S)

Main Focus	Compliance ; Risk Self Assessment ; Loss Data Collection ; General Data Protection Internal Control - Compliance
Strengths according to the vendor	Flexibility: Modular solution, Customizable data model, Effective multi-company platform in complex organizational contexts, Generation of reports for different use cases Usability:
	Easy management of mitigation actions and related monitoring, Possibility to compare the evaluations over time, Workflow for sharing valuations among control functions
Data hosting	In the client or vendor's IS, or managed by vendor's subcontractor Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	2	0	0	0	0	0
In the last 12 months	1	0	0	0	0	0

Sectors of implemented projects......Banking (20%), Insurance (70%), Industry and services (10%) Average number of users per solution.......From 101 to 200





NGCOMPLIANCE



NGCOMPLIANCE

Energy Building Kernkade 10 A 3542 CH Utrecht, Pays-Bas ngcompliance.com

Emmanuel Noblet

CEO

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VENDOR ID CARD

Creation date31/1	2/2014
Global workforce	6
RMIS workforce	7
RMIS implementation workforce.	5
RMIS R&D workforce	5

Particularities and differentiating factors

A single platform integrating company's assets description, risk prevention, insurance contract management and claim management for an effective and optimised approach to Company's people and asset protection. The perfect Risk manager companion designed by risk managers.

Area(s) of presence:

> Europe (West et North)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s).....PRĒVALĒAS All-In-One (TOŌLKIT)

Strengths according to the vendor In order to speed up its implementation, the solution offers a pre-configuration

process. The build-in link between threats, risk prevention principles and their effective application assessment provides the most factual view of risk at every level in the

company's organisation and/or process.

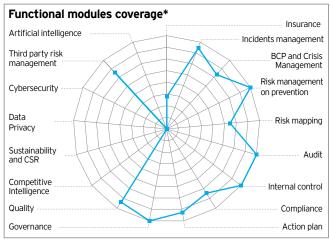
Data hosting...... Hosting service provider

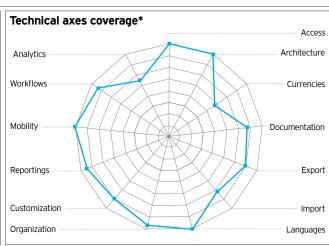
Solution architecture One solution including different functional modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	32	0	0	0	0	0
In the last 12 months	5	0	0	0	0	0

Sectors of implemented projects......Banking (10%), Insurance (20%), Industry and services (20%), Public sector (10%), Others (40%)

Average number of users per solution......From 51 to 100





NOVASECUR



NOVASECUR

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Béatrice ROUILLARD

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VENDOR ID CARD

Creation date	.10/02/2010
Global workforce	21
RMIS workforce	17
RMIS implementation works	force5
RMIS R&D workforce	6

Particularities and differentiating factors

MyNovasecur Advanced©, uniquely combines, in a simple user-friendly interface, essential ERM / GRC functionalities with Al-powered Data Analytics. It provides a transversal and collaborative environment to risk management in connecting operational lines of defense, control, audit, and compliance. Analyzing weak signals, it anticipates, alerts, optimizes risks and remediation via dynamic dashboards.

Area(s) of presence:

- > Europe
- > America (North)
- > Africa (North)

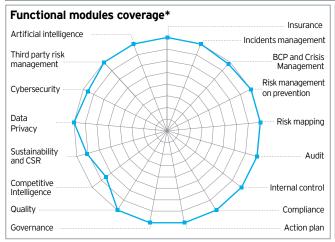


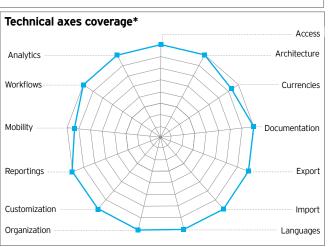
VENDOR'S AVAILABLE SOLUTION(S)

Solutions	My Novasecur Advanced, RMIS / ERM/ GRC + assistance of decision (Analytics, IA) + third party evaluation + BCP + Quality + Process + DM / My Novasecur One (SME Version) / My Novasecur IA - DATALAB (prédiction/ atypical/ data preparation) / My Novasecur IA-DOCULAB (HR, Marketing, Legal) / My Novasecur Speciality Risks (Cyber, Fraud, LAB/FT)
Main Focus	Risk management
Strengths according to the vendor	MyNovasecur uniquely combines, in a simple user-friendly interface, essential ERM / GRC
	functionalities with Al-powered Data Analytics. It provides a transversal and collaborative environment to risk management in connecting operational lines of defense, control, audit, and compliance. Analyzing weak signals, it anticipates, alerts, optimizes risks and remediation via dynamic dashboards
Data hosting	Managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	41	0	0	1	0	0
In the last 12 months	6	0	0	0	0	0

Sectors of implemented projects......Banking (20%), Insurance (45%), Industry and services (30%), Public sector (5%) Average number of users per solution.......From 201 to 500





OPTIMISO GROUP



Optimiso Group

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Claire LAB

Project Manager +41,227552127 cla@optimiso-group.com

VENDOR ID CARD

Creation date	.01/01/2005
Global workforce	25
RMIS workforce	25
RMIS implementation workf	orce7
RMIS R&D workforce	11

Particularities and differentiating factors

Optimiso Suite turns regulatory constraints into strengths for the company. Efficient, flexible and useful to everyone, the solution addresses issues of governance, risks, internal control and ISO certifications. Benefit from the experience of 22,000 users and 20 years of field expertise. Our asset: the automation of monitoring controls.

Area(s) of presence:

- > Europe (West, Central)
- > America (Central, South)
- > Africa (West, South)
- > Asia (South-West)



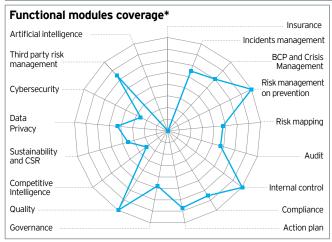
VENDOR'S AVAILABLE SOLUTION(S)

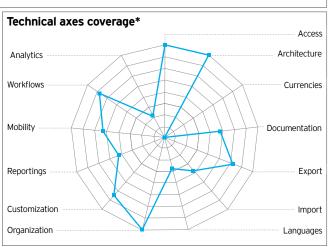
Solution(s)	Optimiso Suite, composé de plusieurs modules : Risques ; Contrôles ; Processus ; Procédures ; Incidents ; Améliorations ; Normes & lois ; Documents liés ; Actifs ; Business intelligence.
Main Focus	
Strengths according to the vendor	Intuitive and efficient solution that simplifies the complexity of RMIS. Management monitors
	the successful completion of controls in real time. It helps employees to carry out controls, read processes and report incidents. Automatic reporting, particularly for auditors (risk
	mapping, internal control matrix, etc.).
Data hosting	Managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	220	1	1	0	3	0
In the last 12 months	20	1	1	0	3	0

Sectors of implemented projects......Banking (10%), Insurance (10%), Industry and services (30%), Public sector (30%), Others (20%)

Average number of users per solution.......From 101 to 200





OXIAL



OXIAL

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Éric BERDEAUX

CEO

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VENDOR ID CARD

Creation date02/	05/2005
Global workforce	43
RMIS workforce	43
RMIS implementation workforce	15
RMIS R&D workforce	12

Particularities and differentiating factors

OXIAL sGRC is a unique digital, agile and innovative solution for risk management and compliance. It is a versatile and global tool, integrating, on a single and modern platform, all essential components of governance, risk management, internal control, internal audit, and regulatory compliance.

Area(s) of presence:

- > Europe (West)
- > Africa (North)



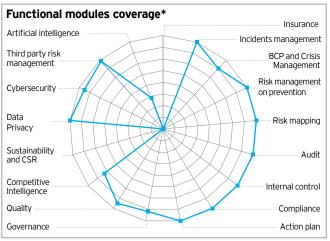
VENDOR'S AVAILABLE SOLUTION(S)

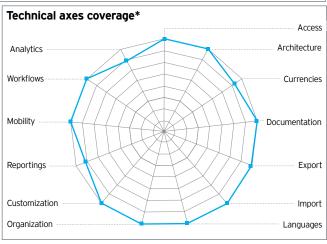
Solution(s)	. Oxial sGRC
Main Focus	. Risk Management
Strengths according to the vendor	. Predefined business workflows, repository of good practices, cross-sectional view
	such as Blueprint (process / risk / control / incident), assistance with evaluations (risk
	and controls) functional and technical agility, scalability and progressivity, efficient
	dashboards and reports, AI integration and RPA

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	26	12	0	0	0	1
In the last 12 months	5	2	0	0	0	1

Sectors of implemented projects......Banking (50%), Insurance (45%), Industry and services (3%), Public sector (2%) Average number of users per solution......From 101 to 200





QUALITADD FRANCE



QUALITADD

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Khalid RAMDANI

Senior Account Executive +33 (0)1 88 33 75 95 / +33 (0)6 37 23 09 69 kramdani@qualitadd.com

VENDOR ID CARD

Creation date	26/07/2016
Global workforce	34
RMIS workforce	16
RMIS implementation workf	orce6
RMIS R&D workforce	7

Particularities and differentiating factors

Qualitadd is a French leader in digital and automated solutions to animate the governance of organisations. With the particularity of a digital platform requiring no training, it's the only editor that natively allows a transversal view between risk management, audit and internal control; and the level of data quality.

