# Information Systems Commission

# RMIS PANORAMA 11<sup>th</sup> Edition

In partnership with





AMRAE wishes to thank the following participants who helped produce this document:



François BEAUME
VP Risks and Insurance, Sonepar
VP AMRAE



Hélène DUBILLOT Head of Scientific Coordination AMRAE



Bertrand RUBIO Senior Manager GRC Transformation EY Consulting

AMRAE really wants to thank all of the organizations (AGRAQ, Club FrancoRisk, IRM Qatar, FERMA, RIMS and PARIMA) that help us make this new edition of the RMIS Panorama a success:















François BEAUME
VP Risks and Insurance, Sonepar
VP, AMRAE

# **Editorial**

### A 11th edition full of novelties!

Risk are rapidly evolving, so are Risk Management Information Systems (RMIS) and the RMIS Panorama!

This 11th edition is still built on a combined analysis of a vendor's survey and a Risk manager's one. This allows us to offer you a market analysis, alternative views, description of Risk managers needs and RMIS vendors offers as well as detailed datasheets by RMIS vendors.

This year we have renewed our partnerships with AGRAQ, Club FrancoRisk, IRM Qatar, FERMA and PARIMA and welcome onboard a new partner, the RIMS! They all relayed the Risk manager survey to their members, allowing us to capture feedbacks from 570 Risk managers respondents spread over 36 countries! This a very significant step up for the Panorama, which is now really reflecting an international perception of users of such tools.

For the very first year the Panorama is first published in English, on the occasion of 2019 RIMS annual conference and exhibition! This is for us the opportunity to thanks the RIMS, our new partner, for this fruitful partnership.

New RMIS users' testimonials from various countries are also presented, as well as an expert's opinion sharing some useful tips. By offering Risk managers up-to-date keys to understanding this market, the Panorama aims to assist or comfort them in their choices for acquiring or developing a RMIS, that will become their RMIS. That is its primary vocation.

By providing vendors with additional insights into user needs and feedbacks, the RMIS Panorama also contributes to the evolution of the market and offers. This edition is also capturing these trends: functional scope evolutions notably with some trendy topics such as Compliance, CSR and Data Privacy, as well as some interesting technical shifts.

By combining these various insights this new release provides an in-depth market analysis, a Risk manager's cross border perspective on the RMIS market offer and make it possible to capture and understand its evolutions and perspectives. The RMIS Panorama, is more than ever a reference base common to all in almost all geographies, and a tool facilitating exchanges between Risk managers and vendors offering a Risk and/or Insurance offer. Its reading will convince you of this!

This year again, we would like to thank the growing number of vendors and Risk managers who participated in these surveys as well as the partner associations who relayed our requests to their members for the second consecutive year. On this basis, this year again, regional analyses will be carried out with them to provide more specific insights on their geographies.

AMRAE would also like to thank its partner EY, more particularly Bertrand Rubio, for his continuous involvement since several years, necessary to enrich and perpetuate this publication, as well as Cyril Amblard-Ladurantie and Hugo Fayard for their input in this new release.

This technical notebook is, as every year, available for free download for all on the AMRAE website (<a href="www.amrae.fr/rmis-panorama-2019">www.amrae.fr/rmis-panorama-2019</a>) in English right now, and in French in some weeks.

Happy reading to all!

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# RMIS PANORAMA 2019

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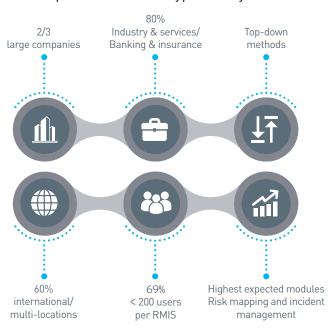
# **Executive Summary**

As in previous editions, the Panorama is composed of a market analysis based on responses from Risk managers & RMIS vendors, and 36 vendors' profiles (ID datasheets).

### New in this 2019 RMIS Panorama:

- The Risk manager survey goes international\*
  570 respondents from more than 36 countries have
  contributed to this year edition. Thanks to our partners:
  AGRAQ, Club FrancoRisk, FERMA, IRM Qatar, PARIMA
  and RIMS who distributed our survey to their members
  across the world.
- 6 Risk managers' testimonies sharing their observations about their RMIS experience.
- Useful advices from our **expert on best practices** around the RMIS lifecycle from the original requirement design phase to the change management program following implementation.
- Two new research modules "Sustainability and CSR" and "Data Privacy" have been added to the vendor analysis and profiles.

# Chinese portrait of RMIS "typical" buyer:



### 2019 market trends and observations:

- RMIS market continues to be **dynamic** and concerns mainly international groups of **all sizes**.
- The main benefits of using a RMIS identified this year by Risk managers relates to a better time management (Spend less time consolidating data, more time analyzing it) and an increase collaboration between departments (Facilitate sharing of information).
- RMIS projects are still transversal across traditional assurance groups (Risk Management, Audit, Internal Control, Insurances...).
- Fundamental Budget allocated to RMIS projects over €1M are on the rise compared to last year.
- SAAS offering is more and more common, originating both at the client requests and with vendors pushing more and more for this deployment solution.
- Easy to use is still the main criteria to monitor when selecting a RMIS tool, with Reporting capabilities just behind it, as there is an increasing demand for ergonomic and advanced reporting within the solution or via the use of interfaces with Data visualization tool.
- The average satisfaction level by Risk managers on RMIS remains stable at 71% compared to last year (technical & functional).
- Significant changes happened in the RMIS arena this year, with investment firms buying vendors (Acquisition of Thomson Reuters (now Refinitiv) by Blackstone, and similarly eFront by Blackrock), and consolidation under way (BWise acquisition by SAI Global, Marsh Clearsight by Riskonnect, Rsam by ACL...).

<sup>\*</sup>UK respondents answered 4 questions out of 15 covering tool acquisition, pricing and Hosting, as part of a more global survey by AIRMIC to its members.

# Reasons for developing a RMIS Panorama

# The RMIS, a fundamental tool dedicated to Risk Management

The Risk Management function is first and foremost a function that is strongly linked to collecting, analyzing, summarizing and reporting data that could be sometimes heterogeneous. Identifying risks and collecting incidents as early as possible after their occurrence, both geographically and in time, and their evaluation to ensure effective decision making requires the management of data flows in the most relevant possible way.

This is precisely the purpose of a Risk Management Information System (RMIS, also called GRC technologies or IRM), which aims at sorting through often plentiful data before reporting it to the Risk manager in a suitable format. This type of tool is therefore not only an analysis and operational tool, but also a tool for communicating and sharing results.

RMIS are designed to provide a management tool for every Risk Management actors:

- > **Top Management** can have a consolidated view of entailed risks and actions in progress.
- > Managers (Risk Owners) in charge of handling a set of risks have this same view and can use it to manage actions within their area of coverage.
- > Assurance group:
  - The Risk managers can coordinate all risk management related actions, from identification to treatment, and implement more specific measures (e.g. related to managing loss claims and insurance policies).
  - Other functions: Internal Audit, Internal Control, Compliance...
- > Other Internal partners (QHSE, Legal, IT, CSR ...).
- > Potential external partners (brokers, consulting firms...).

# Main objectives of a RMIS Panorama

Since 2008, AMRAE has been carrying out a survey on a yearly basis, listing vendors of *Risk Management Information Systems* (RMIS) and solutions available on the market. This international panorama surveys 2 populations:

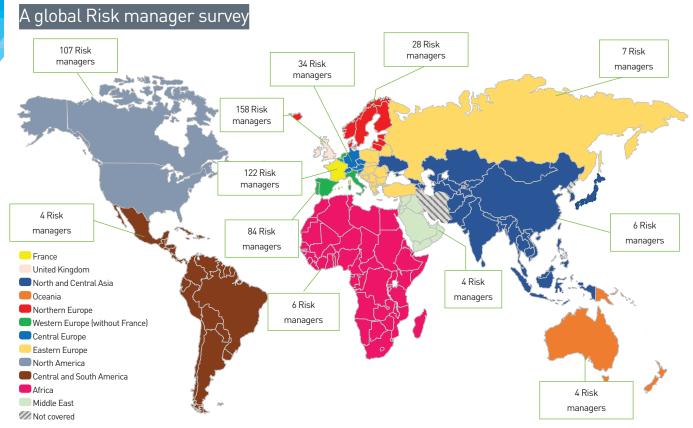
- RMIS vendors to qualify their functional and technical scope.
- Risk managers to qualify their stakes, needs and feedbacks using RMIS.

The Panorama combines those 2 analyses to provide insights to Risk Management actors who seek information on RMIS by answering the following questions:

- > What are my needs?
- > Will the existing solutions meet those? To what extend?
- > Should I use a single specialized module or an end-to-end solution?
- > Which are the selection criteria to consider during my call for tender?

With a view to avoiding potential conflict of interest and meeting the most stringent ethical standards, this work was carried out, from the beginning, based on three core tenets:

- Neutrality: the Panorama does not make any value judgments on vendors and their solutions, nor does it recommend their purchase. It is intended simply to provide a framework to present the tools and the main functionalities available on the market.
- Objectivity: questions cover the features offered by each solution, and are therefore mainly technical and factual.
- Business oriented: questions and analysis are directly related to the specific functions and needs of Risk managers.



> A description of the Risk managers' presence is available in Appendix 1

54% of the respondent Risk managers have already used a RMIS.

Out of those 54% that have already used a RMIS, 68% are from large companies.

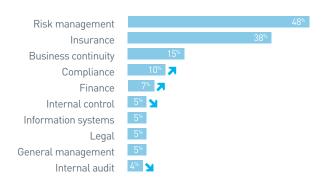
To detail this proportion and better perceive the trends and market expectations, we have enriched the survey dedicated to Risk managers across all sectors.

Thanks to the support of our partners (AGRAQ, Club FrancoRisk, IRM Qatar, FERMA, RIMS and PARIMA) we have a truly global coverage gathered and analyzed with **570 Risk managers** responses over 5 continents (compared to 325 respondents in 2018 - +75%)\*.

Hence, we can present the following findings:

- Respondent expectations of a RMIS,
- > Decision factors used during the RMIS selection process,
- > Satisfaction levels observed following a RMIS implementation,
- > Pricing and hosting expectations.

### SCOPE OF RISK MANAGERS' RESPONSIBILITY



Small-Mid-cap companies represent 39% of respondents, and large companies represent 61%.

All sectors are represented with a good balance (Industry, Banking, Insurance, Retail, Public sector, Telecom...).

Data coming from the «Risk managers» survey are highlighted with this logo.

\*UK respondents answered 4 questions out of 15 covering tool acquisition, pricing and hosting, as part of a more global survey by AIRMIC to its members.

# A survey conducted among software vendors (RMIS)

As every year, we have updated our RMIS vendors questionnaire (150 questions) to consider RMIS and risk management trends.

Two new functional modules have been added: Sustainability and CSR and Data Privacy. We also moved this year an axis from functional to technical: Analytics.

This year, after a review of market actors, a list of 104 vendors was set up, including vendors consulted last years as well as new market players.

These vendors were then directly contacted by AMRAE and invited to participate in an online survey questionnaire (available in English and French) published at the beginning of 2019 for over a month.

This questionnaire allowed vendors to present their company and describe the complete technical and business features of their RMIS solutions.

Questionnaires mainly completed were considered in this analysis.

# Panel of respondents



36

respondents



For the 2019 edition, the Panorama is composed of a panel of 36 respondents among consulted vendors.

6 new respondents have participated in this edition.



### MAIN INDUSTRY CHANGES:

- > Acquisition of Thomson Reuters (now Refinity) by Blackstone,
- > Acquisition of BWise by SAI Global,
- > Acquisition of Marsh ClearSight by Riskonnect,
- > Blackrock to acquire eFront,
- > Acquisition of RSAM by ACL (now Galvanize),
- > Acquisition of WebRisk (effisoft) by Ventiv Technology,
- > Strategic partnership between Siaci Saint Honoré and Arengi,

> ..

# Analysis of the respondents' panel

### VENDORS' WORKFORCE DEDICATED TO RMIS (29/36\*)

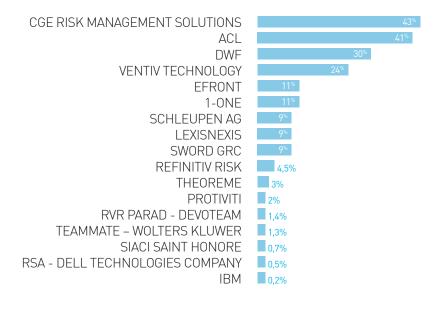
### 100% of employees dedicated to RMIS - 8 vendors



## >50% of employees dedicated to RMIS - 4 vendors

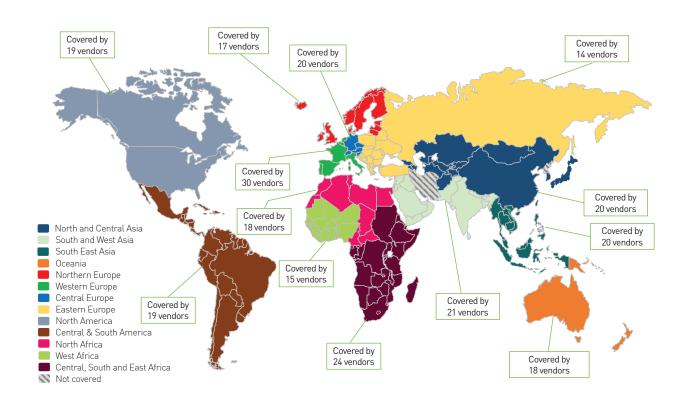


# <50% of employees dedicated to RMIS - 17 vendors



<sup>\*</sup> Data (regarding RMIS workforce) were not provided by the 7 following vendors: ENABLON, SAP, ANTELOPE, SOFTWARE AG, OPTIMISO GROUP, SAI GLOBAL | BWISE, KERMOBILE SOLUTIONS.

### VENDORS' RESPONDENT GEOGRAPHICAL PRESENCE



- > This map shows the presence (commercial and implementation services) of RMIS Vendors by region.
- > A description of the Vendors presence is available in Appendix 2

# RMIS market analysis

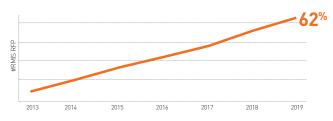
This chapter provides a vision of the RMIS market, as perceived by respondents.

### Which are the trends for the RMIS market?

The RMIS market is still dynamic, confirming the trend observed since 2013 of increasing number of RMIS RFP (Request For Proposals).



### **RFP RMIS INFLUX**



# Which are the sectors, and how many users?

The average number of users is still between 50 and 200 users and mostly located in Industry and Services sector.

### COMPANY SECTORS USING RMIS



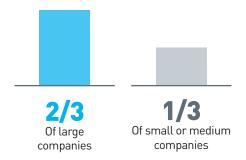
### **AVERAGE NUMBER OF USERS**



### INTERNATIONAL COMPANIES REMAIN THE MAIN BUYERS:



### THE MARKET'S DYNAMISM AFFECTS ALL SIZE OF COMPANIES:



# Why implementing a RMIS?

There is a now a well-established consensus among Risk managers worldwide on what an RMIS tool should deliver to perform efficiently, and those benefits tend to remain very similar year on year across regions.

# RMIS BENEFITS PERCEIVED (vs.2018)

- Spend less time consolidating data, more time analyzing it (> 1)
- **2.** Facilitate sharing of information (→ 2)
- 3. Harmonize pratices and reporting (74)
- 4. Facilitate cross departments analysis and avoid silos (🖼 3)
- 5. Optimize the sharing of risk management best pratices (76)
- 6. Visualize real-time data (≥5)
- 7. Data reliability (→ 7)
- 8. Secure sensitive information (→ 8)
- 9. Be compliant with law/regulations (7 10)
- 10. Optimize transfer to insurance(\$\sim 9\$)

# How to select a RMIS?

An increasingly transversal RMIS approach within companies.

### SEVERAL DEPARTMENTS ARE INVOLVED IN RMIS RFP





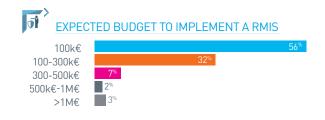
For vendors (98%) and Risk managers (96%), RMIS RFP (Requests For Proposals) concerns always several departments of the company in a coordinated approach.

This confirms the trend already observed in previous editions, consisting of the need for converging Risk management systems to make them more effective and cross-functional.

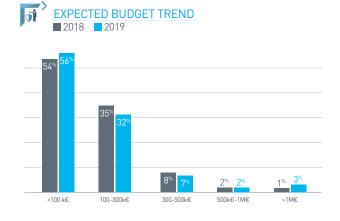
### An increasing RMIS budget

The great majority of responding Risk managers (88%) wishes to invest less than 300k€ in the acquisition and implementation of a RMIS.

However, we note that this year there is a significant increase for RMIS budget over a 1M€, mainly originating from North America.



The average budget to implement a RMIS has increased compared to last year with more budgets over a 1M€.



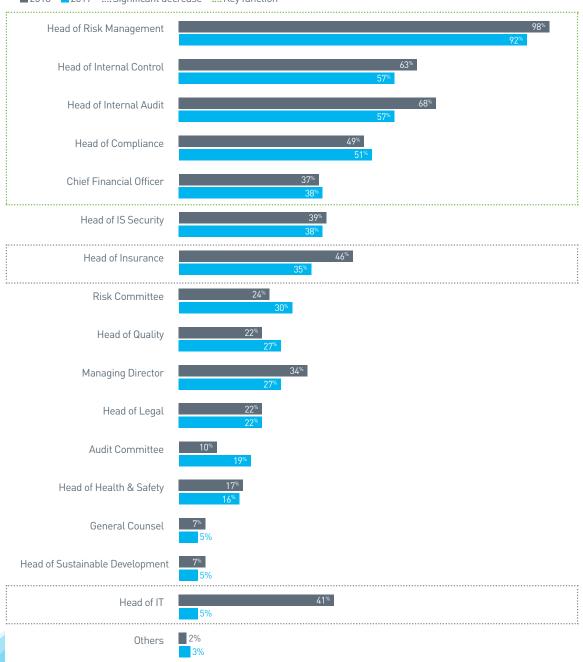
# Multiple stakeholders for a collective decision

At the origin of a RMIS RFP, remain the main assurance group functions (Head of Risk Management, Internal Audit, Internal Control and Head of compliance). However, we note a sharp drop in RFP originating from the Head of IT and Head of Insurance.

Even if the Head of IT influence has dropped out of the top RFP originator list, their importance in the decision-making process remains critical with 68% mainly due to tighter IT scrutiny. RMIS projects are more and more **crossfunctional**. The Head of IT, the Managing Director, the Head of IS Security or CFO are becoming indispensable decision makers for the implementation of a RMIS.

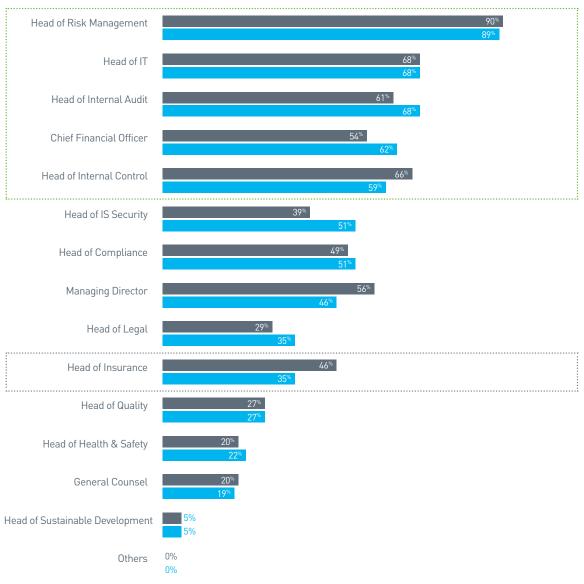
### FUNCTIONS MOST OFTEN ORIGINATING RMIS' TENDERS





# DECISION MAKERS TO IMPLEMENT A RMIS

■ 2018 ■ 2019 ::::Significant decrease :::: Key function





# Which criteria to select a RMIS?

2019 feedbacks corroborate the main following criteria identified last year:

Easy to use remains the main criteria to monitor when selecting a RMIS tool, with Reporting capabilities just behind it, as there is an increasing demand for ergonomic and advanced reporting within the solution or via the use of interfaces with Data visualization tool.

The increase in the Reporting capabilities criteria can also be explained by the fact that now the RMIS is more and more used as a communication tool by companies, enabling different assurance groups to share information with management and vice-versa using a cockpit style view of their risk environment.

### RMIS SELECTION CRITERIA (vs.2018)

- Easy to use (→ 1)
- Reporting capabilities (75)
- Customization flexibility (→ 3)
- Functional coverage ( 2)
- Price ( 4)
- Quality of integration services and support services (7)
- Interfaces with other information systems ( 6)
- Company reliability (→ 8)
- Hosting services (SAAS of internal hosting)(≥ 10)
- Sector specific expertise( 9)

# Satisfaction level remains stable, even if expected progresses remain

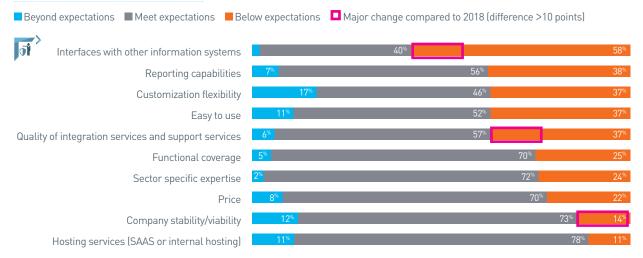
71% (vs 73% in 2018) of Risk managers remain satisfied with their RMIS. However, a significant proportion of Risk managers demonstrated their dissatisfaction with the following criteria: Interfaces with other IS 58% (-12% compared to 2018).

Even though vendors are now offering more and more interfaces with 3rd party application either via API or standard import, the Risk managers often operating in a multi-system environment feel that there are still progresses to be made by RMIS vendors on that front.

Satisfaction on Quality of integration services and support services decreased also by 11% due to heightened project complexity sometimes mixed with fragile requirement design. This echoes with the 8% increase on dissatisfaction with the company stability/viability criteria as the industry experienced major changes this year leading to loss of expertise.

Hosting services with a 89% satisfaction rate tops now the ranking, because SAAS is now well established among vendors and is required by buyers as well.

### FEEDBACK ON SELECTION CRITERIA



# Which roadmap for RMIS vendors?

While traditional business applications like Risk Mapping, Audit, Internal control, Compliance, Data analytics and Privacy are already well covered within their RMIS, vendors have on their agenda for future application development/interfaces the following modules:

- Sustainability and Corporate Social Responsibility (CSR)
- Cybersecurity
- Business Continuity
- Business Process Modelling (BPM)
- Insurance Management

Sustainability and CSR having just been added to this year survey as a new functional module. It proves to be already a hot topic with 30% of vendors planning to either develop such a module within their solution or to interface with an external tool.

By contrast, this requirement in the Risk managers RMIS selection criteria is not on the high priority list.

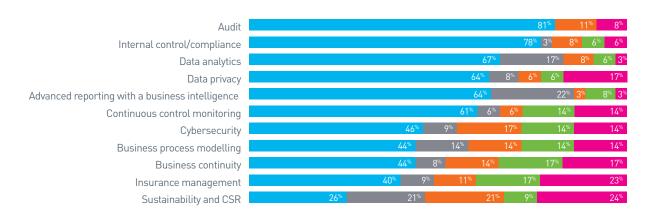
While the percentage of vendors who now have an integrated **Cybersecurity** module has risen by 6% to 46% in 2019, vendors are still pushing for further development in this space, using external tool if necessary.

Insurance management module continue to be a dedicated market with half of the vendors covering this space while 23% are not planning any development in that field.

14% of the vendors do not offer BI reporting capabilities, although this the second main important criteria to consider by Risk manager in their RMIS selection.

### ROADMAP COVERAGE BY MODULE





# What are the RMIS deployment trends?

Licenses acquisition is the most common option to finance RMIS acquisition.

# PREFERRED FINANCIAL SOLUTION FOR RMIS



Data mainly hosted into SAAS infrastructure.

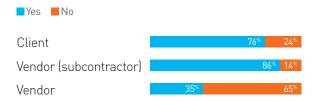
There is now a clear trend towards hosting solution for RMIS using subcontractors.

# PREFERRED HOSTING SOLUTION FOI

Hosting managed by the RMIS vendor

Risk managers prefer more and more outsourced hosting.

# **HOSTING SOLUTION OFFERED (RMIS)**



Vendors are less and less accepting a client hosting and prefer an outsourced hosting (vendors or subcontractors).

# Should the RMIS be accessible by external parties?

Inhouse

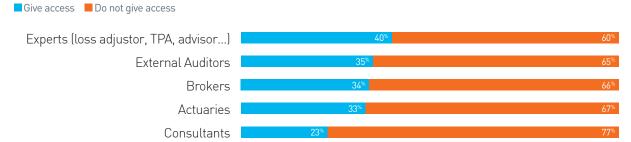
hosting

A majority of responding Risk managers do not consider opening their RMIS to external actors as relevant.

The overall message is a reluctance to open access to the system, for reasons of confidentiality or relevance.

Nevertheless, for 1/3 of them, it could be relevant to open their RMIS to Experts and External Auditors.

### RMIS ACCESS FOR EXTERNAL ACTORS



# RMIS Panorama 2019 results summary

# Survey methodology for vendors

Concerning the vendor's survey, multiple-choice questions were often proposed to provide simple options to the vendors and improve the analysis on a standardized basis.

Each of the standardized responses was assigned a certain scoring as per the following scale, identical to that used in previous editions:

COVERAGE	SCORE	DESCRIPTION
Feature not covered	0	Feature not implemented in the solution
Feature can be covered with ad hoc development	1	No existing standard, but can be developed with ad hoc development by a specialist (depending on aspects: vendor, integrator or client IT Department)
Feature covered, but limited to a standard behavior	2	Using the existing standard, but not editable/configurable, either by the vendor, the integrator, the business user or the client IT Department
Feature covered by technical customization	3	Customization of the standard solution, that can only be performed by a technical expert of the solution (for instance: people from vendor, integrator, or from client IT Department, previously trained to technical solution administration)
Feature covered by business user customization	4	Customization of the standard solution, that can be performed by a business user, independently from the client IT Department and from vendor or integrator (possibly after a nontechnical functional administration training)

This scoring scale allowed an objective analysis of responses in order to obtain individual and global conclusions. These results were then analyzed in the light of the comments and feedback provided by vendors, to reflect the characteristics of their products as accurately as possible.

Finally, we would like to point out that, as in previous editions, the analysis carried out was based on vendor self-assessments only.

In line with our core tenets mentioned above, no tests or interviews were conducted to avoid any judgment whatsoever from the team who elaborates the Panorama.

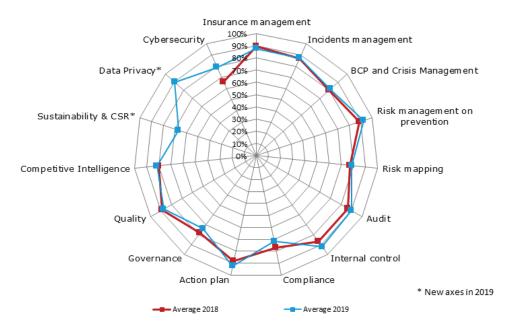
Two levels of synthesis have been held from the first edition of the Panorama:

- Global synthesis aimed at capturing the main respondents' characteristics,
- Individual feedback, per vendor.

# 2019 global results by functional modules and technical axes

The following chart shows aggregated vendors responses on the functional modules and technical axes and provides a comparison with the results achieved in the previous edition.

### FUNCTIONAL MODULES (BASED ON VENDORS' SELF-ASSESSMENTS)



### Note that:

The calculation method only takes into account vendors who have reported having the module. Therefore vendors without the module will not impact the average rating.

### Comments:

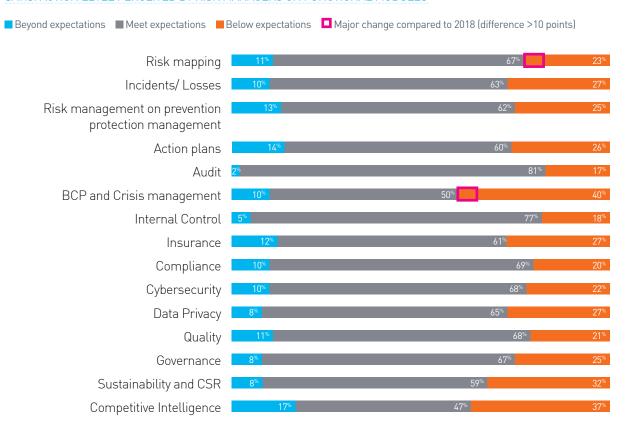
- > The general shape of the 2019 curve remains substantially the same as last year.
- > The functional modules are covered on average at 84% by all the respondents. On a like-for-like basis, this coverage has increased by 2 points compared to the previous edition.
- > Governance and Compliance have recorded the highest decrease with respectively -6,82% and -5,46%.
- > Internal control continues its progression with +6,11% contributing greatly to Risk managers satisfaction on this module (see table hereafter).
- > Cybersecurity is still very much on the agenda with a 19,6% increase compared to last year.

The description of functional modules is available in *Appendix 3*.

# Functional modules (based on Risk managers survey)

The average satisfaction level has remained stable since 2018 at 71%. The clear majority of modules (except Competitive intelligence) meets expectations of ¾ of responding Risk managers.

### SATISFACTION LEVEL PERCEIVED BY RISK MANAGERS ON FUNCTIONAL MODULES



Compared to last year, where none of the functional modules experienced a significant decrease in satisfaction, this year Risk mapping and BCP / Crisis Management (despite its stellar performance in 2018), have both experienced the highest increase in dissatisfaction, meaning that RMIS vendors need to continue their efforts in those two areas, as they remain high on the Risk managers agenda (see table hereafter).

On a positive note, Internal control despite being now a mainstream RMIS module continues to improve in terms of satisfaction exceeding 80% satisfaction rate.