Area(s) of presence:

- > Europe
- > Africa
- > Oceania
- > America (North)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)...... Digital platform GRC-ERM / Qualitadd technology

Main Focus Risk, Audit, Control

Strengths according to the vendor The only solution on the market to natively link data governance and GRC-ERM

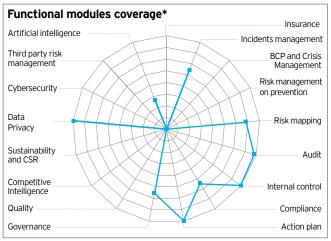
frameworks, advanced connectivity with third-party IS, pioneering HMI, short implementation time (6 weeks on average), controlled and economical costs

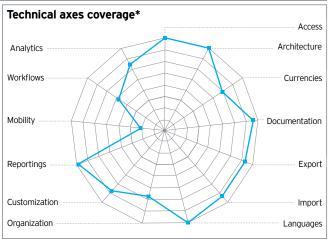
Data hosting...... In the vendor's IS

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	8	1	0	0	0	0
In the last 12 months	7	1	0	0	0	0

Sectors of implemented projects......Banking (10%), Insurance (60%), Industry and services (20%), Public sector (10%) Average number of users per solution.......From 51 to 100





REFINITIV RISK



Refinitiv Risk

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Maurits LE POOLE

Business Development Manager +33 (0)1 86 47 65 00 maurits.lepoole@refinitiv.com

VENDOR ID CARD

Creation date	.03/01/1855
Global workforce	22,000
RMIS workforce	1,000
RMIS implementation work	force
RMIS R&D workforce	

Particularities and differentiating factors

Refinitiv Connected Risk is high-performance technology for next generation GRC. Our customers advance with confidence and achieve their goals with faster time to value through zero-code delivery of workflow and drag & drop UI control, whatever the use-case. We empower users by connecting your GRC activities to your business strategy, operations, processes, product lines and strategic initiatives and unlock the AI opportunity with an adaptable, integrated data management platform to build and maintain your data universe.

Area(s) of presence:

- > Europe
- > Africa (South)
- > Asia
- > America (North)
- > Oceania

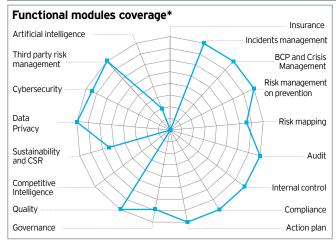


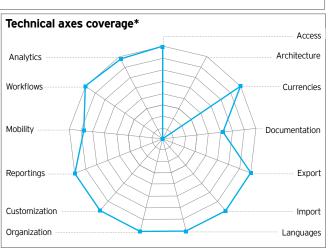
VENDOR'S AVAILABLE SOLUTION(S)

VENDOR'S AVAILABLE SOLUTION	
Solution(s)	Connected Risk
Main Focus	Enterprise Risk Management including but not limited to Risk Management, Compliance
	and IC Management, Audit Management, BCM, Model Risk Management, 3rd Party Risk
	Management, Regulatory Change Management, Vendor Risk Management.
Strengths according to the vendor	1. Agile - Rapid Value™ delivery through Zero-code with user satisfaction without limiting
	future configuration refinement. 2. Integrated - Connecting the enterprise-wide Risk & Control
	Universe, both at Group and Local level, whilst maximising the value of current investments
	in technology. 3. Smart - A mature GRC solution based on 25+ years of GRC experience and
	innovation on a Zero-code platform with leading content and technology partner integration.
-	In the client or vendor's IS, or managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	40	5	15	50	0	0
In the last 12 months	13	0	10	45	0	0

Sectors of implemented projects......Banking (75%), Industry and services (20%), Public sector (5%) Average number of users per solution.......Plus de 1000





RISHIVE SSL



RisHive Software Solutions Limited

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Ian BAKER

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VENDOR ID CARD

Creation date15	5/11/2000
Global workforce	5
RMIS workforce	4
RMIS implementation workfor	ce 4
RMIS R&D workforce	3

Particularities and differentiating factors

A system designed to meet client needs as they evolve. Fast deployment times on secure private cloud hosting and can be operational and ready to configure within 24 hours. Replicating customers' working practices we can reduce the time on training and deployment, thus realising return on investment that much faster.

Area(s) of presence:

- > Europe (Central)
- > America (South)
- > Asia (South-East)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)...... RiskHive Enterprise Risk Manager®

Main Focus Risk management

Strengths according to the vendor Provides enterprise-wide risk control and oversight to improve business performance.

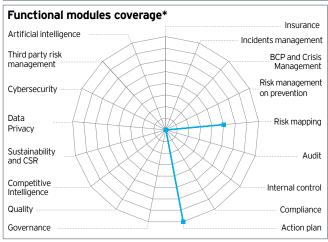
Centralises, speeds-up and improves risk reporting and disclosure across the portfolio. Rolls- up risk information to provide a clearer foundation for decision making, by improving the articulation and de-duplication of risks, assumptions and issues. Helps compliance with

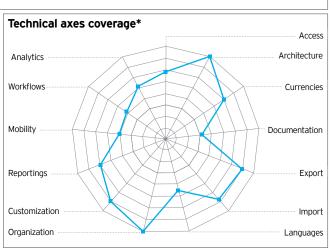
regulations and standards, including emerging risk management

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	19	1	2	0	2	4
In the last 12 months	5	0	0	0	1	1

Sectors of implemented projects......Industry and services (90%), Public sector (10%) Average number of users per solution......From 201 to 500





RISKID



RISKID

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Calvin LEE

Managing director +31 (0)6 28 99 81 33 calvin.lee@riskid.nl

VENDOR ID CARD

Creation date	24/03/2009
Global workforce	14
RMIS workforce	12
RMIS implementation work	force5
RMIS R&D workforce	3

Particularities and differentiating factors

RISKID is a risk management tool that focuses on two aspects: collaboration and ease of use. We believe effective risk management can only be achieved by involving all stakeholders and raising their risk awareness. In a very simple and practical way.

Area(s) of presence:

- > Europe (West)
- > Africa (West)
- > Asia (South-East, East)
- > America (South)

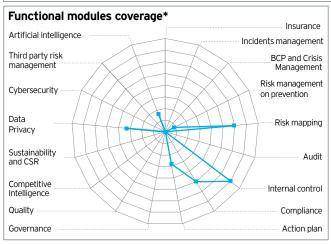


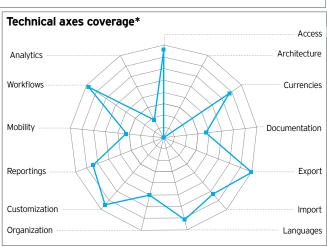
VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)	RISKID
Main Focus	Risk management
Strengths according to the vendor	RISKID focuses on collaboration and ease of use. While other vendors say their software
	is user-friendly, our software is scientifically proven to be user-friendly. While other vendors say their software is effective and efficient, our software is scientifically proven
	to identify and evaluate risks in 60% less time.
Data hosting	In the client or vendor's IS, or managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	86	0	2	0	6	0
In the last 12 months	23	0	1	0	4	0

Sectors of implemented projects......Insurance (5%), Industry and services (50%), Public sector (40%), Others (5%) Average number of users per solution......From 101 to 200





RISK'N TIC



Risk'n Tic

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Christophe DELPIERRE

CEO

+33 (0) 6 71 76 28 46 christophe.delpierre@riskntic.com

VENDOR ID CARD

Creation date	30/10/2016
Global workforce	4
RMIS workforce	4
RMIS implementation wor	rkforce 4
RMIS R&D workforce	4

Particularities and differentiating factors

Risk'n Tic offers a simple, pragmatic and effective risk management solution. It offers a global vision of the level of risk coverage of a public or private sector entity, a group or an SME. This vision is supplemented by a rating of the company regarding cyber risk.

Area(s) of presence:

> Europe (West)



VENDOR'S AVAILABLE SOLUTION(S)

Main Focus...... Risk management

Strengths according to the vendor Our simple, pragmatic tool is labeled EBIOSRM. It enables companies to assess their

Information System according to benchmarks or risks, and monitor the progress of corrective actions. Based on the AMRAE / ANSSI Guide, it provides a company rating

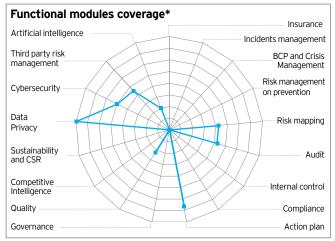
on its Cyber Risk coverage over time

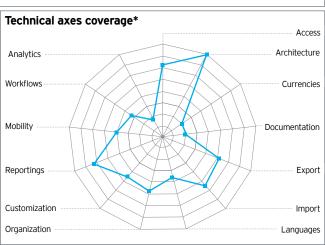
(Offer SecNumCloud)

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	30	0	0	0	0	0
In the last 12 months	12	0	0	0	0	0

Sectors of implemented projects......Industry and services (85%), Public sector (15%) Average number of users per solution......From 6 to 50





ROK SOLUTION



ROK SOLUTION

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Nicolas VIZCAINO

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VENDOR ID CARD

Creation date	.29/11/2007
Global workforce	
RMIS workforce	3
RMIS implementation work	force 2
RMIS R&D workforce	3

Particularities and differentiating factors

ROK publishes ROK Solution collaborative platform; which is the first on the market, which includes in a cloud based integrated IBPMS, RPA, IA and IAM features. Risks management and compliance, performance indicators and document management, in addition of a native unified communication platform (Mail, chat, Voice and video chat) are included in our product offer. In addition, we've also developed a feature which allow our customers managing SAP authorization and segregation of duties since 2019.

Area(s) of presence:

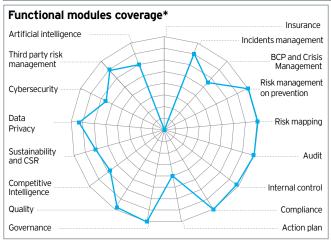
- > Europe
- > Asia
- > America (North)

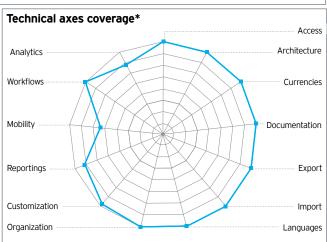


VENDOR'S AVAILABLE SOLUTION(S)

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	2	0	0	0	0	0
In the last 12 months	0	0	0	0	0	0

Sectors of implemented projects......Banking (20%), Insurance (10%), Industry and services (60%), Public sector (10%) Average number of users per solution..........Over 1000





RSA - ARCHER



RSA - Archer

Immeuble River West, 80 Quai Voltaire 95870 Bezons, France www.rsa.com

Marius CHINGARU

Archer Account Executive +33 (0)1 39 96 30 00 / +33 (0)7 61 93 50 63 marius.chingaru@rsa.com

VENDOR ID CARD

Creation date01/0	1/1982
Global workforce	•
RMIS workforce	800
RMIS implementation workforce.	100
RMIS R&D workforce	400

Particularities and differentiating factors

Our perspective is "INSPIRE EVERYONE TO OWN RISK" This means you engage your first, second and third lines of defense into a cohesive approach to identify, assess, decision, treat and monitor risk. RSA Archer proposes a single platform to manage operational risk, supplier and outsourced services risk and cyber risk.

Area(s) of presence:

- > Europe
- > Africa (North, Central)
- > Asia (Central, East)
- > America



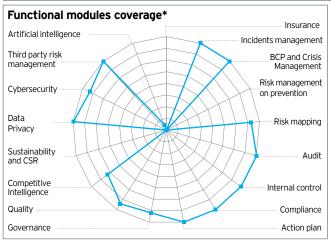
VENDOR'S AVAILABLE SOLUTION(S)

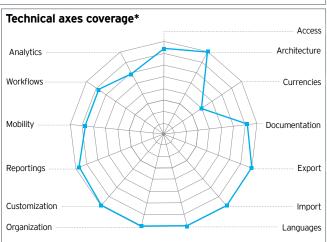
Solution(s)	Archer® Operational Risk Management; Archer® Third Party Governance Archer®; Archer® IT & Security Risk; Archer® Business Resiliency (PCA/PRA); Archer® Corporate Compliance; Archer® Audit Management;
Main Focus	Risk management
Strengths according to the vendor	The RSA Archer GRC platform is unique. It offers advanced management capabilities governance, risk and compliance through its collaborative, flexible and unified platform. The ease of configuration by business users, the consolidation of data and the reporting are very often highlighted as differentiating points
	Managed by vendor's subcontractor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	300	10	170	700	70	150
In the last 12 months	20	5	40	30	20	10

Sectors of implemented projects......Banking (25%), Insurance (15%), Industry and services (25%), Public sector (20%), Others (15%)

Average number of users per solution.......From 201 to 500





RVR PARAD - DEVOTEAM



RVR Parad - Devoteam

73 rue Anatole France 92300 Levallois Perret, France rvr-parad.devoteam.com

Agnès POYARD

Sales and Marketing Director +33 (0)1 41 49 55 62 / +33 (0)6 59 91 35 10 agnes.poyard@devoteam.com

VENDOR ID CARD

Creation date	01/01/2004
Global workforce	7,600
RMIS workforce	80

Particularities and differentiating factors

RVR Parad by Devoteam is an integrated and modular software suite for risk management, internal control and compliance, audit, sustainable development indicators and business continuity. The solution is used by leading companies across all industries and sectors. It is easy to use, highly flexible and secured, and provide a wide range of analysis and report capabilities. The solution is available on-Premises or on SaaS.

Area(s) of presence:

- > Europe
- > America (North)
- > Africa



VENDOR'S AVAILABLE SOLUTION(S)

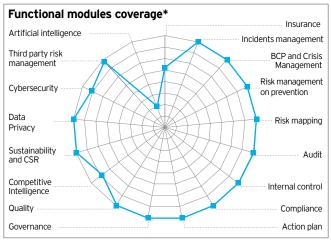
Strengths according to the vendor Solution easy-to-use and intuitive, providing advanced features on each module.

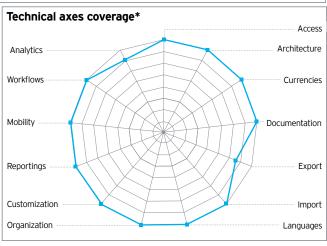
Flexible and configurable, integrated, offering multiple dashboards and reports, and a BI module. Solution open through web services APIs, and secured with audit trail.

Available on Premises or in SaaS

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	100	15	0	0	0	0
In the last 12 months	15	5	0	0	0	0

Sectors of implemented projects......Banking (10%), Insurance (30%), Industry and services (50%), Public sector (10%) Average number of users per solution......From 201 to 500





SAI 360



SAI Global

(formerly SAI Global) 1 place des Saisons, 92400 Courbevoie sai360.com

Jules Deronzier

Business Development Manager France & Southern Europe +33 (0)6 74 03 16 03 Jules.deronzier@sai360.com

VENDOR ID CARD

Creation date01/01	./2003
Global workforce	550
RMIS workforce	550
RMIS implementation workforce	100
RMIS R&D workforce	100

Particularities and differentiating factors

SAI360 is cloud-first software and modern ethics and compliance learning content designed to help organizations effectively navigate risk with a flexible, agile approach. Integrated Risk Management doesn't have to be complicated or cost prohibitive. Take advantage of ready-to-use, best practice solution. It enables to: hit the ground running with out-of-the-box settings and templates, configure the software to the operations, know exactly when it will go live, see costs upfront to prevent budget overruns, start end user training earlier.

Area(s) of presence:

- > Asia
- Oceania
- > Europe
- > America
- > Africa



VENDOR'S AVAILABLE SOLUTION(S)

Strengths according to the vendor Solution configurability - extensible data model with configurable UI/forms, fields,

relationships to extend solutions, easily modify or create new processes to automate and streamline risk activities. Data visualization and analysis – out of the box and configurable dashboards to visualize and analyze data. System integration – framework APIs and other protocols to integrate with enterprise systems

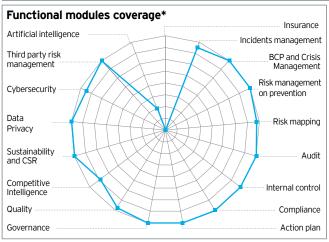
Data hosting.......Managed by vendor's subcontractor

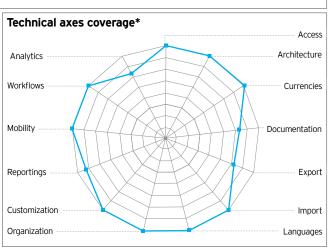
Solution architecture Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	266	7	42	687	5	118
In the last 12 months	36	2	12	71	2	15

Sectors of implemented projects.....Banking (10%), Insurance (10%), Industry and services (48%), Public sector (27%), Others (5%)

Average number of users per solution......From 101 to 200





SAP



SAP

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Jean-Luc DENE

Presales Solution Advisor +33 (0)1 46 17 70 00 / +33 (0)6 63 48 75 74 jean-luc.dene@sap.com

VENDOR ID CARD

Creation date	01/04/1972
Global workforce	101,150

Particularities and differentiating factors

SAP Governance, Risk and Compliance offers a unified and integrated solution portfolio including segregation of duties and access risk management, internal control and continuous control monitoring, enterprise risk management and operational risk management for financial services, internal audit, detection and prevention of fraud, cybersecurity, global trade services and regulation management.

Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- > Oceania

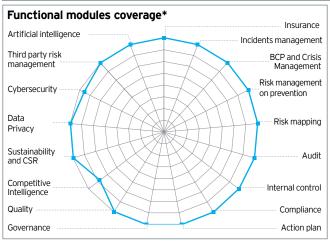


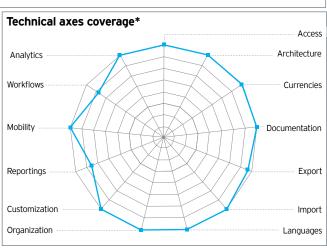
VENDOR'S AVAILABLE SOLUTION(S)

.SAP Risk Management; SAP Process Control; SAP Access Control; SAP Access Violation Management; SAP Dynamic Authorization Management; SAP Enterprise Digital Right Management; SAP Audit Management; SAP Business Integrity Screening; SAP Enterprise Threat Detection; SAP Regulation Management; SAP Quality Management; SAP Policy Management; SAP Claims Management; SAP Case Management; SAP Privacy Governance
.Internal Control - Compliance
Breadth of automation: Automated Key Risk Indicator monitoring enable not only risk owners to be notified in a timely manner but can also be used to assess the risk automatically.
In the client or vendor's IS, or managed by vendor's subcontractor. Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	3,300	1,200	2,200	3,300	1,700	550
In the last 12 months	300	150	200	200	150	50

Sectors of implemented projects......Banking (5%), Insurance (5%), Industry and services (80%), Public sector (10%) Average number of users per solution......From 201 to 500





SCHLEUPEN AG



SCHLEUPEN AG

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Samuel WEIGEL

Manager France +33 (0)6 36 91 01 31 samuel.weigel@schleupen.de

VENDOR ID CARD

Creation date01/0	8/1970
Global workforce	475
RMIS workforce	40
RMIS implementation workforce.	10
RMIS R&D workforce	30
	Global workforce

Particularities and differentiating factors

Schleupen is a family company. For more than 20 years, our goal has been to simplify the tasks around the GRC. Used by more than 480 companies of all sizes and sectors, R2C is adaptable to different maturity levels and evolves on the basis of best practices or your specific needs.

Area(s) of presence:

- > Europe (West-Central)
- > Asia (South West)



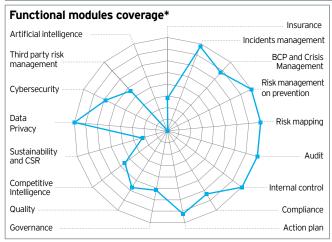
VENDOR'S AVAILABLE SOLUTION(S)

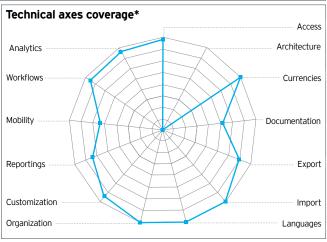
Solution(s)	. R2C: governance, risk, MC simulation, compliance, internal control, audit, KPI, policy management, incidents, whistleblowing, information security management system, BCM and GDPR
Main Focus	. Ideal for each topic
Strengths according to the vendor	. R2C fits if you are looking for: A flexible and modular solution, configurable based on your specific needs; Increased acceptance through easy usability; Low introduction effort due and quick implementation; Ability to evolve your process through the vast existing functionalities (identifications, methodologies, analyses, reports, dashboards,)
Data hosting	. In the client or vendor's IS, or managed by vendor's subcontractor
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	485	0	4	0	0	0
In the last 12 months	35	0	1	0	0	0

Sectors of implemented projects......Banking (1%), Insurance (10%), Industry and services (35%), Public sector (25%), Others (29%)

Average number of users per solution......From 51 to 100





SERVICENOW

servicenow.

SERVICENOW

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Drew GARRISON

Senior Solution Sales - Risk +33 (0)6 62 34 98 45 drew.garrison@servicenow.com

VENDOR ID CARD

Creation date	.01/01/2003
Global workforce	12,500
RMIS workforce	2,000
RMIS implementation workfo	orce250
RMIS R&D workforce	350

Particularities and differentiating factors

Organizations need a modern and integrated solution designed for frontline users, that can seamlessly embed risk management and compliance tasks into daily work. ServiceNow delivers a platform that helps achieve new levels of efficiency and productivity, while better managing risk, enforcing standards, and improving accountability across the enterprise.

Area(s) of presence:

- > Europe
- > Africa
- Asia
- > America
- > Oceania



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)...... ServiceNow Main Focus Risk management

Strengths according to the vendor Reinvent user experience via service portals, dashboards, mobile and chatbots. Focus

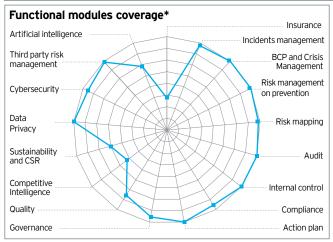
resources by providing business context and streamlining risk prioritization. Share data across the extended enterprise with a single, integrated platform. Optimize performance through continuous monitoring to detect changes in real-time. Adapt to changing needs through workflows, dashboards, and portals

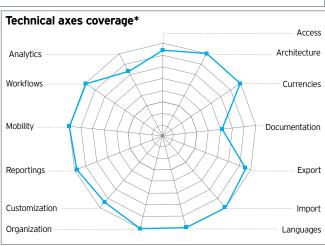
Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	160	4	25	520	25	19
In the last 12 months	60	4	15	220	15	15

Others (35%)

Average number of users per solution.....From 501 to 1000





SIACI SAINT HONORE



SIACI SAINT HONORE

Season, 39 rue Mstislav Rostropovitch 75017 Paris, France www.s2hgroup.com

Nicolas ZUSSLIN

Directeur Technologies, Data & Digital +33 (0)1 44 20 99 99/ +33 (0)1 44 20 99 95 nicolas.zusslin@s2hgroup.com

VENDOR ID CARD

Creation date01/	11/2013
Global workforce	3,000
RMIS workforce	18
RMIS implementation workforce	15
RMIS R&D workforce	5

Particularities and differentiating factors

SIACI Saint Honoré has supported and advised its clients in the development of IT solutions for over 10 years. We transform your data into reliable information for a 360° vision of your insurance data by taking into account your environment specificities and implement dedicated solutions.

Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America (North)



VENDOR'S AVAILABLE SOLUTION(S)

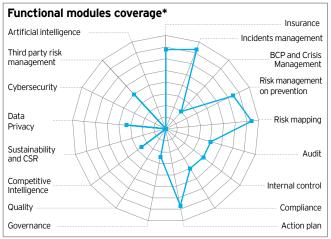
Strengths according to the vendor Personalized customer relationship through tailor-made expert support

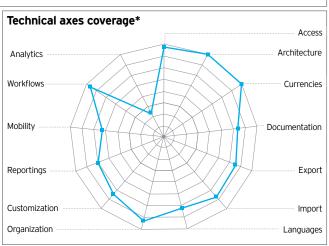
Flexibility thanks to solutions focused on your challenges

High quality of service by transforming your data into quality information

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	35	0	0	0	0	0
In the last 12 months	3	0	0	0	0	0

Sectors of implemented projects......Industry and services (100%)
Average number of users per solution......From 101 to 200





SINDUP



SINDUP (Netprestation)

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Judith GIRAUD

Directrice Marketing +33 (0)8 26 62 61 05 j.giraud@sindup.com

VENDOR ID CARD

Creation date 01/07/2005
Global workforce20
RMIS workforce
RMIS implementation workforce
RMIS R&D workforce

Particularities and differentiating factors

Sindup is monitoring platform for competitive intelligence which helps companies to detect weak signals and key events in order to help them in their process.

Area(s) of presence:

- > Europe (West)
- > America (North)
- > Africa (North et West)



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)......Sindup

Main Focus competitive intelligence

Strengths according to the vendor A highly robust monitoring tool, Sindup allows all business areas to monitor different

types of risk from partners to supply chain, humains resources and post-crisis

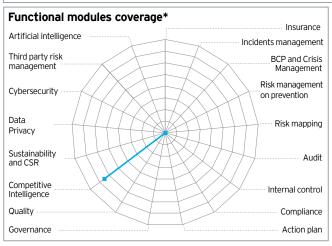
monitoring.

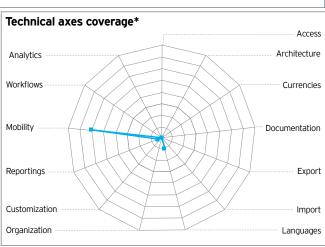
Solution architecture Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	6	0	0	0	0	0
In the last 12 months	0	0	0	0	0	0

Public sector (15%), Others (15%)

Average number of users per solution.....From 6 to 50





SOFTWARE AG



Software AG

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Nicolas LINSART

PreSales Engineer +33 (0)1 78 99 70 00 / +33 (0)6 45 65 32 05 nicolas.linsart@softwareag.com

VENDOR ID CARD

Creation date	01/01/1969
Global workforce	4,950
Effectif conseil	1,800
RMIS R&D workforce	100

Particularities and differentiating factors

Software AG offers a fully integrated solution for carrying out risk management and compliance procedures, process management, and enterprise architecture. The user interface of the ARIS solution offers an intuitive and collaborative way of working, in a web environment equipped with dashboards guaranteeing simplicity of handling and decision-making.