# Functional needs of Risk managers

Risk mapping (89%), Incidents management (85%), Risk management on prevention (85%) and Action plans (82%) remain the most expected functional modules of an RMIS.

Expectation for the following module are still high: Audit and crisis management and BCP.

Expectations for the following areas remain low (50-60%): Competitive intelligence, Sustainability and CSR and Governance.

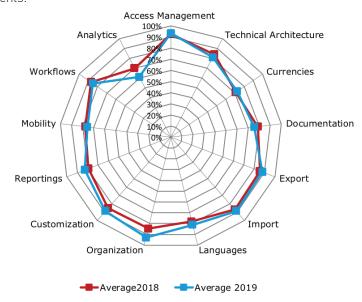
Out of our 2 new functional modules: Data privacy with 63% is already high in the ranking compared to Sustainability and CSR (55%).

### FUNCTIONAL NEEDS OF RISK MANAGERS (vs.2018)

- 1. Risk mapping (→ 1)
- 2. Incidents management (→ 2)
- 3. Risk management on prevention (→ 3)
- Action plan (→ 4)
- **5.** Audit (→ 5)
- 6. BCP and Crisis Management (→ 6)
- 7. Internal control (79)
- 8. Insurance management (→ 8)
- 9. Compliance ( 7)
- **10.** Cybersecurity (→ 10)
- 11. Data Privacy
- **12.** Quality (→ 12)
- **13.** Governance (→ 13)
- 14. Sustainability and CSR
- **15.** Competitive intelligence (≥ 14)

### TECHNICAL AXES (BASED ON VENDORS' SELF-ASSESSMENTS)

Note that: The general shape of the 2019 curve **remains substantially the same** as last year. Comments:



- > Most technical axes still covered on average at 82% by all of the respondents.
- > The « Analytics » axis, transferred from the functional modules, decreased by 10%.
- > RMIS are judged more effective this year by almost 10% in dealing with complex multi-layered organizations with multiple user profiles combined.
- > Customization and reporting have increased by 4% as vendors continue their focus in these areas always listed as main criteria for RMIS selection by Risk managers.

The description of technical axes is available in Appendix 3.

# Detailed vendors' map based on self assessments (functional modules)

	Internal controls	Action plan	Risk management on prevention	Incident management	Risk mapping	Audit	Quality	Compliance	Data Privacy	Governance	Cybersecurity	BCP and crisis management	Competitive intelligence	Insurance management	Sustainability and CSR
1-ONE				$\bigcirc$	•	$\bigcirc$				$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	
ACL											$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	
AMÉTHYSTE									$\bigcirc$	$\bigcirc$				$\bigcirc$	
ANTELOPE	$\bigcirc$	$\bigcirc$		$\bigcirc$		$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	
ARENGI				•										$\bigcirc$	
SAI GLOBAL   BWISE													•		
CGE RISK MANAGEMENT SOLUTIONS													$\bigcirc$	$\bigcirc$	
DELTA RM												$\bigcirc$			
DWF		$\bigcirc$					$\bigcirc$	$\bigcirc$			$\bigcirc$	$\bigcirc$	$\bigcirc$		
EFRONT													$\bigcirc$	$\bigcirc$	
EGERIE		$\bigcirc$	$\bigcirc$			$\bigcirc$	$\bigcirc$							$\bigcirc$	$\bigcirc$
ENABLON					•						•				
IBM					•										
IPORTA					$\bigcirc$				$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$		
KERMOBILE SOLUTIONS	$\bigcirc$	$\bigcirc$	$\bigcirc$	•	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$		$\bigcirc$	$\bigcirc$			
LEGAL SUITE			$\bigcirc$			$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$		$\bigcirc$	$\bigcirc$			
LEXISNEXIS		$\bigcirc$	$\bigcirc$			$\bigcirc$	$\bigcirc$			$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	
LOGICMANAGER													$\bigcirc$	$\bigcirc$	
MAAT					•			•			•			$\bigcirc$	•
MEGA INTERNATIONAL											$\bigcirc$			$\bigcirc$	
NOVASECUR											•	•	•		
OPTIMISO GROUP	•														
OXIAL					•						•		•		
PROTIVITI		•	•	•	•	•	•			•					
REFINITIV RISK			0	•					0		0	0	0		
RSA - DELL TECHNOLOGIES COMPANY					•						•			•	
RVR PARAD - DEVOTEAM	•	•	•	•	•	•	•	•	•		•	•		•	
SAP		0									•				
SCHLEUPEN AG	0	•	1	0	•	1	0	0	0	0		0	0		0
SIACI SAINT HONORÉ	•	•			0			0				0	0		
SOFTWARE AG		•		•	0	1	•	1	•		1	0	1	0	0
SWORD GRC	0			0	•			•		0	0	0	0		
TEAMMATE – WOLTERS KLUWER		1	$\bigcirc$	0	0		0	•		0	0	0	0		0
THEOREME				0	•				0						
VENTIV TECHNOLOGY					•		•			•	•		•		
VOSE	•				•										

# Detailed vendors' map based on self assessments (Technical axes)

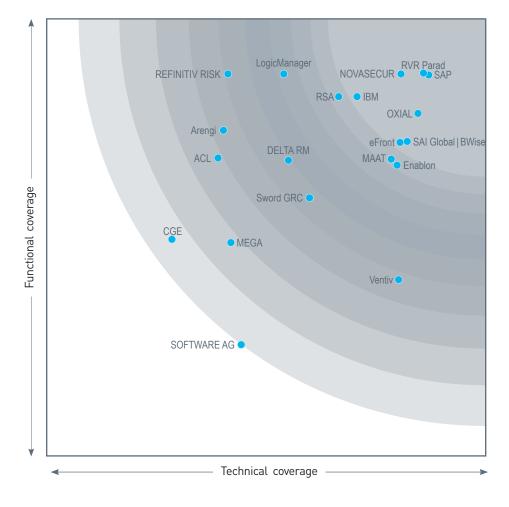
	•
1-ONE • • • • • • • • • • • • • • • • • • •	•
ACL • • • • • • • • • • • • • • • • • • •	
AMÉTHYSTE • • • • • • • •	
ANTELOPE	
ARENGI • • • • • • • • • • • • • • • •	
SAI GLOBAL   BWISE	
CGE RISK MANAGEMENT SOLUTIONS • • • • • • • • • • • • • • • •	
DELTA RM	•
DWF	$\bigcirc$
EFRONT	
EGERIE • • • • • • • • • • • • • • • • • • •	
ENABLON • • • • • • • • • •	
IBM • • • • • • • • • • • •	
IPORTA • • • • • • • • • • • •	
KERMOBILE SOLUTIONS • • • • • • • • • • • • •	
LEGAL SUITE • • • • • • • • • • • •	
LEXISNEXIS	
LOGICMANAGER • • • • • • • • • • • • • •	
MAAT • • • • • • • • • •	
MEGA INTERNATIONAL • • • • • • • • • • • • •	
NOVASECUR	
OPTIMISO GROUP	
OXIAL • • • • • • • • • •	
PROTIVITI • • • • • • • • • • • • • • • • • •	•
REFINITIV RISK	$\bigcirc$
RSA - DELL TECHNOLOGIES COMPANY	•
RVR PARAD - DEVOTEAM	
SAP • • • • • • • • • •	
SCHLEUPEN AG	$\bigcirc$
SIACI SAINT HONORÉ • • • • • • • • • • • •	
SOFTWARE AG	
SWORD GRC	
TEAMMATE - WOLTERS KLUWER • • • • • • • • • • • • • • • • • • •	•
THEOREME • • • • • • • • • • • • • • • •	
VENTIV TECHNOLOGY	•
VOSE	

The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

For clarity and visibility purposes, only 20 vendors are displayed on each map using their abbreviated name.

A full listing of all vendors with their functional and technical details is available in the vendor profile section.

# **GRC**



This item includes:

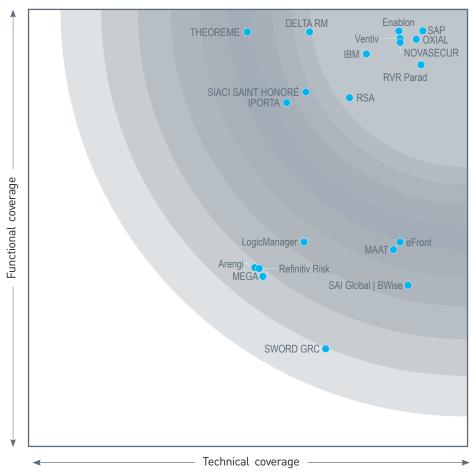
- > Risk mapping
- > Audit
- > Internal control
- > Compliance
- > Action plan
- > Governance

The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

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# **Insurance**



This item includes:

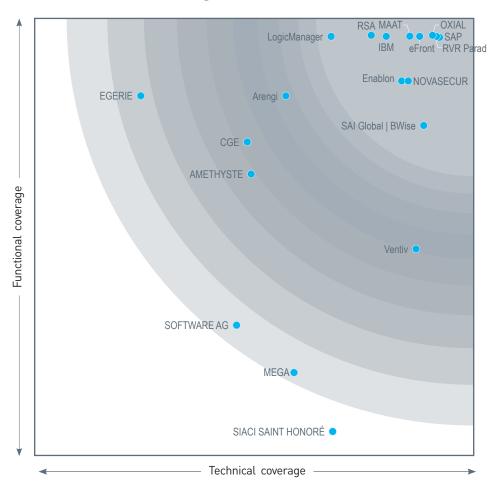
- > Insurance management
- > Incidents management
- > Risk management on prevention
- > Action plan

The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

For clarity and visibility purposes, only 20 vendors are displayed on each map using their abbreviated name.

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# **BCP** and crisis management

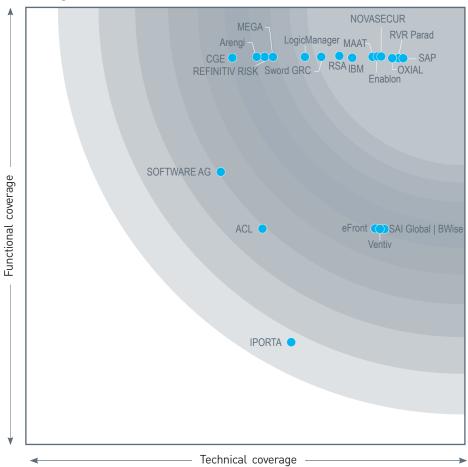


The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

For clarity and visibility purposes, only 20 vendors are displayed on each map using their abbreviated name.

A full listing of all vendors with their functional and technical details is available in the vendor profile section.

# **Quality**

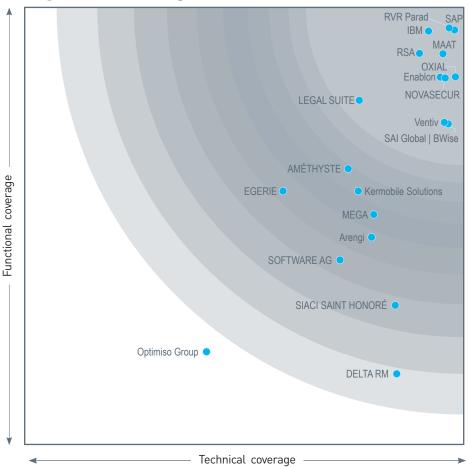


The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

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# **Competitive Intelligence**

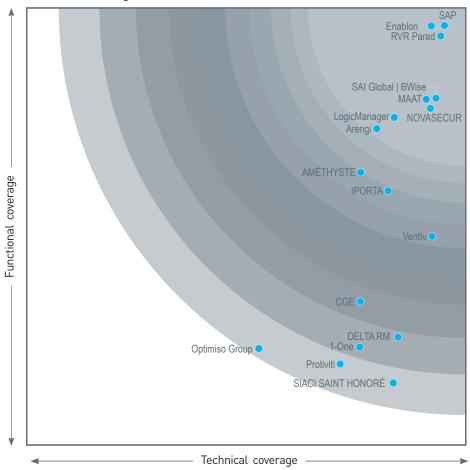


The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

For clarity and visibility purposes, only 20 vendors are displayed on each map using their abbreviated name.

A full listing of all vendors with their functional and technical details is available in the vendor profile section.

# **Sustainability and CSR**

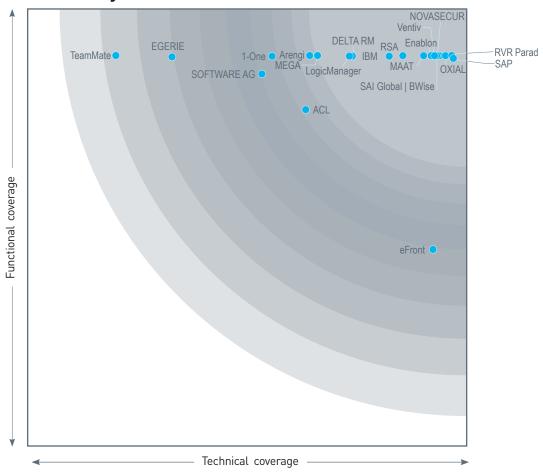


The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

For clarity and visibility purposes, only 20 vendors are displayed on each map using their abbreviated name.

A full listing of all vendors with their functional and technical details is available in the vendor profile section.

# **Data Privacy**

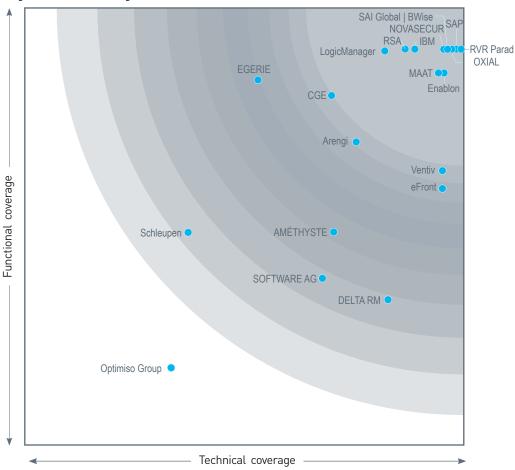


The following RMIS vendors' maps are built using solely vendors' self-assessments without any input or analysis from AMRAE and EY. They are organized by functional module showing only vendors covering this space.

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# **Cybersecurity**



# Risk managers' Testimonials



Annabel FRANCONY LEGROS
Chief Audit and Compliance Officer / DPO
www.sodiaal.fr

As part of the Sapin 2 regulation and GDPR¹ compliance challenges, we wanted to implement a flexible and financially accessible solution to cover all our risks and the management of the associated processes. The Sodiaal Group, with its strong position in France and abroad, had to respond very quickly to external audit requests.

We have set up a risk mapping for all our subsidiaries with a SaaS solution on the web to facilitate these same risk workshops. We have chosen this solution and are working successfully with the support team and the vendor because traditional GRC solutions remain interesting but too cumbersome to implement and require unaffordable budgets. Saas allowed us to quickly implement and familiarize ourselves with the vendor's solution to meet such complex issues as Sapin 2 and GDPR. The vendor offers us a single reference framework to meet all governance challenges, particularly in the long term the management of audits and internal control for our teams.