Area(s) of presence:

- > Europe
- > Africa
- Asia
- America
- Oceania



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)ARIS GRC: ARIS Connect / ARIS Risk & Compliance Manager

Main FocusInternal control - Compliance

Strengths according to the vendorARIS integrates the GRC approach and its 3 lines of defense into a centralized and

collaborative repository, made up of company processes and all of its critical data. Easy to access, equipped with operational dashboards, ARIS supports all risk assessment, control

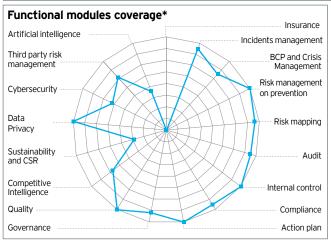
and audit activities

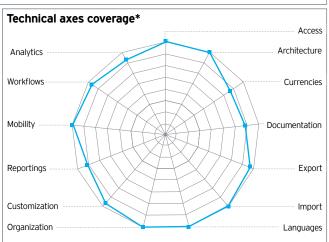
Data hosting......Managed by vendor's subcontractor

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	60	8	10	10	5	0
In the last 12 months	10	0	0	0	0	0

Sectors of implemented projects......Banking (45%), Insurance (10%), Industry and services (35%), Public sector (10%) Average number of users per solution......From 51 to 100





SWORD GRC



Sword GRC

Cincom Building, 1 Grenfell Road SL6 1HN Maidenhead, Angleterre www.sword-grc.com

Keith RICKETTS

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VENDOR ID CARD

Creation date	25/07/2000
Global workforce	1,700
RMIS workforce	130
RMIS implementation workfo	rce 15
RMIS R&D workforce	80

Particularities and differentiating factors

Sword GRC provides an award-winning platform for Governance, Risk and Compliance, that address the requirements of all enterprise market sectors. With a strong focus on driving fast time to value, and harnessing the latest technologies, Sword GRC delivers a versatile range of solutions that support better business decisions through a single view of risk. Sword GRC has offices in the UK, USA, Malaysia and Australia, servicing customers worldwide directly and through a growing network of partners.

Area(s) of presence:

- > Europe
- > Africa (North, South)
- > Asia
- > America (North, South)
- > Oceania



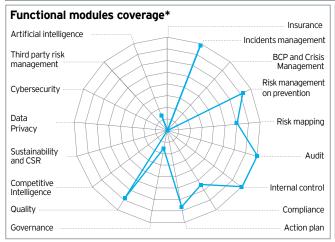
VENDOR'S AVAILABLE SOLUTION(S)

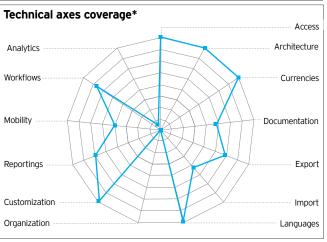
Solution(s)	Sword Active Risk Manager ; Sword Operational Risk Manager ; Sword Compliance Manager ; Sword Policy Manager ; Sword Audit Manager
Main Focus	
Strengths according to the vendor	Sword Active Risk provides advanced risk management and governance capability, with
	particular strengths in project risk, qualitative and quantitative risk assessment, and
	enterprise risk aggregation.
Data hosting	, , , , , ,
	Several distinct applications, but with interfaces
Solution alchitectule	Several distinct applications, but with interraces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	260	10	26	85	4	35
In the last 12 months	260	10	26	85	4	35

Sectors of implemented projects......Banking (4%), Insurance (9%), Industry and services (71%), Public sector (15%), Others (1%)

Average number of users per solution.......From 51 to 100





TEAMMATE — WOLTERS KLUWER

TeamMate®

TeamMate - Wolters Kluwer

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Alexandre LETAC

Sales Manager France, Belgique & Luxembourg +33 (0)6 72 39 20 42 alexandre.letac@wolterskluwer.com

VENDOR ID CARD

Creation date01/0	1/1994
Global workforce	19,000
RMIS workforce	250
RMIS implementation workforce.	50
RMIS R&D workforce	100

Particularities and differentiating factors

TeamMate is the reference editor on the management of the audit cycle. 3200 audit and inspections departments, including 400 banks, around the world, of all sizes and in all sectors use TeamMate on a daily basis for their audit work. This makes TeamMate the world's number one in Audit Management.

Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- > Oceania

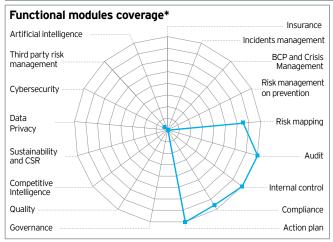


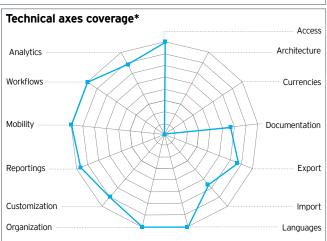
VENDOR'S AVAILABLE SOLUTION(S)

	. TeamMate + Audit: Internal Audit and Risk Management - TeamMate Analytics: Data Analysis - TeamMate + Controls: Internal Control
Main Focus	. Audit
	. TeamMate is specialised in Audit: «TeamMate has been created by auditors for auditors». The TeamMate tool covers the entire audit cycle: risk management, planning, assignment work program, audit report, action plans follow-up.
Data hosting	. In the client or vendor's IS
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	-	-	-	-	-	-
In the last 12 months	-	-	-	-	-	-

Sectors of implemented projects......Banking (30%), Insurance (10%), Industry and services (35%),
Public sector (20%), Others (5%)
Average number of users per solution......From 6 to 50





VENTIV TECHNOLOGY



VENTIV TECHNOLOGY

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Steve CLOUTMAN

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CARTE D'IDENTITE SELON L'ÉDITEUR

Creation date	.09/01/2014
Global workforce	450
RMIS workforce	36
RMIS implementation works	orce 46
RMIS R&D workforce	135

Particularities and differentiating factors

Ventiv is a leading global provider of innovative risk and insurance software solutions for a vast array of industries, serving some of the largest companies in the world. With differentiation in data analytics, technology and customer success, Ventiv transforms how companies manage risk and insurance information to enable optimal outcomes.

Area(s) of presence:

- > Europe (West, Central, North)
- > America (North)
- > Oceania

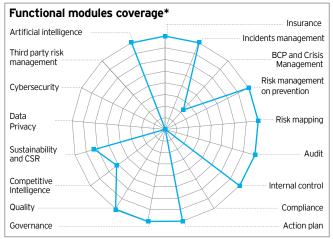


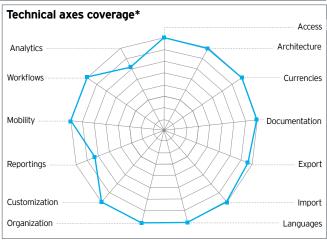
VENDOR'S AVAILABLE SOLUTION(S)

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	138	2	8	291	1	23
In the last 12 months	0	6	0	11	0	0

Sectors of implemented projects......Banking (5%), Insurance (15%), Industry and services (22%), Public sector (48%), Others (10%)

Average number of users per solution......From 51 to 100





VIRTUESPARK



VIRTUESPARK

Christoph Merian-Ring 11 4153 Reinach, Suisse www.virtuespark.com

Pascal BUSCH

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VENDOR ID CARD

Creation date	17/06/2017
Global workforce	7
RMIS workforce	4
RMIS implementation workf	orce 3
RMIS R&D workforce	2

Particularities and differentiating factors

VirtueSpark focuses on integrated risk and decision management. The platform enables you to control all operational risk and compliance activities and to integrate them with your company's objectives. Led by a vastly experienced team of experts, it offers consultancy and advanced technology to companies large or small at affordable prices.

Area(s) of presence:

> Europe



VENDOR'S AVAILABLE SOLUTION(S)

Solution(s)...... VirtueSpark Enterprise Platform for GRC

Main Focus......Risk Management

Strengths according to the vendor Aimed at decision-makers and caring to make life simple for the user, VirtueSpark

offers an intuitive easy-to-use platform for systemic risk identification across the company and valuechain. Its "autonomous collaboration" features enable operational risk and compliance collaboration across business units, while supporting individual risk

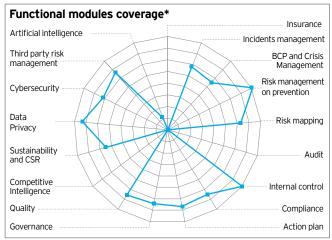
management approaches

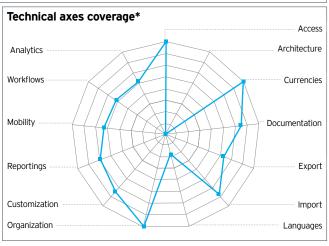
Data hosting...... In the client or vendor's IS

Solution architecture A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	2	0	0	0	0	0
In the last 12 months	1	0	0	0	0	0

Sectors of implemented projects......Banking (50%), Industry and services (50%) Average number of users per solution......From 201 to 500





WORKIVA



WORKIVA

4 rue Jules Lefebvre 75009 Paris, France www.workiva.com

Vincent GUILLARD

Field Marketing Manager +33 (0)1 88 45 08 69 / +33 (0)6 87 07 15 00 vincent.guillard@workiva.com

VENDOR ID CARD

Creation date	01/08/2008
Global workforce	1,721
RMIS workforce	
RMIS implementation workf	orce
RMIS R&D workforce	

Particularities and differentiating factors

Workiva is the world's leading connected reporting and compliance platform. Establish a connected, transparent, and continuous GRC reporting process within the Wdesk platform. Workiva enables you to connect data across outputs with complete control, from early risk identification to final reports.