<sup>&</sup>lt;sup>1</sup> Sapin 2 refers to the French anticorruption law, GDPR: General Data Protection Regulation (UE)



Susan HITESHEW
Sr. Director, Insurance - America, Marriott International Inc.
RIMS Board Member

In my view, there are many brilliant RMIS providers whose tools facilitate efficiency while enhancing a risk management team's operations both within their team structure on a day to day basis and within the company at an enterprise level. RMIS systems provide a one stop shop for data aggregation, reporting, and analysis. This builds a single source of truth from which to make decisions. Implementation of any system is always challenging, particularly the change management of mindset shift. Rather than reproducing work product within the system, companies undergoing an implementation must begin with the end in mind and work backwards to build and validate processes to realize the full RMIS system value. This helps minimize the execution risk that can materialize and offset the system's advertised value proposition.



Alexandre DUPUY
AMOA Finance
Project Management (Finance)
IT Division

www.bfm.fr

Banque Française Mutualiste (BFM) is the bank for public sector employees.

As part of its governance, Banque française mutualiste decided to implement in 2018 a software solution dedicated to the management of its operational risks and permanent control. In this context, an RFP was issued in September 2017 for the choice of a risk management solution. The vendor was selected based on a combination of the following criteria: functional, technological and security, implementation and scalability, and economic. The choice of the ERM solution was confirmed in January 2018. The first success factor was the strong involvement of the business teams during the project phase, who helped standardized risk and control data to form a structured and industrial model. This strong involvement from the business has also made it possible to manage change management internally through training provided by the business team itself. This has increased end-user acceptance of the solution.

Finally, the decision to equip BFM with this solution was reinforced throughout the project by the quality of the vendor's support and service team. A few months after deployment, the solution is operational in all BFM departments.

Today, the tool makes it possible to fully comply with the regulator's recommendations and, above all, to have a business tool that structures the entire Risk and Internal Control process. Dynamic reporting and industrial management of control planning are among the most appreciated features. They make it possible to manage and control the system with extreme efficiency at all levels of the organization



Thibaut QUEUTEY-BALTAZARD
SCOR SE | Group Risk Management | Head of Internal Control System

www.scor.com

### Context:

The SCOR Group uses a centralized RMIS system that has been in place in all its operating entities since 2008 as an Internal Control management system. It allows the documentation of the main business processes, associated risks and key controls. It is also used as a tool for operational staff to carry out regular self-assessments of risks and controls and to monitor exceptions. In 2018 it was decided to change this RMIS for a more modern, high-performance tool, and above all, for a simpler solution for end users (with less «resistance» to using a RMIS). This new tool will then serve as a robust foundation for future use cases such as data quality management or group policies.

### Comments:

The implementation has fully achieved the objectives set in terms of functionality, planning and budget. It was carried out without the help of an official integrator except for some very specific adaptations and data migration. This approach involved a mobilization of internal resources that exceeded our intentions. It was a SCOR choice (which had a high return on investment) so that the change would come from within SCOR and some future developments would be possible without a third-party dependency. The resources allocated to the project were highly qualified, but with a focus on a key person.

The adaptability of this new RMIS has made it possible to implement many optimizations (some with the help of specific adaptations) compared to the previous system, such as the synchronization/roll-out of centrally-defined processes and controls at local level or having a dual axis of independent analysis (legal & functional).

It was also decided during the project to upgrade the system version to the latest to provide end users with a much more intuitive and simplified experience. As is often the case, some minor deficiencies inherent with the early use of a new version have been highlighted, concerning workflow or notification management. The concept related to access rights coupled with the structure of the two analysis axes also required an appropriate preparation time.

To conclude, with this new RMIS we have been able to implement much more sophisticated functions than with the old one, while making it simpler and more attractive for end users, and achieving significant productivity gains.



Emmanuelle DESMONTS Risk Manager www.sada.fr

Specialist in niche markets, SADA Assurances offers insurance solutions such as Building, Financial Loss, Affinity and Professional Multi-risk. Our teams design, develop and distribute solutions exclusively through a network of partner brokers, operating in metropolitan France and in the French overseas departments and territories.

The European Solvency II Directive requires insurance companies to set up an effective risk management system that makes it possible to detect, measure and monitor the risks to which they are exposed on an on-going basis. It also requires insurance companies to carry out an internal assessment of their risks and solvency at least once a year.

The implementation of a risk management tool is a natural part of this risk management approach. It enables common repositories to be defined and shared, risks and controls to be managed collaboratively and operational incidents to be identified. Risk management and communication around risks and controls are also facilitated by the implementation of an appropriate reporting.

The choice of a solution was therefore made on the basis of 4 decisive criteria: the ease of use of the tool, its Functional coverage, the short deployment time and the quality of the project team. This last point was given particular attention as part of our selection process.

The tool now allows us to bring risk management and internal control initiatives together in a single, shared repository. Consequently, the information is, in fact, homogeneous and can be reported to internal and external bodies. Last but not least, the management of the activity gains considerably in efficiency thanks to dynamic dashboards allowing to analyze the results and trends in real time.



Michel JOSSET
Group Treasury/Insurance, Loss control, Real estate
www.faurecia.com

FRED (Footprint, Risk and Environment Database), the best friend of Faurecia risk management...

Faurecia started the digitalization of its insurance processes and data on 2011. It is a long and never-ending journey as new layers of information or functionalities are added yearly.

The platform currently covers:

- > Sites, legal entities, policies, premium, losses, claims,
- > Assets annual update, property premium calculation, liability premium breakdown
- > Loss control audits, natural hazard exposure, recommendations,
- > Automatic dash boarding covering loss control, insurance budget, losses, loss ratio, total cost of risk
- > Real estate and Environment are managed on the same tool.

The database feeds a Geographical Information System displaying Faurecia footprint on maps. Natural hazard risk maps from a major Insurer have been recently added.

About 1,000 internal or external users have customized access according to their functions and perimeter. Loss control engineers, brokers maintain the database for their scope: they upload audits, policies, premium and manage losses.

Even if a long and time-consuming process, the implementation of such a platform is highly beneficial from a risk management perspective: data centralization, reliability of information, automatic and consistent dash boarding save time, increase the visibility and credibility of the risk management function internally and toward the insurance market and allow full independency from insurers and brokers regarding critical data management.

Next steps will consist in integrating loss control data about suppliers to enhance supply chain risk management, integrate political risk mapping and create automatic information exchange routine with brokers and insurers.

# Useful advice for a successful RMIS journey

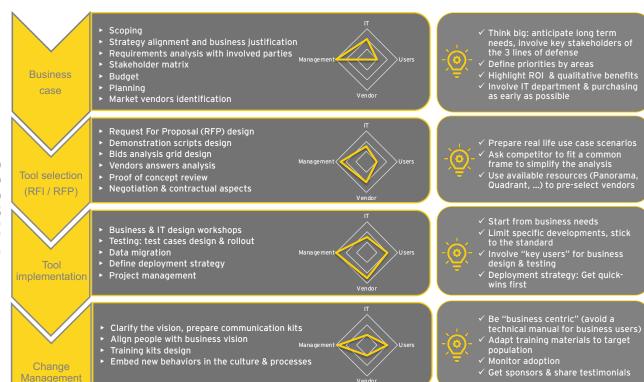


Bertrand RUBIO Senior Manager Risk Transformation, EY Consulting

Choosing the right RMIS for its organization can be a long and treacherous process.

There are many elements to be considered right from the requirements phase down to the actual change management program within the company.

In order to help Risk managers on their RMIS venture, we summarized for each phase the main activities and strain on each actor (IT, Group Risk management team, Users, Vendor) as well as actionable tips:



Phases

Management

We can also highlight the following **key success factors:** 

#### Think Big...

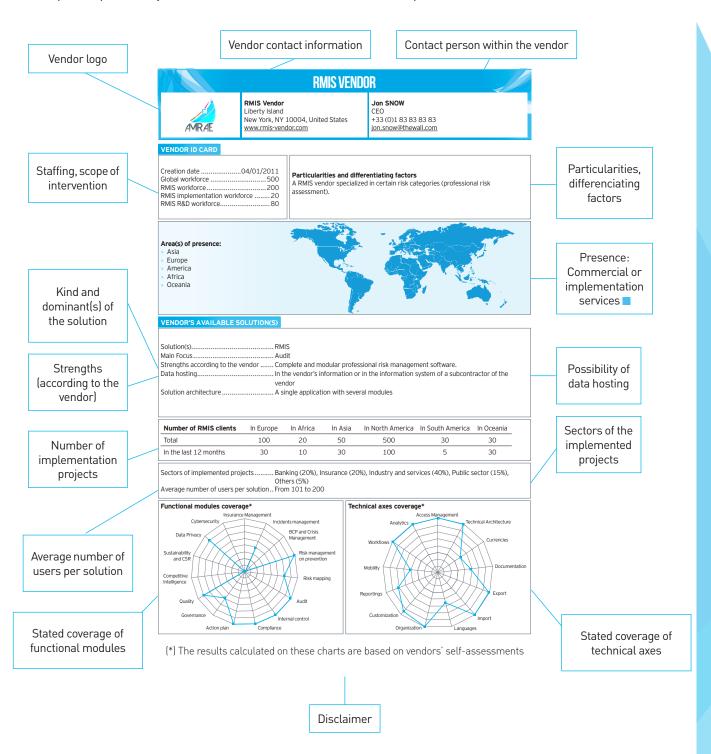
> Identify short-term needs, but consider your long-term target. Do not let your project be restricted by a siloed approach, consider the opportunity to integrate several domains (risks, insurance, audit, process modelling, etc.). You will work with the tool for several years, it could be an important vector of strengthening a coherent and shared vision of risk management.

#### ... Start Small

- > Avoid the «Big Bang» approach, start the tool deployment by a functional scope limited and controlled, then extend it year after year. The market's RMIS are flexible and allow progressive settings.
- > The **sponsor** plays a key role in promoting the initiative and ambition of the project.
- > The project team frequently includes a «target user group» who can participate in certain key stages of the selection process (review of the specifications, participation in vendors demonstrations) and implementation. Secure the team's availability over the entire period!
- > During selection process, provide demonstration scenarios to candidates to frame the sessions. A «Proof Of Concept» (POC) can also be arranged to test the solutions over several days.
- > Adapting the RMIS to your methodology is important, deviating too much from its standard brings a risk of stability and durability.

# Detailed datasheets by vendor

The responses provided by each vendor are summarized on a datasheet presented as follows:



When the vendor did not answer some questions needed to fill in specific entries of its form, or when answers were not usable, corresponding entries have been leaved as blank box.

<sup>\*:</sup> indicates that not all descriptive answers given by vendor were translated and will remain in the language the vendor typed them into the survey

### 1-ONE



**1-One**25 rue Tronchet

75008 Paris, France www.1-one.fr

#### Yann LUCAS

Director of development +33 (0)1 83 62 37 70 yann.lucas@1-one.fr

#### **VENDOR ID CARD**

Creation date	.10/01/2006
Global workforce	28
RMIS workforce	3
RMIS implementation works	orce8
RMIS R&D workforce	3

#### Particularities and differentiating factors

Complete and modular professional software of risk management, the health safety in the work, available in mode Saas and on Premise, on computer and tablet.

#### Area(s) of presence:

- > Europe (West)
- > Africa (East)



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)......1-One

Main Focus ...... Risk management

Strengths according to the vendor ...... Complete and modular Saas professional software of risk management, the health

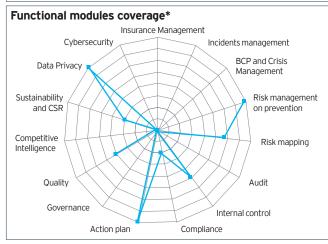
safety in the work, available in mode and in local installation on computer and tablet

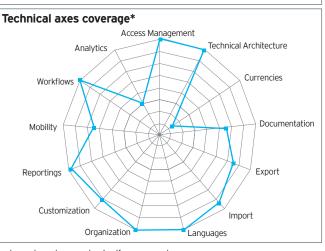
Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	30	0	0	0	0	0
In the last 12 months	8	0	0	0	0	0

Sectors of implemented projects....... Banking (20%), Insurance (20%), Industry and Services (20%), Public sector (30%), Others (10%)

Average number of users per solution.. From 101 to 200





### ACL

acl

#### ACL

95 rue de la Boétie 75008 Paris, France www.acl.com

#### Pascal GADEA

France and Germany Director +33 (0)1 85 64 26 78 pascal.gadea@acl.com

#### **VENDOR ID CARD**

Creation date03/02/	/1987
Global workforce	
RMIS workforce	
RMIS implementation workforce	
RMIS R&D workforce	
INIVIDA INDEX WOLKIOLEE	20

#### Particularities and differentiating factors

ACL Strategy is based on what we call the «Data Driven GRC» methodology. ACL is a Global Governance platform breaking Line of companies defense silos, enabling Risk, Audit, Internal Control, Compliance and Operational and Business manager a better collaboration, sharing a common repository with a real risk assessment automated by data. ACL will link key Perfomance and key Risk indicators with StoryBoard.

#### Area(s) of presence:

- > Asia
- > Europe
- > America
- > Africa
- > Oceania



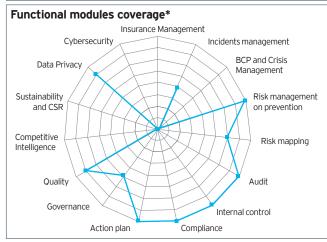
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	ACL GRC
Main Focus	Risk compliance, internal control, internal audit can easily share information with a
	single repository and have a global overview of the company governance
Strengths according to the vendor	A global governance platform to manage risk, internal control, audit and compliance
	managed and combined, optionally, with your datas coming from any legacy systems
	like ERPs or none-structured datas like Twitter, Emails, OCR.
Data hosting	In the vendor's information or in the information system of a subcontractor of the
	vendor
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	100	20	50	500	30	30
In the last 12 months	30	10	30	100	5	30

Sectors of implemented projects ....... Banking (20%), Insurance (20%), Industry and services (40%), Public sector (15%), Others (5%)

Average number of users per solution.. From 6 to 50





## **AMÉTHYSTE**



#### **AMÉTHYSTE**

2 rue Pierre Sémard 75009 Paris, France +33 (0)1 40 82 91 59 www.amethyste.fr

#### Agnès GAILLARD

CEO

+33 (0)1 40 82 91 59 / +33 (0)6 07 79 79 89 agnes.gaillard@amethyste.fr

#### **VENDOR ID CARD**

Creation date08/0	3/1990
Global workforce	
RMIS workforce	
RMIS implementation workforce .	
RMIS R&D workforce	

#### Particularities and differentiating factors

Améthyste® provides digital platforms dedicated to Asset Integrity Management for Industrial plants: orKsoft® dedicated to Fossil Energies and Vermarine® dedicated to Renewable Energies and Green Buildings. Their Artificial Intelligence enables a proactive risk-based management approach (RBI and RCM) to optimize Inspection & Maintenance strategies for relevant long-term programs.