Area(s) of presence:

- > Europe
- > America
- > Asia
- > Africa (South)
- > Oceania



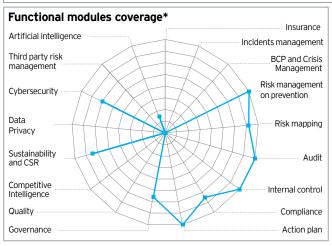
VENDOR'S AVAILABLE SOLUTION(S)

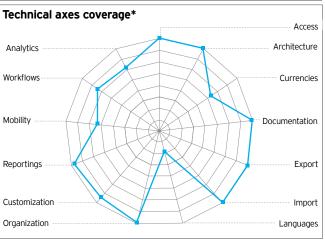
Solution(s)	Enterprise Risk Management, Internal Controls Management, Internal Audit
Main Focus	Management, SOX Management, Policy & Procedures, Certifications / Attestations All solutions exist within the cloud platform and carry the same level of focus from
61	Workiva
Strengths accordin	g to the vendor Unify people, processes and data to deliver accurate reports required by regulators, leadership and shareholders. Workiva connects data with context across spreadsheets, documents and presentations to increase trust in your outputs. Improve productivity with built-in workflow and automation that scales to teams of all sizes
Data hosting	At vendor
Solution architectu	re A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	25	1	3	238	382	1
In the last 12 months	-	-	-	-	-	-

Sectors of implemented projects......Banking (8%), Insurance (13%), Industry and services (4%), Public sector (2%), Others (73%)

Average number of users per solution......From 6 to 50





APPENDIX 1

Risk managers' respondents geographical presence

REGIONS	COUNTRIES
Europe – North	Sweden, Denmark, Finland and Norway
Asia	China, Indiae, Malaysie, Philippines, Singapore, Indonesia and Japan
Africa	Morocco
America – North	United States and Canada
Océanie	Australia and New Zealand
Moyen Orient	Bahrain
Europe - Ouest	France, Malta, Italy, Portugal, Belgium and England
Europe - Centrale	Czech Republic, Germany, Slovenia, Switzerland
Europe - Est	Russia, Lithuania, and Albania

APPENDIX 2

Vendors' geographical presence

REGIONS	COUNTRIES
Asia – North and Central	Amethyste - Arengi - Ciss Itd - Digitemis - eFront / BlackRock - Enablon - Galvanize - IBM France - Kermobile Solutions - Meetrisk - Mega International - Nanocode SAS - Refinitiv - ROK Solution - RSA Archer - SAI Global - SAP - ServiceNow - Siaci Saint Honore - Software AG - Sword GRC - TeamMate / Wolters Kluwer - Workiva
Asia – South and West	Amethyste - Arengi - Ciss Ltd - Digitemis - eFront / BlackRock - Galvanize - IBM France - Kermobile Solutions - Meetrisk - Mega International - Nanocode SAS - Optimiso Group SA - Refinitiv - ROK Solution - SAI Global - SAP - ServiceNow - Siaci Saint Honore - Software AG - Sword GRC - TeamMate / Wolters Kluwer - Workiva
Asia – South East	Amethyste - Arengi - Challenge Optimum SA - Ciss Ltd - Digitemis - eFront / BlackRock - Enablon - Galvanize - IBM France - Kermobile Solutions - LexisNexis - Meetrisk - Mega International - Nanocode SAS - Refinitiv - RisHive Software Solutions Limited - RISKID - ROK Solution - SAI Global - SAP - ServiceNow - Siaci Saint Honore - Software AG - Sword GRC - TeamMate / Wolters Kluwer - Workiva
Oceania	Arengi - Digitemis - eFront / BlackRock - Enablon - Galvanize - IBM France - Kermobile Solutions - Meetrisk - Mega International - Nanocode SAS - Qualitadd France - Refinitiv - risHive Software Solutions Limited - SAI Global - SAP - ServiceNow - Software AG - Sword GRC - TeamMate / Wolters Kluwer - Ventiv Technology - Workiva
Europe – North	1-ONE - Neuros distribution - ALL4TEC - AMETHYSTE - Arengi - CERRIX - CISS Ltd - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - I-PORTA - Kermobile Solutions - LexisNexis - MEETRISK - MEGA International - My Risk Committee - NANOCODE SAS - ngCompliance - NOVASECUR - QUALITADD France - Refinitiv - ROK Solution - RSA ARCHER - RVR PARAD - DEVOTEAM - SAI Global - SAP - SERVICENOW - SIACI SAINT HONORE - Software AG - Sword GRC - TeamMate - Wolters Kluwer - Ventiv Technology - VirtueSpark - Workiva
Europe – West	1-ONE - Neuros distribution - ALL4TEC - AMETHYSTE - Apsys - Arengi - avedos grc GmbH - CERRIX - Challenge Optimum SA - CISS Ltd - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - I-PORTA - iWE - Kermobile Solutions - LexisNexis - Maptycs - MEETRISK - MEGA International - My Risk Committee - NANOCODE SAS - Next srl - ngCompliance - NOVASECUR - Optimiso Group SA - Oxial - QUALITADD France - Refinitiv - RISKID - Risk'n TIC - ROK Solution - RSA ARCHER - RVR PARAD - DEVOTEAM - SAI Global - SAP - Schleupen - SERVICENOW - SIACI SAINT HONORE - Sindup (Netprestation) - Software AG - Sword GRC - TeamMate - Wolters Kluwer - Ventiv Technology - VirtueSpark - Workiva
Europe – Central	1-ONE - Neuros distribution - ALL4TEC - AMETHYSTE - Arengi - avedos grc GmbH - CERRIX - CISS Ltd - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - Kermobile Solutions - LexisNexis - MEETRISK - MEGA International - My Risk Committee - NANOCODE SAS - NOVASECUR - Optimiso Group SA - QUALITADD France - Refinitiv - risHive Software Solutions Limited - ROK Solution - RSA ARCHER - RVR PARAD - DEVOTEAM - SAI Global - SAP - Schleupen - SERVICENOW - SIACI SAINT HONORE - Software AG - Sword GRC - TeamMate - Wolters Kluwer - Ventiv Technology - VirtueSpark - Workiva
Europe – East	1-ONE - Neuros distribution - ALL4TEC - AMETHYSTE - Arengi - CERRIX - CISS Ltd - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - Kermobile Solutions - LexisNexis - MEETRISK - MEGA International - My Risk Committee - NANOCODE SAS - NOVASECUR - QUALITADD France - Refinitiv - ROK Solution - RSA ARCHER - RVR PARAD - DEVOTEAM - SAI Global - SAP - SERVICENOW - SIACI SAINT HONORE - Software AG - Sword GRC - TeamMate - Wolters Kluwer - VirtueSpark - Workiva
America – North	ALL4TEC - Arengi - CISS Ltd - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - Kermobile Solutions - LexisNexis - Maptycs - MEETRISK - MEGA International - My Risk Committee - NANOCODE SAS - NOVASECUR - QUALITADD France - Refinitiv - ROK Solution - RSA ARCHER - RVR PARAD - DEVOTEAM - SAI Global - SAP - SERVICENOW - SIACI SAINT HONORE - Sindup (Netprestation) - Software AG - Sword GRC - TeamMate - Wolters Kluwer - Ventiv Technology - Workiva
America – Central and South	AMETHYSTE - Arengi - CERRIX - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - Kermobile Solutions - LexisNexis - MEETRISK - MEGA International - NANOCODE SAS - Optimiso Group SA - risHive Software Solutions Limited - RISKID - RSA ARCHER - SAI Global - SAP - SERVICENOW - Software AG - Sword GRC - TeamMate - Wolters Kluwer - Workiva
Africa – North	AMETHYSTE - Arengi - CISS Ltd - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - Kermobile Solutions - LexisNexis - MEETRISK - MEGA International - My Risk Committee - NANOCODE SAS - NOVASECUR - Oxial - QUALITADD France - RSA ARCHER - RVR PARAD - DEVOTEAM - SAI Global - SAP - SERVICENOW - SIACI SAINT HONORE - Sindup (Netprestation) - Software AG - Sword GRC - TeamMate - Wolters Kluwer
Africa – West	AMETHYSTE - Arengi - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - Kermobile Solutions - LexisNexis - MEETRISK - MEGA International - My Risk Committee - NANOCODE SAS - Optimiso Group SA - QUALITADD France - RISKID - RVR PARAD / DEVOTEAM - SAI Global - SAP - SERVICENOW - SIACI SAINT HONORE - Sindup (Netprestation) - Software AG - Sword GRC - TeamMate / Wolters Kluwer
Africa – South East and Central	AMETHYSTE - Arengi - CISS Ltd - DELTA RM - DIGITEMIS - eFront / BlackRock - ENABLON - Galvanize - IBM France - Kermobile Solutions - LexisNexis - MEETRISK - MEGA International - NANOCODE SAS - Optimiso Group SA - QUALITADD France - Refinitiv - RSA ARCHER - RVR PARAD / DEVOTEAM - SAI Global - SAP - SERVICENOW - SIACI SAINT HONORE - Software AG - Sword GRC - TeamMate - Wolters Kluwer - Workiva