#### Area(s) of presence:

- > Asia (South, South-West, Central, East, South East)
- Furone
- > America (North and South)
- > Africa (North, West, East and central)

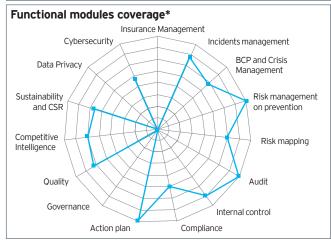


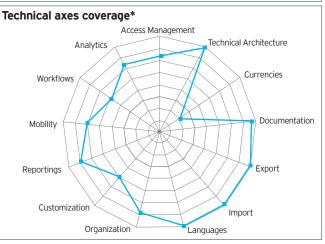
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	
Strengths according to the vendor	. Easy deployment on-premise or in the Cloud, SaaS or classical license, short
	learning curve, multi-lingual and multi-Unit of Measurement for a 100% International
	solution 100% made in France. The AI engine and the connection to IoTs enables the
	consolidation of probabilistic approaches with real-time process conditions allowing a
	long-term strategy.
Data hosting	. In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	10	1	10	2	1	0
In the last 12 months	2	1	1	0	1	0

Sectors of implemented projects........Industry and services (100%) Average number of users per solution.. From 6 to 50





### **ANTELOPE**



#### Antelope

275 avenue Grassion Cibrand 34130 Mauguio, France www.antelope.fr

#### Vincent BENOIT

+33 (0)4 67 08 27 54 vincent.benoit@antelope.fr

#### **VENDOR ID CARD**

Creation date23/08/2018
Global workforce2
RMIS workforce
RMIS implementation workforce
RMIS R&D workforce

#### Particularities and differentiating factors

Antelope proposes a large portfolio of services from strategic to tactical and operational risks and opportunities. Risk management professionals, we provide you with our expert know-how to support your risks and opportunities management. We offer tailored and customizable IT solutions (RMIS) to handle your processes.

#### Area(s) of presence:

> Europe (West)



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)...... Antelope Solutions Main Focus ...... Risk management Strengths according to the vendor ...... The installation and usage is designed to be intuitive and user-friendly and doesn't require a user's guide. The tool fully adapts to your internal organization (easy

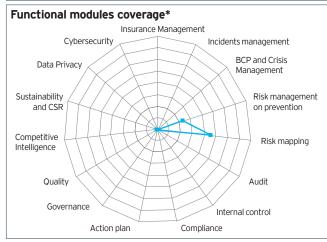
customization): defining the risk structure, risk maps, likelihood and impact, risk appetite...SIMPLE / STABLE / SAFE

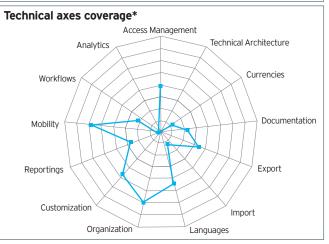
of the client

Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	1	0	0	0	0	0
In the last 12 months	1	0	0	0	0	0

Sectors of implemented projects...... Industry and services (100%) Average number of users per solution.. From 0 to 5





### **ARENGI**



#### Arengi

15 rue Lafayette 75009 Paris, France https://arengi.fr

#### Jean-Victor LACAVÉ

Operations Manager +33 (0)1 80 05 28 26/ +33 (0)7 60 68 08 06 jean.victor.lacave@arengi.fr

#### **VENDOR ID CARD**

Creation date	01/01/2008
Global workforce	20
RMIS workforce	
RMIS implementation work	force8
RMIS R&D workforce	8

### Particularities and differentiating factors

Arengi, the leading independent consulting group specializing in risk management & governance. We assist all types of organizations defining and implementing risk management processes. Based on the experience of 300+ consulting projects, we have designed our Risk Management Information System - Arengibox. Collaborative, intuitive, user-friendly, allowing you to focus on what truly matters: managing your risks.

#### Area(s) of presence:

- > Asia
- > Oceania
- > Europe (Est-West-Central)
- > Africa (North and West)



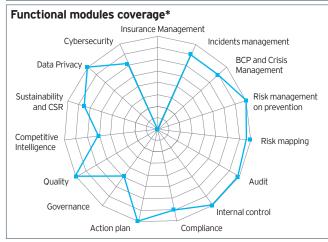
#### **VENDOR'S AVAILABLE SOLUTION(S)**

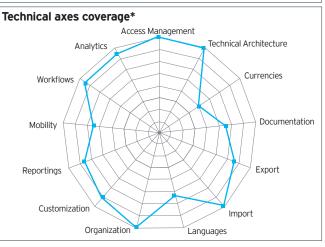
Solution(s)	
Main Focus	
Strengths according to the vendor	. ArengiBox is the only GRC tool designed and used by risk management / internal
	control / compliance professionals (access to optimized process, consulting support,
	industry data bases). ArengiBox leverages on the latest web technologies to provide
	an innovative and visual interface (dynamic dashboards, integrated facilitation tools,
	sharing of information between users, etc.).
Data hosting	. In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	390	13	57	5	2	14
In the last 12 months	72	3	5	0	0	2

Sectors of implemented projects....... Banking (2%), Insurance (8%), Industry and services (50%), Public sector (30%), Others (10%)

Average number of users per solution.. From 101 to 200





### **CGE RISK MANAGEMENT SOLUTIONS**



CGE Risk Management Solutions BV Vlietweg 17v

2266KA Leidschendam, Netherlands +31(0) 881001350

www.cgerisk.com or www.bowtiexp.com

#### **Geert VAN LOOPIK**

Global Account Manager / Trainer +31(0) 881001350 / +31(0) 614185081 g.van.loopik@cgerisk.com

#### **VENDOR ID CARD**

Creation date	04/01/2010
Global workforce	
RMIS workforce	
RMIS implementation workfo	orce8
RMIS R&D workforce	8

#### Particularities and differentiating factors

Our goal is to offer world class risk management software solutions to identify and manage operational, tactical and strategic risks. Across the enterprise, we contribute to less incidents, better insight and knowledge transfer, improved efficiency, higher returns, cost savings, better quality and even a competitive strategic advantage.

#### Area(s) of presence:

- > Asia
- > Oceania
- > Europe
- > America
- > Africa

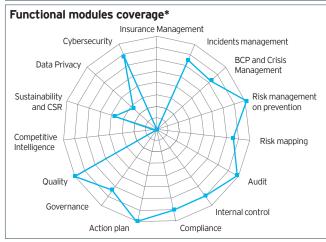


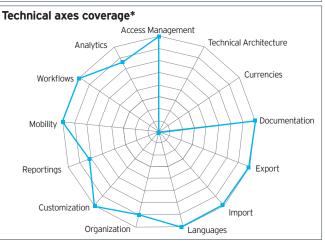
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	1,107	95	378	355	107	384
In the last 12 months	276	24	93	90	33	137

Sectors of implemented projects........ Banking (1%), Insurance (1%), Industry and services (80%), Public sector (17%), Others (1%)

Average number of users per solution.. From 0 to 5





### **DELTA RM**



#### Delta RM

4 bis rue saint sauveur 75002 Paris, France www.deltarm.com

#### Antoine CLEMENDOT

ERM & SIGR consultant +33 (0)1 40 41 94 25 / +33 (0)6 07 54 85 89 antoine.clemendot@deltarm.com

#### **VENDOR ID CARD**

Creation date	.06/05/2013
Global workforce	12
RMIS workforce	
RMIS implementation work	force 6
RMIS R&D workforce	4

#### Particularities and differentiating factors

The new generation of intelligent risk management application. Our mission is to provide all Risk managers with simple, user-friendly and sustainable tools to manage their company's risk management. We enable Risk managers to use the latest digital technologies (workflow, reporting, dashboards, collaborative platform, indicators) to optimize ERM project management, Risk data management and decision-making support. Turnkey, agile and scalable solutions. And a team on a human scale to support you.



#### Area(s) of presence:

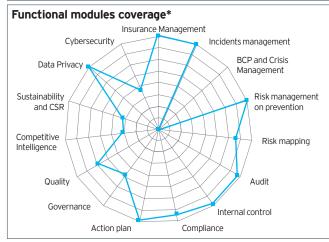
> Europe (West)

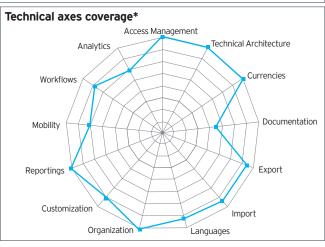
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	. Risk & Indicators / Delta Incident & Insurance / Delta Control / Delta Audi / Delta Compliance
Main Focus	. Risk management
Strengths according to the vendor	. Our solutions and our approach DELTA RM are a global, pragmatic and sustainable proposal. We deliver tailor-made method and tools as a turnkey solution including
Data hosting	. In the information system of a subcontractor of the vendor or In the information system
Solution architecture	of the client . A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	36	0	0	0	0	0
In the last 12 months	7	0	0	0	0	0

Sectors of implemented projects....... Banking (25%), Insurance (25%), Industry and services (40%), Public sector (10%) Average number of users per solution.. From 101 to 200





### **DWF**



#### DWF 360 Ltd

3rd Floor, Bridgewater Place LS11 5DY Leeds, United Kingdom www.dwf360.com

#### **Neil HARRIS**

Head of Technical Services +44 (0)11 33 60 84 69 / +44 (0)7 98 197 05 17 neil.harris@dwf360.com

#### **VENDOR ID CARD**

Creation date	.01/01/2008
Global workforce	20
RMIS workforce	6
RMIS implementation works	force 3
RMIS R&D workforce	3

#### Particularities and differentiating factors

We are a small IT services company with all of the flexibility that is available at that scale, however we are also backed by a large multinational legal services firm providing us with a high degree of investment, corporate security and access to specialist professional expertise that an organization like ours would not normally be able to access. In short our parent group allows us to punch well above our weight.

#### Area(s) of presence:

- > Europe (West-North-Central)
- > America (North)
- > Oceania



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Main Focus ...... Insurance Management

Strengths according to the vendor ...... Our solution is built using best of breed technologies on our propriety business process

management framework, EvoPlatform, which enables to rapidly and dynamically configure rather than build an 'off the shelf' type product into a 100% enterprise

bespoke fit solution

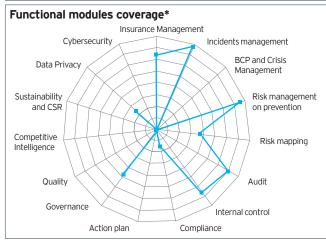
the vendor or  $\mbox{\sc In}$  the information system of the client

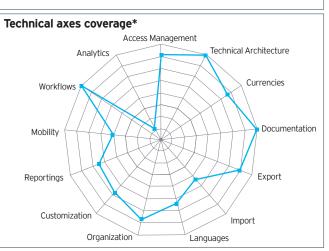
Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	30	0	0	2	0	2
In the last 12 months	10	0	0	0	0	1

Sectors of implemented projects....... Insurance (30%), Industry and services (10%), Public sector (50%), Others (10%)

Average number of users per solution.. From 6 to 50





### **EFRONT**



#### eFront

2 rue Louis David 75116 Paris, France +33 (0)1 49 96 40 60 ermcrm.efront.com

#### Martin DE BALORRE

Product Manager / Pre-Sales +33 (0)1 83 79 85 85 / +33 (0)6 84 52 01 38 mdebalorre@efront.com

#### **VENDOR ID CARD**

Creation date	01/01/1999
Global workforce	800
RMIS workforce	90
RMIS implementation wor	kforce
RMIS R&D workforce	

#### Particularities and differentiating factors

eFront is an international software editor, leader in the European market of the GRC. Our maturity on business and technology, allows us to propose «ERM as a Service» to the market: turnkey solution supported by a complete services offer for all the typologies of customers.

#### Area(s) of presence:

- > Europe (West-North)
- > America (North-South)
- > Oceania
- > Asia
- > Africa (Central-North)

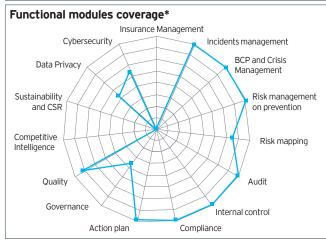


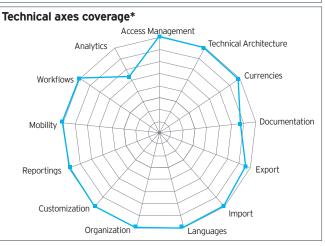
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	eFront ERM
Main Focus	
Strengths according to the vendor	eFront ERM is the market solution that embeds at the same time, the best practices of the market and powerful parameterization capabilities, allowing a rapid and efficient
	deployment, adapted to your methodology. Its dynamic reporting and data drilldown capabilities, ergonomics and design ensure adoption by all users.
Data hosting	In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	142	11	0	0	0	0
In the last 12 months	12	1	0	0	0	0

Sectors of implemented projects....... Banking (25%), Insurance (45%), Industry and services (15%), Public sector (15%) Average number of users per solution.. From 201 to 500





### **EGERIE**



#### **EGERIE Software**

44 boulevard de Strasbourg 83000 Toulon, France +33 (0)4 94 63 81 09 www.egerie-software.com

#### Jean LARROUMETS

CEO +33 (0)4 94 63 81 09 jean.larroumets@egerie-software.com

#### **VENDOR ID CARD**

Creation date01/0	6/2016
Global workforce	20
RMIS workforce	20
RMIS implementation workforce	4
RMIS R&D workforce	8

#### Particularities and differentiating factors

EGERIE Software is a software house specialized in Cyber security analysis, simulation, and management. EGERIE Software already equips a large number of European major accounts looking to arrange accurate and visual resolutions in order to best manage security operations which correspond to their business challenges and regulatory restrictions. Thanks to its leading-edge technology, scan engine, and sector-specific standardized libraries, the EGERIE suite of applications creates a risk map detailing the cyber risks a company faces and then defines, implements and maintains its custom Cyber security strategy.

#### Area(s) of presence:

- > Europe
- > America
- > Africa (North)



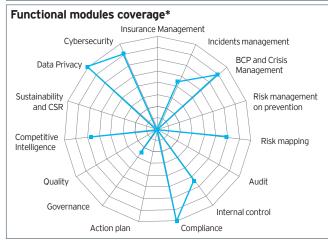
#### **VENDOR'S AVAILABLE SOLUTION(S)**

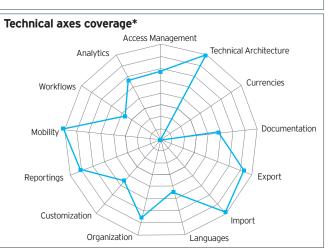
Solution(s)	
Main Focus	
Strengths according to the vendo	or Thanks to its leading-edge technology, scan engine, and sector-specific standardized
	libraries, the EGERIE suite of applications creates a risk map detailing the cyber risks a
	company faces and then defines, implements and maintains its custom Cyber security
	strategy.
Data hosting	In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	90	10	0	5	3	0
In the last 12 months	40	5	0	4	2	0

Sectors of implemented projects ........ Banking (20%), Insurance (10%), Industry and services (25%), Public sector (12%), Others (33%)

Average number of users per solution.. From 6 to 50





### **ENABLON**



#### **ENABLON**

17 Avenue de l'Europe 92270 Bois-Colombes, France www.enablon.com

#### **Grégory ENARD**

Senior Product Owner / Product Manager +33 (0)1 47 33 64 65 / +33 (0) 6 45 40 07 54 gregory.enard@enablon.com

#### **VENDOR ID CARD**

Creation date	01/01/2000
Global workforce	385
RMIS workforce	
RMIS implementation work	force
RMIS R&D workforce	

#### Particularities and differentiating factors

Enablon offers the most exhaustive solution on the market, combining applications and content into tailored solutions to enable organizations to manage their risks, ensure conformity and optimize continuous improvement. Enablon has an international footprint with 10 offices around the world and over 1,000 international clients.