APPENDIX 3

Description of functional modules and technical axes

Functional modules

i directoriat irrodates	
Insurance Management	 Premium allocation management Calculation of premiums pursuant to regulations and contracts Follow-up of premium payment history Management of insurance portfolios Budget simulations Tax identification and follow-up
Incident and Loss Management	 Description and follow-up (including financial impact) of incidents managed centrally or not, non-compliance, legal proceedings, losses, conditional alerts, etc. History of financial valuation including compensation process follow-up by item (medical expenses, damages, material and immaterial damages, etc.)
BCP and Crisis Management	 Formalization and use of BCP models Impact on Activities Assessment (IAA) and interface with the corporate directory Maintenance in operational conditions (MOC); Asset management Crisis management support
Risk Management	 Description and management of risks inspections (planning, documentation, monitoring, etc.) Monitoring of Prevention reports and associated notes Monitoring of compliance with regulations and internal or external standards Library of prevention / protection measures Follow-up of recommendations
Risk Mapping	 Risk Identification and formalization, Management of a Risk Library, Linkage to strategic objectives Risk Evaluation (qualitative or quantitative) and Prioritization Risk Indicator Monitoring, Alert thresholds Credit, Market and Financial risk management (Basel 3)
Audit	 Audit plan management Management of auditing missions, schedules and work programs
Internal Control	 Identification of controls and link with processes Management of self assessment campaigns
Compliance	> Compliance with regulations, internal or external standards (interfaces with content providers), self assessments
Action Management	> Actions and action plans management (allocation, planning follow-up)
Governance	 Management of the organization, risk management policies and decisions Dashboards with key indicators, budget management
Quality Management	> Management of processes, objectives, quality indicators, non-compliant products, preventive and corrective actions, specific procedures, etc.
Competitive Intelligence	 Management of intelligence and information analysis, business intelligence, technology watch Information gathering, treatment, publishing and filing
Sustainability and CSR	 Ability to manage Sustainability program (metrics, analysis, reporting) Ability to support different protocol out of the box: GHG, Emission scope Ability to manage CSR initiatives and other related activities
Cybersecurity	 Ability to scope ISMS and document Statement of Applicability Manage security incidents and vulnerabilities Vulnerability Scans
Data Privacy	 Perform initial Data Privacy assessment and impact assessment Ability to monitor compliance policy to Data Privacy and detect and manage breaches Data Privacy reporting library ready to use for compliance purposes
Third-party risk management (New axis 2021)	 > Provision of third-party libraries > Enable the set-up, distribution, delegation, collection and follow-up of one or more third party questionnaires (SIG, GDPR, ISO 27001, etc.) > Calculate a risk (inherent and residual) of a third party > Identify atypical or exceptional transactions > Provide a consolidated mapping of third-party risks by process, geography, criticality, etc > Possibility to manage controls and audits on third parties > Possibility of managing third parties through the use of alerts with automated action triggers

Artificial Intelligence (New axis 2021)

- > Ability to map or integrate into a map via datavisualization information
- > Ability to analyze and evaluate the effectiveness of the risk management system in order to produce alternative recommendations
- > Ability to detect weak signals from structured or unstructured data from multiple sources using Deep Learning and/or Machine Learning capabilities.
- Enable the user of the 1st or 2nd line of control via the use of Natural Language Processing (NLP) to
- > Ability to categorize a loss/incident event or match any object to another
- > Ability to calculate multiple risk scenarios and provide simulations with recommendations for decision support
- > Highlight information about cognitive biases and deviations in artificial intelligence models to effectively manage model risk

Data analytics

- > Ability to be connected to several data sources (ERP or others)
- > Library of ready to use and predefined controls
- > Ability to manage Continuous Control Monitoring activities Exceptions pushed and managed

Technical axes

Access Management	 User access security policy, user management, segregation of duties Delegation of administration rights Management of user authorizations and data confidentiality
Technical Architecture	 Type of architecture and hosting used (rich client, Application Service Provider, etc.) Possible database solutions and programming languages Logical security of the technical platform
Multi-Currency Management	 Default currency Other possible currencies Multiple currency conversion engine
Document Management	Document attachmentDocument management capabilities
Imports	Import management by a client administrator or an authorized userImport of external data sources in an appropriate format
Exports	 Pre-set export formats Extracting and exporting data in xls, dbf or other formats (for use in spreadsheets or databases) for external use Defining export perimeters, selecting data for exports and limiting and restricting exported scope and data
Multiple Language Management	 Available languages other than French Existence of a complete RMIS version in French Management of data and label dictionaries Language management by a client administrator
Organizational Management	 Management of tree structures (with more than five levels) along multiple areas and with multiple repositories Management of different employees or various assets (facilities, vehicles, etc.) attached to the tree-structure entities (including processes) Matching of legal and organizational data
Customization	 Screen customization by the client Screen customization by the vendor Other functionalities for the client
Analysis and Reporting	 Business Intelligence Existence of an integrated reporting tool Interfacing with reporting tools and ETL Management of analysis criteria Available reports and supported formats
Workflow Management	 > Alert triggering thresholds and workflow customization > Tool functionalities for sending emails/SMS, using a mailing list or other > Pre-set workflow management with scheduling and task follow-up functionalities > Reporting possibilities on workflow information
Mobility	RMIS capacities to adapt itself to mobile devices (smartphones, touch pads)Responsive Design

VENDOR	Panora	ma 2018	Panorar	ma 2019_	Panorar	ma 2020	PANORA	MA 2021	STATUS 2021
VENDOR		Answered	Consulted						31A103 2021
1-One	YES	YES	YES	YES	YES	YES	YES	YES	
80-20 Software	YES	NO	YES	NO	YES	NO	YES	NO	
Active Risk (cf. Sword Active Risk)	TES	110	TES	110	ILO	110	TES	110	
Actuarion					YES	NO	YES	NO	
Actuaris	YES	NO	YES	NO	YES	NO	YES	NO	
Advalea	NO	NO	NO	NO	NO	NO	NO	NO	
Agena	YES	NO	YES	NO	YES	NO	YES	NO	
Akio	YES	NO	YES	NO	NO	NO	NO	NO	
ALL4TEC/Riskoversee					YES	NO	YES	YES	Entering
Améthyste	YES	YES	YES	YES	YES	YES	YES	YES	9
Antelope			YES	YES	YES	YES	YES	NO	
Antelope					YES	YES	YES	YES	
Aon eSolutions (cf. Ventiv Technolog	y)								
Archer Technologies (cf. EMC / RSA))								
Arengi	YES	YES	YES	YES	YES	YES	YES	YES	
Asphaleia	NO	NO	NO	NO	NO	NO	NO	NO	
AuSuM					YES	NO	YES	N0	
Avedos	YES	NO	YES	NO	YES	NO	YES	YES	Entering
Avetta					YES	NO	YES	NO	
Axentis (cf.TeamMate-Wolters Kluw	er)								
Bayesia	N0	NO	N0	NO	N0	NO	NO	N0	
BI International (cf.AlignAlytics)									
BlueUmbrella					YES	NO	YES	N0	
BVD/BureauVanDijk	YES	NO	YES	NO	YES	NO	YES	NO	
Cerrix					YES	YES	YES	YES	
CGERisk	YES	YES	YES	YES	YES	YES	YES	NO	
ChallengeOptimumS.A.	YES	YES	YES	NO	YES	YES	YES	YES	
CheckPoint	N0	N0	N0	NO	N0	NO	NO	N0	
CISS					YES	YES	YES	YES	
ClarityGRC(Infogov)					N0	NO	NO	N0	
Click-N-Manage(cf.ChallengeOptim					N0	NO	NO	NO	
CMO Compliance	YES	NO	YES	NO	YES	NO	YES	NO	
Coda	NO	N0	N0	NO	NO	NO	NO	N0	
Cogis (cf.OxialGroup)	n.								
ControlMetrics (cf.MegaInternational		NIO	VEC	NIO	VEC	NIC	VEC	NO	
CovalentSoftware(cf.Ideagen)	YES	NO NO	YES	NO NO	YES	NO NO	YES	NO NO	
Covelys	NO	N0	NO	NO	NO	NO	NO	N0	
CrystalBall (cf.Oracle)									
CS Stars (cf.MarshClearSight)	VEC	NO	YES	NO	YES	NO	YES	NO	
CuraTechnologies DataGenic	YES YES	NO NO	YES	NO NO		NO NO	NO NO	NO NO	
Dell-RSA	YES	YES	YES	YES	NO NO	NO NO	NO NO	NO NO	
Delta RM	YES	YES	YES	YES	YES	YES	YES	YES	
Devoteam RVR Parad	YES	YES	YES	YES	YES	YES	YES	YES	
Devoteam KVK Parad	TES	IES	152	TES	IE2	IES	IES	152	