#### Area(s) of presence:

- > Europe
- > America (North-South)
- > Asia (North-South East)
- > Africa (West-Central-South)
- > Oceania



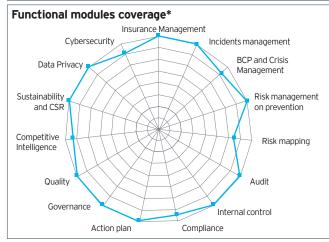
#### **VENDOR'S AVAILABLE SOLUTION(S)**

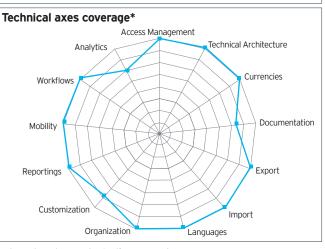
Solution(s)	Enablon Platform 8
Main Focus	Risk Management
Strengths according to the vendor	Enablon is the market leader in solutions that enable organizations to control and manage all operational risks: non-conformities of sites and products, risks on reputation and fraud, IT risks, health and safety risks and also environmental and security risks. The comprehensiveness of the offering combined with the modularity capabilities of the Platform and its flexibility allows Enablon to respond to both simple and complex requirements and support clients in their evolving needs and business transformations.
Data hosting	In the vendor's information system or In the information system of a subcontractor of the vendor
Sata Hosting	or In the information system of the client
Solution architecture	Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	365	12	10	125	0	20
In the last 12 months	15	2	5	25	0	5

Sectors of implemented projects ....... Banking (10%), Insurance (5%), Industry and services (75%), Public sector (5%), Others (5%)

Average number of users per solution.. From 501 to 1,000





### **IBM**



#### **IBM France**

17 avenue de l'Europe 92275 Bois-Colombes, France www.ibm.com

#### Isabelle GILLOT

Risk and Compliance Sales +33 (0)6 74 40 70 85 isabelle.gillot@fr.ibm.com

#### **VENDOR ID CARD**

Creation date	.06/16/1911
Global workforce	366,600
RMIS workforce	900
RMIS implementation work	force 300
RMIS R&D workforce	200

#### Particularities and differentiating factors

The IBM OpenPages GRC Platform delivers a modular platform for foundational GRC, enabling businesses to deploy scalable solutions for managing enterprise wide risk and compliance. Designed to increase overall productivity and efficiency, the OpenPages GRC Platform supports agile implementation for rapid time to value and empowers the 1st Line of Defence with potential Artificial Intelligence help.

#### Area(s) of presence:

- > Europe
- > America
- > Asia
- > Africa
- > Oceania

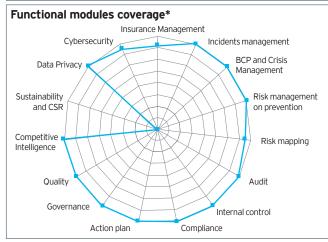


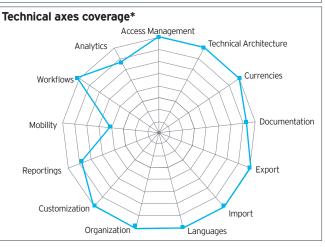
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	.IBM OpenPages
Main Focus	.Risk Management
Strengths according to the vendor	.The IBM OpenPages GRC Platform delivers a modular platform for foundational GRC,
	enabling businesses to deploy scalable solutions for managing enterprise wide risk and
	compliance. Designed to increase overall productivity and efficiency, the OpenPages GRC
	Platform supports agile implementation for rapid time to value and empowers the 1st Line
	of Defence with potential Artificial Intelligence help.
Data hosting	.In the vendor's information system or In the information system of a subcontractor of the
	vendor or In the information system of the client
Solution architecture	.A single application with several modules
301411011 at CHILECLULE	.A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	150	27	30	130	25	5
In the last 12 months	15	2	4	7	3	1

Sectors of implemented projects....... Banking (65%), Insurance (20%), Industry and services (10%), Public sector (5%) Average number of users per solution.. From 501 to 1,000





### **IPORTA**



**IPORTA Groupe visiativ** 

212 rue de Bercy 75012 Paris, France www.i-porta.com

#### **Christine RICHARD**

Sales Manager +33 (0)1 41 91 24 33 / +33 (0)6 03 69 64 29 christine.richard@visiativ.com

#### **VENDOR ID CARD**

Creation date	06/01/2014
Global workforce	25
RMIS workforce	25
RMIS implementation w	orkforce 18
RMIS R&D workforce	5

#### Particularities and differentiating factors

iPorta Platform, the RMIS with a geo-decision-making vision, offers a transversal Risks and Insurance management solution with information geolocalisation (sites, risks, insurance...). Its full-web, multilingual, customizable and modular collaborative platform unites all stakeholders around a shared repository. Management solution with dynamic dashboards and mobile application.

#### Area(s) of presence:

> Europe (North-West)

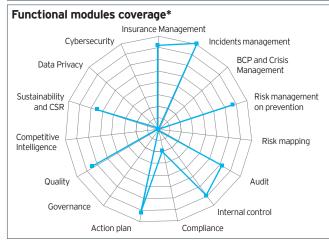


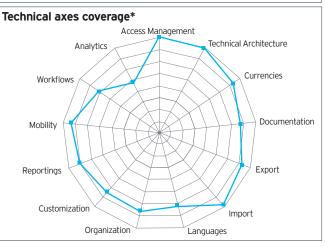
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	
Data hosting	reporting and large interoperability.  In the vendor's information system or In the information system of a subcontractor of the vendor or In the information system of the client
Solution architecture	. A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	8	0	0	0	0	0
In the last 12 months	8	0	0	0	0	0

Sectors of implemented projects........ Insurance (15%), Industry and services (70%), Others (15%) Average number of users per solution.. From 201 to 500





### **KERMOBILE SOLUTIONS**



**Kermobile Solution**44 rue de Lisbonne
75008 Paris, France
+33 (0)1 58 62 52 13
www.kermobile.com

#### **Bruno DE TERLINE**

General manager +33 (0)1 58 62 52 13 / +33 (0)6 09 52 03 87 bruno.deterline@kermobile.com

#### **VENDOR ID CARD**

Creation date07/15/2015
Global workforce
RMIS workforce
RMIS implementation workforce
RMIS R&D workforce

#### Particularities and differentiating factors

KerClaim, KerPol and KerDys applications optimise the management & control of insurance claims, insurance contracts, and of building maintenance. By systematising and securing key processes in real-time, these applications provide advanced decision support features, while speeding up insurance claims processing and optimising insurance premiums.

#### Area(s) of presence:

- > Europe
- > America
- > Asia
- > Africa
- > Oceania



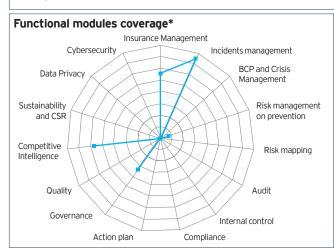
#### **VENDOR'S AVAILABLE SOLUTION(S)**

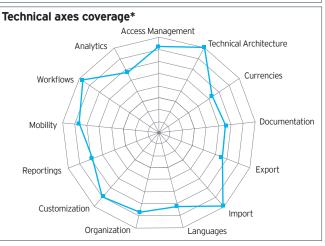
	KerClaim - Management of real-estate related insurance claims - KerPol: Management of insurance contracts / KerDys: Building maintenance management
Main Focus	Management of insurance claims, insurance contracts, and of building maintenance.  Combining mobile and web technologies with an advanced reporting engine, KerClaim,
	KerPol and KerDys are economical solutions with a simple and fast implementation.  In the vendor's information system or In the information system of a subcontractor of
	the vendor or In the information system of the client A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	50	0	0	0	0	0
In the last 12 months	30	0	0	0	0	0

Sectors of implemented projects....... Banking (10%), Insurance (5%), Industry and services (40%), Public sector (40%), Others (5%)

Average number of users per solution.. From 6 to 50





### **LEGAL SUITE**



#### Legal Suite

8 rue de Saint Cloud 92150 Suresnes, France +33 (0)1 41 38 75 75 www.legal-suite.com

#### Lionel SCHWIRTZ

Deputy CEO - Operations +33 (0)1 41 38 75 71 / +33 (0)6 03 69 97 65 lschwirtz@legal-suite.com

#### **VENDOR ID CARD**

Creation date03/03/	2000
Global workforce	
RMIS workforce	
RMIS implementation workforce	
RMIS R&D workforce	

#### Particularities and differentiating factors

Combining its technological know-how and legal expertise, Legal Suite provides for a wide range of legal management modules, tailored to each area of law. Legal Suite's solutions are scalable, available separately or as a set, adaptable and can be integrated seamlessly in the company's IT system.

#### Area(s) of presence:

- > Europe (West)
- > America (North
- > Asia (South West)
- > Africa (North)



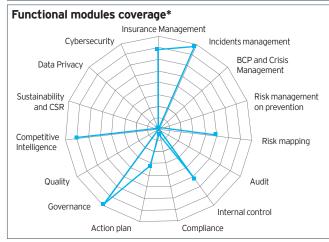
#### **VENDOR'S AVAILABLE SOLUTION(S)**

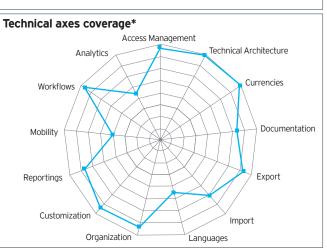
Solution(s)	
Main Focus	. Risk Management
Strengths according to the vendor	. Thanks to an efficient and consolidated legal information system, the Legal department
	is able to increase its operational efficiency, ensure service dependability within its organisation, measure performance and develop legal functions, strengthen the corporate legal culture, harmonise the internal procedures, control legal and financial risks, manage workflows, unify its teams.
Data hosting	In the information system of a subcontractor of the vendor or In the information system of the client
Solution architecture	. A single application with several modules
	Main Focus

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	460	27	25	105	0	0
In the last 12 months	45	3	15	25	0	0

Sectors of implemented projects ....... Banking (20%), Insurance (10%), Industry and services (35%), Public sector (25%), Others (10%)

Average number of users per solution.. From 51 to 100





### **LEXISNEXIS**



#### LexisNexis

141 rue de Javel 75015 Paris, France +33(0)1 45 58 90 00 www.lexisnexis.fr

#### Anna KEVORKIAN

Editorial Compliance Manager +33 (0)1 45 58 93 81 anna.kevorkian@lexisnexis.fr

#### **VENDOR ID CARD**

Creation date	01/01/1907
Global workforce	35,000
RMIS workforce	3,000
RMIS implementation wor	kforce
RMIS R&D workforce	

#### Particularities and differentiating factors

Publisher of legal content and online solutions and software for each legal profession (lawyers, corporate lawyers, accountants, notaries, bailiffs, local authorities).

#### Area(s) of presence:

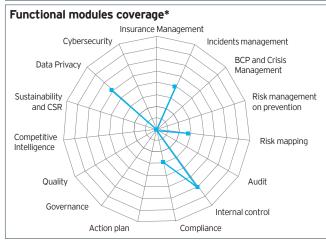
- > Europe
- > America
- > Asia (South East)
- > Africa (North-West-East-Central)

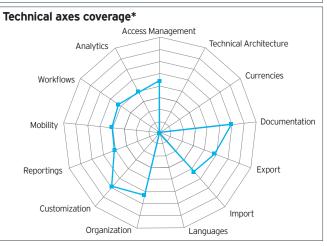


#### **VENDOR'S AVAILABLE SOLUTION(S)**

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	17	0	0	0	0	0
In the last 12 months	2	0	0	0	0	0

Sectors of implemented projects......Banking (10%), Insurance (90%) Average number of users per solution......From 6 to 50





### **LOGICMANAGER**



#### LogicManager, Inc.

5-11 Dry Dock Avenue, Suite 2080 2210 Boston, United States 001 (617) 530 - 1210 www.logicmanager.com

#### Pavel GORELOV

Senior Business Analyst 001 (617)-530-1212 / 001 6175301212 pavel.gorelov@logicmanager.com

#### **VENDOR ID CARD**

Creation date02/0	1/2005
Global workforce	150
RMIS workforce	150
RMIS implementation workforce.	40
RMIS R&D workforce	45
	Global workforce

#### Particularities and differentiating factors

- > LogicManager's SaaS platform has the quickest implementation on the market
- > LogicManager charges no professional service fees for training, support, reports, and more.
- > Support team is with client for lifetime of your subscription

#### Area(s) of presence:

- > Europe (East)
- > America (North)
- > Africa (West)



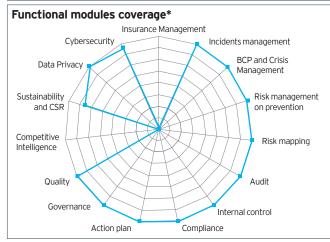
#### **VENDOR'S AVAILABLE SOLUTION(S)**

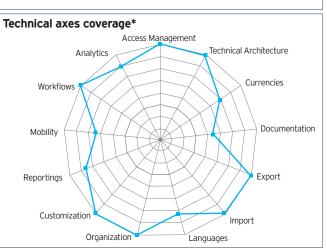
Solution(s)	LogicManager / Enterprise Risk Management / Incident Management / IT Governance and Security / Compliance Management / Vendor Management / Financial Reporting / Audit Management / Business Continuity & DR / Policy Management
Main Focus	Risk Management
Strengths according to the vendor	LogicManager is highly end-user configurable; it does not require IT knowledge to define fields of information or build workflows; Easy to engage end users.
Data hosting Solution architecture	In the vendor's information system A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	85	1	2	300	0	2
In the last 12 months	15	1	1	92	0	1

Sectors of implemented projects ....... Banking (25%), Insurance (15%), Industry and services (20%), Public sector (10%), Others (30%)

Average number of users per solution.. From 51 to 100





### MAAT



#### **MAAT**

19 bis rue du Couvent 91730 Chamarande, France +33 (0)1 60 82 07 89 www.maat-ingenierie.fr

#### José-Marie BELDA

CEO, R&D Director +33 (0)1 60 82 07 89 / +33 (0)6 24 36 72 80 jose.belda@maat-ingenierie.fr

#### **VENDOR ID CARD**

Creation date04/0	3/2006
Global workforce	2
RMIS workforce	2
RMIS implementation workforce	1
RMIS R&D workforce	2

#### Particularities and differentiating factors

Customizable universal multilingual software for all repository / any type of risk. Available off-the-shelf modules are operable separately or combined into scalable, extensible integrated sets instantly, adaptable to any kind of organization in multimodal deployment. It is operational in a few days and easy to use.

#### Area(s) of presence:

> Europe (West)



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Strengths according to the vendor ...... The main highlight is the absolute flexibility: all repositories, all application areas, all modes of deployment, modularity, adaptable to any organization, any industry, any

business, maintenance evolutionary, any form of marketing, multilingual, custom modeling of data entry formats.