VENDOR	Panorai	ma 2018	Panorai	ma 2019	Panorar	ma 2020	PANORA	MA 2021	STATUS 2021
	Consulted	Answered	Consulted	Answered	Consulted	Answered	Consulted	Answered	
Digitemis					OUI	OUI	OUI	OUI	
DWF					OUI	OUI	OUI	NO	
EADS Apsys	OUI	NO	OUI	NO	OUI	NO	OUI	OUI	Entering
Easylicence (Nanocode SA)					OUI	OUI	OUI	OUI	
Effisoft	OUI	NO	OUI	NO	NO	NO	NO	NO	
eFront	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
EgerieSoftware	OUI	NO	OUI	OUI	OUI	OUI	OUI	NO	
Elseware	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
EMC/RSAArcher (cf.Dell-RSA)					NO	NO	NO	NO	
Enablon-Walterskluwer	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
ERM					OUI	NO	OUI	NO	
F24	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
Fidens	OUI	NO	OUI	NO	NO	NO	NO	NO	
FigtreeSystems (NTTData)					OUI	NO	OUI	NO	
Finwedge (anciennement FCPartner)	NO	NO	OUI	NO	OUI	N0	OUI	NO	
Galvanize					OUI	OUI	OUI	OUI	
GlobalRiskConsultants			OUI	N0	OUI	NO	OUI	NO	
GlobalSuite					OUI	NO	OUI	NO	
Google	NO	NO	NO	N0	N0	NO	NO	NO	
GrasSavoye	OUI	OUI	OUI	NO	NO	NO	NO	NO	
GRC Full Compliance (NEXT Softwa	re Solution	s)					OUI	OUI	Entering
Hyperion (cf.Oracle)									
IBM	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
ldeagen	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
IDSScheer (cf.SoftwareAG)									
i-Flex(cf.Oracle)									
Indicialvalua	OUI	NO	OUI	NO	N0	NO	NO	NO	
Infogov (cf.ProteusCyber)									
Infor	N0	NO	NO	NO	NO	NO	NO	NO	
Information Builders	NO	NO	NO	NO	NO	NO	NO	NO	
Intellinx	OUI	NO	OUI	NO	OUI	N0	OUI	NO	
IPORTA (visiativ)			OUI	OUI	OUI	OUI	OUI	OUI	
Ivalua					OUI	NO	OUI	NO	
iWE			OUI	NO	OUI	OUI	OUI	NO	
lwecloud					OUI	NO	OUI	OUI	Entering
KerMobile Solutions	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Keyword	OUI	OUI	OUI	NO	N0	NO	NO	NO	
Kilclaresoftware	NO	NO	N0	NO	N0	NO	NO	NO	
LegalSuite	OUI	OUI	OUI	OUI	OUI	OUI	OUI	NO	
Legisway	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
LexisNexis	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Linkfluence	N0	NO	N0	NO	N0	NO	NO	NO	
ListFrance(cf.MegaInternational)									

ÉDITEUR	PANORA	MA 2018	PANORA	MA 2019	PANORA	MA 2020	PANORA	MA 2021	STATUS 2021
		Réponse		Réponse		Réponse		Réponse	
Lockpath					OUI	NO	OUI	NO	
LogicGate			OUI	NO	OUI	NO	OUI	NO	
LogicManager	OUI	OUI	OUI	OUI	OUI	OUI	OUI	NO	
MAAT	OUI	OUI	OUI	OUI	OUI	OUI	OUI	NO	
Mageri	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
Maptycs					OUI	OUI	OUI	OUI	
MarshClearSight	OUI	OUI	OUI	NO	OUI	NO	OUI	NO	
MeetRisk							OUI	OUI	Entering
Mega International	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Methodware(cf.WynyardGroup)									
MetricStream	OUI	OUI	OUI	NO	OUI	OUI	OUI	NO	
Mitratech (avec CMO compliance)			OUI	NO	OUI	NO	OUI	NO	
Mkinsight	OUI	NO	OUI	NO	OUI	NO	OUI	N0	
Modulo	NO	NO	NO	NO	N0	NO	N0	N0	
Movaris(cf.Trintech)									
MSDPConsulting	NO	NO	NO	NO	NO	NO	NO	NO	
My Risk Committee							OUI	OUI	Entering
NavexGlobal			OUI	NO	OUI	NO	OUI	NO	
ngCompliance							OUI	OUI	
Novasecur	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Noweco	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
NTTData	OUI	OUI	OUI	NO	N0	N0	NO	N0	
OpenPages(cf.IBM)									
Optimiso	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Optirisk	OUI	N0	OUI	NO	OUI	N0	OUI	N0	
Optivvia	OUI	N0	OUI	N0	N0	N0	N0	N0	
OracleFrance	OUI	N0	OUI	NO	N0	N0	N0	N0	
Origami					OUI	N0	OUI	N0	
Overmind	OUI	NO	OUI	NO	OUI	N0	OUI	N0	
Oxand	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
OxialGroup	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Palisade	OUI	NO	OUI	N0	OUI	N0	OUI	N0	
Pentana(cf.Ideagen)					0111	01.11	01.11	NO	
Prevaleas	OL III	01.11	01.11	NC	OUI	OUI	OUI	NO NO	
ProcessGene	OUI	OUI	OUI	NO NO	OUI	NO NO	OUI	NO NO	
Prodentia	OUI	NO NO	OUI	NO NO	OUI	NO NO	OUI	NO NO	
ProteusCyber	OUI	NO NO	OUI	NO	OUI	NO	OUI	NO NO	
Protiviti	OUI	NO	OUI	OUI	OUI	OUI	OUI	NO	
Qualitadd	OLII	NO	OLII	NIO	OUI	NO NO	OUI	OUI	Entering
Qumas	OUI	NO OUI	OUI	NO OUI	OUI	NO OUII	OUI	NO OUI	
RefinitivRISK	OUI	OUI NO	OUI	OUI NO	OUI	OUI NO	OUI	OUI	
Resolver	OUI	NO NO	OUI	NO NO	OUI	NO NO	OUI	NO NO	
RiskDecisions	OUI	NO NO	OUI	NO NO	OUI	NO NO	OUI	NO NO	
Risk2Reputation	OUI	NO OUII	OUI	NO NO	NO OUI	NO NO	NO OUI	NO NO	
Riskeeper	OUI	OUI	OUI	NO	OUI	N0	OUI	NO	

ÉDITEUR	PANORA	MA 2018	PANORA	MA 2019	PANORA	MA 2020	PANORA	MA 2021	STATUS 2021
		Réponse		Réponse		Réponse		Réponse	
RiskHive Software Solutions Limited							OUI	OUI	Entering
RiskID							OUI	OUI	Entering
Risk'nTic					OUI	OUI	OUI	OUI	
Riskonnect	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
RiskWatch					OUI	NO	OUI	NO	
RivoSoftware	OUI	NO	OUI	NO	N0	NO	NO	NO	
RMsoft(cf.Covelys)									
ROKSolution	OUI	OUI	OUI	NO	OUI	OUI	OUI	OUI	
RSA Archer					OUI	OUI	OUI	OUI	
RSAM	OUI	NO	OUI	NO	N0	N0	N0	NO	
RuleBurst(cf.Oracle)									
SAIGlobal	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
SAPFrance	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
SASFrance	OUI	N0	OUI	N0	OUI	N0	OUI	N0	
SchleupenAG	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
SecondFloor									
SecondFloorBV	OUI	OUI	OUI	NO	OUI	N0	OUI	NO	
ServiceNow	OUI	OUI	OUI	NO	OUI	OUI	OUI	OUI	
SiaciSaintHonoré	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
SideTrade	OUI	OUI	OUI	N0	OUI	N0	OUI	N0	
Signavio					OUI	NO	OUI	NO	
Sindup			OUI	N0	OUI	OUI	OUI	OUI	
SoftwareAG	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Sphera			OUI	N0	OUI	NO	OUI	NO	
Spotter(cf:Akio)					NO	NO	N0	NO	
StrategicThoughtGroup (cf.SwordAc									
SwordActiveRisk	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
TCISAS	NO	NO	NO	NO	NO	NO	NO	NO	
TeamMate-WoltersKluwer	OUI	OUI	OUI	OUI	OUI	OUI	OUI	OUI	
Telelogic(cf.IBM)	01.11	NO	0111	NO	NO	NO	NO	NO	
Tenable	OUI	NO	OUI	NO	NO	NO	NO	NO NO	
TerrimetricsSAS	01.11	OLU	OLII	OLU	OUI	OUI	OUI	NO NO	
Théorème	OUI	OUI	OUI	OUI	OUI	OUI	OUI	NO NO	
TinubuSquare	OUI OUI	NO NO	OUI OUI	NO NO	OUI OUI	NO NO	OUI OUI	NO NO	
TowersWatson	OUI								
Trintech		NO OUI	OUI	NO OUI	OUI	NO OUI	OUI	NO OUI	
VentivTechnology Verspieren	OUI	OUI OUI	OUI NO	OUI OUI	OUI NO	OUI NO	OUI NO	OUI NO	
Viclarity	OUI	NO	OUI	NO	OUI	NO NO	OUI	NO NO	
VirtueSpark	001	INU	JUI	INU	OUI	OUI	OUI	OUI	
VoseSoftware			OUI	OUI	OUI	OUI	OUI	NO	
WoltersKluwer(TeamMate)			UUI	UUI	001	UUI	OUI	NO NO	
Workiva					OUI	OUI	OUI	OUI	
WynyardGroup	OUI	NO	OUI	NO	OUI	NO	OUI	NO	
Xactium	OUI	OUI	OUI	NO NO	OUI	OUI	OUI	NO NO	
Adetiuiii	001	001	OOI	INO	UUI	OOI	OOI	INO	

You are a RMIS software vendor and would you like to be consulted for the next edition of the RMIS Panorama?

You just need to contact AMRAE in order to take part to the next campaign.

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About AMRAE:

The Association pour le Management des Risques et des Assurances de l'Entreprise (The Association for Corporate Risk and Insurance Management) comprises more than 1,300 members from 750 French public and private sector firms.

One of the association's objectives is to develop a Risk Management "culture" within organizations and to assist members in their relationships with insurance market actors and public authorities. The association advises members on risk assessment, funding control and insurance spending. In order to answer professional training expectations of its members, who legitimately look to the association for support, its entity called AMRAE Formation provides high-level, certified and graduate formation.

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