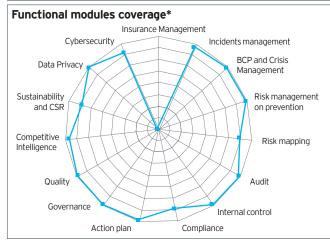
inique inig or data entry formats

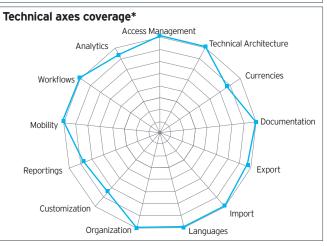
of the client

Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	10	0	0	0	0	0
In the last 12 months	0	0	0	0	0	0

Sectors of implemented projects....... Insurance (1%), Industry and services (69%), Public sector (10%), Others (20%) Average number of users per solution.. From 6 to 50





### **MEGA INTERNATIONAL**



#### **MEGA INTERNATIONAL**

9, avenue René Coty 75014 Paris, France +33 (0)1 42 75 40 00 www.mega.com

#### Olivier GUIMARD

Corporate Presales Manager +33 (0)1 42 75 41 68/ +33 (0)6 07 29 20 17 oguimard@mega.com

#### **VENDOR ID CARD**

Creation date	.01/01/1992
Global workforce	326
RMIS workforce	180
RMIS implementation workf	orce 92
RMIS R&D workforce	88

#### Particularities and differentiating factors

MEGA combine governance, risk and compliance with enterprise architecture practices into a single solution. By leverage both approaches, the solution enlightens decision makers and managers on the path to transformations and innovation by limiting risks and optimizing costs. Reports and dashboards provide the essential decision tools.

#### Area(s) of presence:

- > Europe
- > Asia (South-West-South-South East-East)
- > Oceania
- > Africa (North-West-South)
- > America



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Main Focus ...... Risk Management

Strengths according to the vendor ...... MEGA's solutions combine architecture and management in order to support:

- Everyday activities that are followed by the related users (risk management,

compliance...)

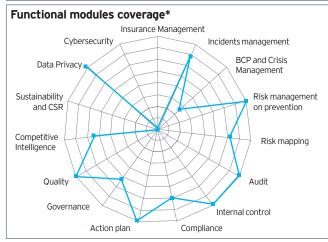
- Transformation and long term planning activities (architecture of an offer, strategic

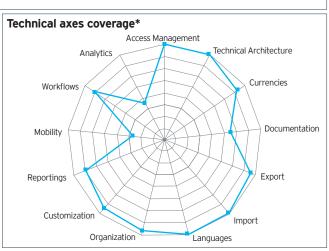
Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	168	4	13	18	46	2
In the last 12 months	8	1	2	1	3	0

Sectors of implemented projects....... Banking (45%), Insurance (15%), Industry and services (30%), Public sector (6%), Others (4%)

Average number of users per solution.. From 51 to 100





### **NOVASECUR**



#### **NOVASECUR**

9 rue du 4 Septembre 75002 Paris, France www.novasecur.com

#### Cédric DE SERPOS

CEO

+33 (0)1 70 98 34 05 / +33 (0)6 70 81 01 47 info@novasecur.com

#### **VENDOR ID CARD**

Creation date02/	10/2010
Global workforce	17
RMIS workforce	14
RMIS implementation workforce	e 2
RMIS R&D workforce	5

#### Particularities and differentiating factors

Artificial Intelligence Data Analytics exclusive methodology using declarative, transactional and accounting data, to manage risks, cyber, fraud, AML/CFT, anticorruption and GDPR compliance.

#### Area(s) of presence:

> Europe (West-North)

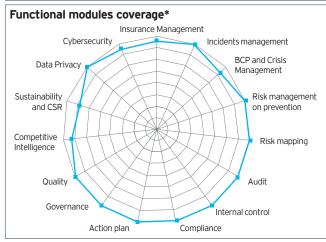


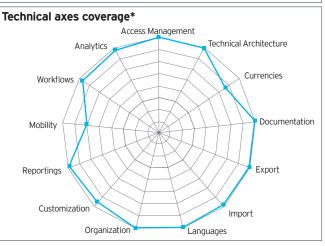
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solutions	1. MyNovasecur GRC
	2. Artifical intelligence and Analytics Module
	3. Behaviour Analysis Module
	4. Cyber Module, Fraud & LAB / CFT
	5. MyNovasecur One
Main Focus	
Strenghts according to the vendor	Best AI and Blockchain Disruptive approaches in Data Analytics for Risk Management and
	Decision Support.
Data hosting	In the information system of a subcontractor of the vendor or in the information system of
-	the client .
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	31	0	0	0	0	0
In the last 12 months	5	0	0	0	0	0

Sectors of implemented projects....... Banking (25%), Insurance (40%), Industry and services (30%), Public sector (5%) Average number of users per solution.. From 201 to 500





### **OPTIMISO GROUP**



#### **OPTIMISO GROUP**

Chemin JB Vandelle 8 1290 Versoix, Switzerland www.optimiso-group.com

#### Claire LAB

Project Manager +41 227552127 cla@optimiso-group.com

#### **VENDOR ID CARD**

Creation date	01/01/2005
Global workforce	
RMIS workforce	
RMIS implementation wo	
RMIS R&D workforce	

#### Particularities and differentiating factors

Optimiso Group transforms your regulatory constraints into a real benefit for your company. The Optimiso Suite is a powerful and modular solution that caters to the needs of everyone: governance, risk management, internal control, quality management, ISO certifications, health, safety and environment management. With Optimiso Group, you benefit from the experience of more than 20,000 users and more than 20 years of field expertise.

#### Area(s) of presence:

- > Europe (West)
- > America (North)
- > Africa (North)



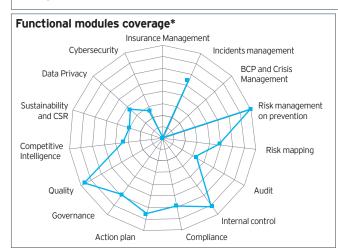
#### **VENDOR'S AVAILABLE SOLUTION(S)**

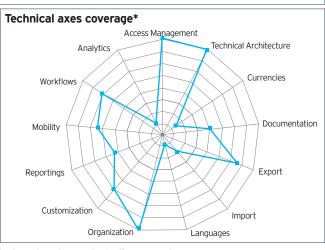
Solution(s)	Ontimiso Suite
Main Focus	·
	Optimiso Suite is an intuitive and powerful solution that simplifies the complexity of
Strengths according to the vehicor	· · · · · · · · · · · · · · · · · · ·
	MRIS. Employees understand the processes and easily report incidents. Management
	quickly finds the information and monitors the implementation of controls in real time.
	Reports are automatically available for auditors (risk heat map, risk matrix, etc.).
Data hosting	In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	200	0	0	1	0	0
In the last 12 months						

Sectors of implemented projects....... Banking (5%), Insurance (10%), Industry and services (55%), Public sector (20%), Others (10%)

Average number of users per solution.. From 51 to 100





### OXIAL



#### **OXIAL**

92 Avenue Charles de Gaulle 92200 Neuilly-sur-Seine, France +33 (0)1 86 99 86 08 www.oxial.com

#### Éric BERDEAUX

CEO

+33 (0)6 85 24 09 82 eric.berdeaux@oxial.net

#### **VENDOR ID CARD**

Creation date	.02/05/2005
Global workforce	45
RMIS workforce	45
RMIS implementation workf	orce 10
RMIS R&D workforce	10

#### Particularities and differentiating factors

OXIAL sGRC is a unique digital, agile and innovative solution for risk management and compliance. It is a versatile and global tool, integrating, on a single and modern platform, all essential components of governance, risk management, internal control, internal audit, and regulatory compliance.

#### Area(s) of presence:

- > Europe
- > Africa

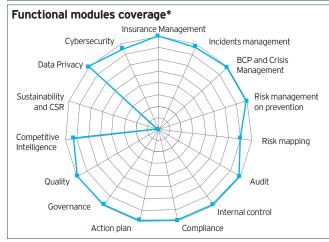


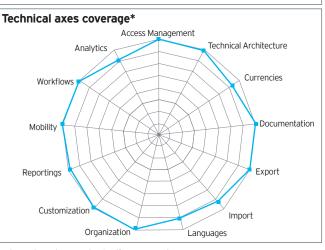
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Number of RMIS clients In Europe In Africa In Asia In North America In South America In Oceania 26 14 0 0  $\cap$  $\cap$ Total 7 In the last 12 months 4 0

Sectors of implemented projects....... Banking (35%), Insurance (15%), Industry and services (25%), Public sector (5%), Others (20%)

Average number of users per solution.. From 101 to 200





### **PROTIVITI**



#### **PROTIVITI**

The Shard 32 London Bridge Street SE1 9SG London, United Kingdom +442079308808 www.protiviti.com/UK-en

#### Nicolas PERNA

Associate Director (Technology Consulting) +44 (0) 7768548123 nicolas.perna@protiviti.co.uk

#### **VENDOR ID CARD**

Creation date01/0	1/2002
Global workforce	5,000
RMIS workforce	100
RMIS implementation workforce.	100
RMIS R&D workforce	100

#### Particularities and differentiating factors

Protiviti is a global consulting firm headquartered in America that provides consulting solutions in internal audit, risk and compliance, technology, business processes, data analytics and finance. It is wholly owned subsidiary of Robert Half International.

#### Area(s) of presence:

- > Europe (West-Central-East)
- > Asia (South West-Central-South-South East-East)
- > Africa (North-South)
- > America
- > Oceania



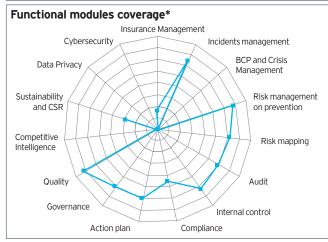
#### **VENDOR'S AVAILABLE SOLUTION(S)**

, ,	Protiviti's off-the-shelf GRC software solution
Main Focus	
Strengths according to the vendor	A single repository providing an extensible data-model. Workflow and survey capabilities
	to automate processes like reviews, follow-ups, communications, and engage with
	stakeholders in the three lines of defense. Robust out-of-the-box reporting capabilities
	to create reporting in various formats (dashboards, pivots, Excel & Word reporting, BI
	reporting tools integration e.g. PowerBI).
Data hosting	In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	500	500	500	500	500	500
In the last 12 months						

Sectors of implemented projects........ Banking (30%), Insurance (20%), Industry and services (25%), Public sector (5%), Others (20%)

Average number of users per solution.. From 201 to 500





### **REFINITIV RISK**



#### **REFINITIV RISK**

6-8 Boulevard Haussmann 75009 Paris, France www.refinitiv.com

#### David DOVALE

Risk Proposition Manager +33 (0)1 49 49 52 01 david.dovale@refinitiv.com

#### **VENDOR ID CARD**

Creation date	03/01/1855
Global workforce	22,000
RMIS workforce	1,000
RMIS implementation work	force
RMIS R&D workforce	

#### Particularities and differentiating factors

Connected Risk is a next-generation platform that enables organizations to tailor solutions to meet their specific risk taxonomy and workflow needs. Our zero code capabilities let organizations re-evaluate how they operate, offering quicker and smarter tools for teams to configure purpose-built solutions without custom coding and the maintenance challenges that come with customization.

Connecting internal and external information from disparate sources to help inform strategic decision-making with a holistic view of the risks that matter to you.

#### Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- > Oceania

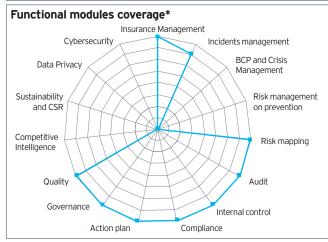


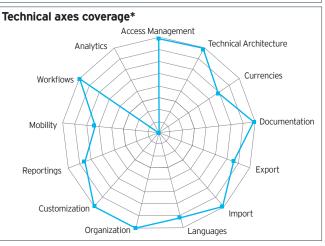
#### **VENDOR'S AVAILABLE SOLUTION(S)**

	Connected Risk - NEXT-GENERATION GOVERNANCE, RISK & COMPLIANCE SOFTWARE
Main Focus	
Strengths according to the vendor	Connected Risk can deliver the view of risk you want by including any combination of
	our five solutions: Risk Management, Compliance Management, Audit Management,
	Regulatory Change Management, and Model Risk Management.
Data hosting	In the vendor's information system or In the information system of a subcontractor of
-	the vendor or In the information system of the client
Solution architecture	A single application with several modules
,	the vendor or In the information system of the client

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	150	10	60	400	10	10
In the last 12 months	10	2	10	15	2	2

Sectors of implemented projects....... Banking (60%), Insurance (10%), Industry and services (20%), Others (10%) Average number of users per solution.. From 51 to 100





### **RSA - DELL TECHNOLOGIES COMPANY**



RSA - Dell Technologies Company Immeuble River Ouest, 80 Quai Voltaire 95870 Bezons, France +33 (0)1 39 96 30 00 www.rsa.com/fr-fr

Marius CHINGARU GRC Specialist +33 (0)7 61 93 50 63 marius.chingaru@rsa.com

### **VENDOR ID CARD**

Creation date01/01	1/1982
Global workforce15	
RMIS workforce	
RMIS implementation workforce	100
RMIS R&D workforce	400

#### Particularities and differentiating factors

Our perspective is "INSPIRE EVERYONE TO OWN RISK". This means you engage your first, second and third lines of defense into a cohesive approach to identify, assess, decision, treat and monitor risk. RSA Archer is recognized by industry analysts as providing superior risk management solutions.

#### Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- Oceania

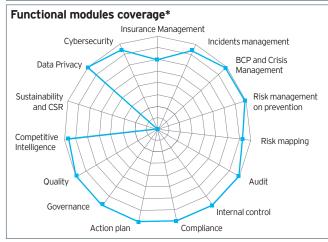


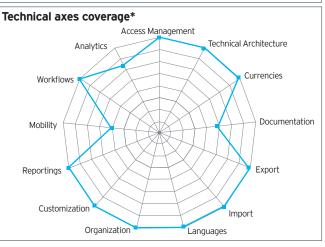
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	320	10	135	760	80	155
In the last 12 months	20	5	5	40	10	5

Sectors of implemented projects ....... Banking (25%), Insurance (10%), Industry and services (30%), Public sector (20%), Others (25%)

Average number of users per solution.. From 201 to 500





### **RVR PARAD - DEVOTEAM**



**RVR Parad - Devoteam** 

73 rue Anatole France 92300 Levallois Perret, France rvr-parad.devoteam.com

#### Agnès POYARD

Sales and Marketing Director +33 (0)1 41 49 55 62 / +33 (0)6 59 91 35 10 agnes.poyard@devoteam.com

#### **VENDOR ID CARD**

Creation date	02/01/2004
Global workforce	7,000
RMIS workforce	
RMIS implementation work	force
RMIS R&D workforce	

#### Particularities and differentiating factors

RVR Parad by Devoteam provides an integrated and modular software suite for risk management, internal control/compliance, audit, sustainable development and business continuity. The solution is used by leading companies across all industries and sectors. It is easy to use and administrate, highly flexible and secured and we provide customized or packaged implementation approach.

#### Area(s) of presence:

- > Europe
- > America (North)
- > Africa (North)



#### **VENDOR'S AVAILABLE SOLUTION(S)**

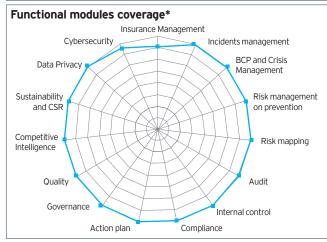
Strengths according to the vendor...... The solution is: easy to use and administrate, intuitive / providing advanced

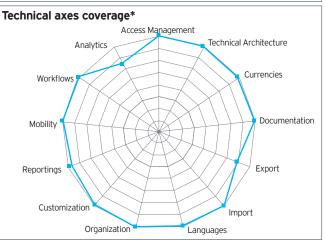
functionalities on each module / flexible and configurable, the Customer may be autonomous for some configuration / integrated, collaborative and enabling to manage several projets within the same tool / with multiple dashboards and reports, providing a BI module for further analysis requirements / secured with a full audit track.

Solution architecture...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	100	12	0	0	0	0
In the last 12 months	15	2	0	0	0	0

Sectors of implemented projects....... Banking (15%), Insurance (25%), Industry and services (50%), Public sector (10%) Average number of users per solution.. From 201 to 500





### SAI GLOBAL | BWISE

SAI GLOBAL | BWise®

**SAI Global | BWise** 10 boulevard Haussmann 75009 Paris

www.bwise.com or www.saiglobal.com/risk

#### **Bruno GAYER**

Head of Sales, Southern Europe +33 (0)6 17 76 10 23 bruno.gayer@saiglobal.com

#### **VENDOR ID CARD**

Creation date	.01/01/1994
Global workforce	
RMIS workforce	510
RMIS implementation workf	orce 120
RMIS R&D workforce	100

#### Particularities and differentiating factors

BWise covers all aspects of the risk management process, ranging from initial risk identification, through risk assessment and evaluation to risk mitigation and monitoring, tracking and managing incidents, and ensuring proper follow-up and integrated reporting.

#### Area(s) of presence:

- > Asia
- > Oceania
- > Europe
- > America
- > Africa



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)......BWise

Main Focus ...... Risk management

Strengths according to the vendor ...... Standard and Configurable: A sustainable and flexible platform. Integrated: Platform

integrating the Risk Management solution to solutions for Audit, Internal Control, and Compliance. Reliability: Respect of budget and schedules. Best Practice Solutions (BPS):

Implementation based on preconfigured best practices.

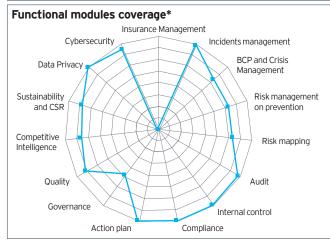
of the client

Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	199	11	8	91	8	100
In the last 12 months	10	0	2	8	1	2

Sectors of implemented projects....... Banking (2%), Insurance (8%), Industry and services (50%), Public sector (30%), Others (10%)

Average number of users per solution.. From 101 to 200





### SAP



#### SAP

TOUR SAP, 35 rue d'Alsace 92300 Levallois-Perret, France +33 (0)1 46 17 70 00 www.sap.com

#### Jean-Luc DENE

Expert Solutions GRC +33 (0)1 46 17 78 08 / +33 (0)6 63 48 75 74 jean-luc.dene@sap.com

#### **VENDOR ID CARD**

Creation date	04/04/1972
Global workforce	96,498
RMIS workforce	
RMIS implementation workfo	rce 19,476
RMIS R&D workforce	

#### Particularities and differentiating factors

SAP Governance, Risk and Compliance offers a unified and integrated solution portfolio including segregation of duties and access risk management, internal control and continuous control monitoring, enterprise risk management and operational risk management for financial services, internal audit, detection and prevention of fraud, cybersecurity, global trade services and regulation management.

#### Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- Oceania

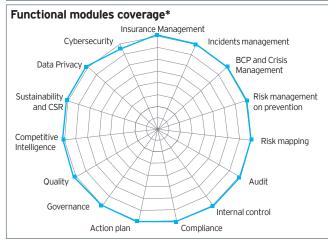


#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	SAP Risk Management / SAP Process Control / SAP Access Control / SAP Access Violation Management / SAP Access Control / SAP Dynamic Authorization Management / SAP Enterprise Digital Right Management / SAP Audit Management / SAP Business Integrity Screening / SAP Enterprise Threat Detection / SAP Regulation Management / SAP Quality Management / SAP Quality Issue Management / SAP Policy Management / SAP Claims Management / SAP Case Management
Main Focus	
Strengths according to the vendor	Breadth of automation: Automated Key Risk Indicator monitoring enable not only risk owners
	to be notified in a timely manner but can also be used to assess the risk automatically
Data hosting	In the vendor's information system or In the information system of a subcontractor of the
	vendor or In the information system of the client
Solution architecture	Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	3,000	1,000	2,000	3,000	1,500	500
In the last 12 months	300	150	200	200	150	50

Sectors of implemented projects ....... Banking (5%), Insurance (5%), Industry and services (80%), Public sector (10%) Average number of users per solution.. From 51 to 100





### **SCHLEUPEN AG**

**schleupen** 

#### **SCHLEUPEN AG**

Otto Hahn Straße 20 D-76275 Ettlingen, Germany +49 (0) 7243 3210 www.schleupen.de

#### Samuel WEIGEL

Manager France +33 (0)6 36 91 01 31 samuel.weigel@schleupen.de

#### **VENDOR ID CARD**

Creation date	08/01/1970
Global workforce	450
RMIS workforce	40
RMIS implementation work	force
RMIS R&D workforce	200

#### Particularities and differentiating factors

Our modular GRC software, used by 450 companies from different sectors, has a high scalability for adapting to various maturity levels of the risk, internal control and/or compliance management. A very easy to handle software solution with permanent further development on the basis of best practice approaches or your specific requirements.

#### Area(s) of presence:

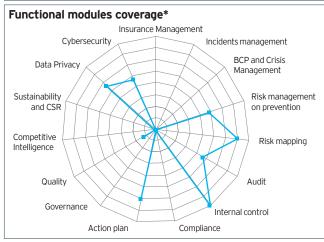
- > Europe (West-Central)
- > Asia (South West)

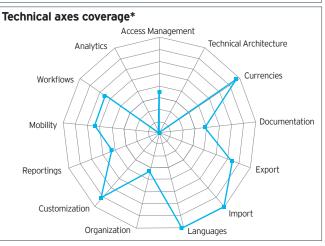


#### **VENDOR'S AVAILABLE SOLUTION(S)**

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	480	0	3	0	0	0
In the last 12 months	30	0	1	0	0	0

Sectors of implemented projects....... Insurance (10%), Industry and services (30%), Public sector (20%), Others (40%) Average number of users per solution.. From 51 to 100





### **SIACI SAINT HONORE**



#### SIACI Saint Honoré

39 rue Mstislav Rostropovitch 75815 Paris cedex 17, France +33 (0)1 44 20 99 99 www.s2hgroup.com

#### Nicolas ZUSSLIN

Head of Consulting & RMIS +33 (0)1 44 20 99 95 / +33 (0)6 29 36 65 64 nicolas.zusslin@s2hgroup.com

#### **VENDOR ID CARD**

Creation date01/1	1/2013
Global workforce	
RMIS workforce	
RMIS implementation workforce	
RMIS R&D workforce	
111110 1100 110111101000000000000000000	••••••

#### Particularities and differentiating factors

Siaci Saint Honoré has been assisting its clients for more than 10 years in advising and implementing SIGR solutions. We offer solutions to best meet your needs: both through a standard tool ready to use, as through customized developments.

#### Area(s) of presence:

- > Europe
- > Africa (North-West-East-South)
- > Asia
- > America (North)



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s) ...... SIACI SIGR SIACI RMIS Main Focus ...... Risk Management

Strengths according to the vendor ...... Swift implementation of the package solution.

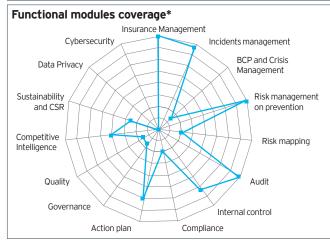
Integration of our RMIS solutions into our insurance brokerage services.

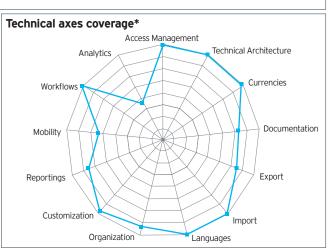
Our team expertise to assist you in the choice and implementation of your RMIS.

Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	30	1	0	0	0	0
In the last 12 months	5	1	0	0	0	0

Sectors of implemented projects.......... Industry and services (100%) Average number of users per solution.. From 101 to 200





### **SOFTWARE AG**



#### Software AG

20 avenue André Prothin 92927 Paris La Défense Cedex, France www.softwareag.com

#### Nicolas LINSART

PreSales Engineer +33 (0)1 78 99 70 00 nicolas.linsart@softwareag.com

#### **VENDOR ID CARD**

Creation date	01/01/1969
Global workforce	4,700
RMIS workforce	
RMIS implementation w	orkforce
RMIS R&D workforce	

#### Particularities and differentiating factors

Software AG provides a fully integrated solution for supporting process management, enterprise architecture, risk management and compliance processes. The interface of the ARIS solution offers a collaborative working mode in a web environment enriched with dashboards.

#### Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- Oceania

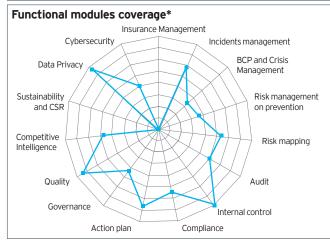


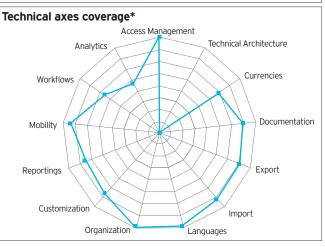
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	ARIS GRC (Governance, Risk and Compliance) based on following modules - ARIS Risk and
	Compliance Manager: Risk & Control Management system - ARIS Connect: Central repository
	of risks, controls, processes and IT as a collaborative portal with interactive and customizable dashboards.
Main Focus	
Strengths according to the vendor	Our digital platform ARIS combines business-oriented & IT mapping capabilities, modeling and collaboration. It provides a perfect support for the GRC's approach and meets the needs of risk
	management, from operational controls, tests and audits to performance management.
Data hosting	In the information system of a subcontractor of the vendor or In the information system of the client
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	50	8	5	5	5	0
In the last 12 months						

Sectors of implemented projects........ Banking (35%), Insurance (10%), Industry and services (40%), Public sector (15%) Average number of users per solution.. From 201 to 500





## **SWORD GRC**



**Sword GRC** 1 Grenfell Road SL6 1HN Maidenhead, UK www.sword-grc.com

#### **Keith RICKETTS**

Marketing +44 (0) 1628 582000 / +44 (0) 7894 608435 keith.ricketts@sword-activerisk.com

#### **VENDOR ID CARD**

Creation date	.07/25/2000
Global workforce	2,000
RMIS workforce	99
RMIS implementation works	orce 20
RMIS R&D workforce	35

#### Particularities and differentiating factors

Sword GRC provides global organisations in targeted industries with certainty around risk exposure and business performance through advanced risk management, compliance and governance capabilities.

#### Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- Oceania

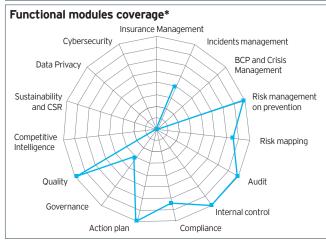


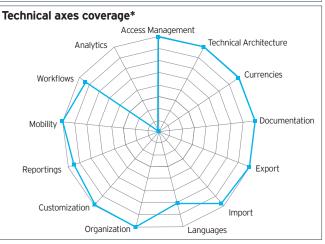
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	Sword GRC comprised of: Active Risk Management Sword Compliance Manager Sword
	Audit Manager Sword Operational Risk Manager Sword Policy Manager
Main Focus	Risk Management
Strengths according to the vendor	The ability to manage a single view of risk within an organisation to support business
	performance including enterprise risk, project risk, operational risk, cyber risk and
	safety risk. In addition to this, the solution covers your compliance framework and
	attestation process within a single solution, that is tightly integrated with governance
	through to policy management and audit capabilities.
Data hosting	In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	312	10	9	80	4	38
In the last 12 months	12		3	11		5

Sectors of implemented projects....... Banking (15%), Insurance (20%), Industry and services (60%), Public sector (5%) Average number of users per solution.. From 51 to 100





## TEAMMATE — WOLTERS KLUWER

## TeamMate<sup>®</sup>

TeamMate - Wolters Kluwer

51 rue Le Peletier 75009 Paris, France www.TeamMateSolutions.com

#### Alexandre LETAC

Sales Manager for francophone countries +33 (0)6 72 39 20 42 alexandre.letac@wolterskluwer.com

#### **VENDOR ID CARD**

Creation date	.01/01/1994
Global workforce	
RMIS workforce	250
RMIS implementation works	force 50
RMIS R&D workforce	100

#### Particularities and differentiating factors

TeamMate is the reference editor on the management of the audit cycle. 2900 audit departments around the world, of all sizes and in all sectors use TeamMate on a daily basis for their audit work. This makes TeamMate the world's number one in Audit Management.

#### Area(s) of presence:

- > Europe
- > Africa
- > Asia
- > America
- Oceania



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	TeamMate + Audit: Internal Audit and Risk Management TeamMate Analytics: Data
	Analysis TeamMate + Controls: Internal Control
Main Focus	Audit
Strengths according to the vendor	TeamMate has a strong audit culture: TeamMate has been created by auditors.
	Our employees are audit specialists. The TeamMate tool covers the entire audit cycle:
	risk management, planning, assignment work program, audit report, action plans
	follow-up. Moreover, our software offers very operational functionalities that help your
	auditors everyday. Finally, the TeamMate tool is simple to set up.
Data hosting	In the information system of a subcontractor of the vendor or In the information system
	of the client
Solution architecture	A single application with several modules

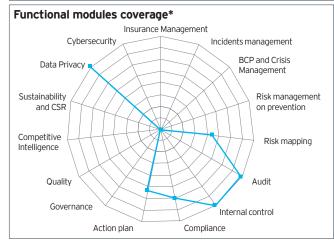
 Number of RMIS clients
 In Europe
 In Africa
 In Asia
 In North America
 In South America
 In Oceania

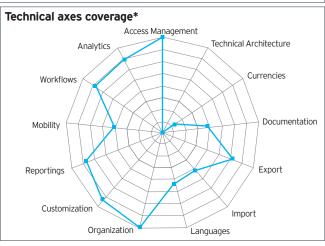
 Total

 In the last 12 months

Sectors of implemented projects ........ Banking (15%), Insurance (10%), Industry and services (50%), Public sector (20%), Others (5%)

Average number of users per solution.. From 6 to 50





## THÉORÈME



#### Théorème

13 rue La Fayette 75009 Paris, France +33 (0)1 55 32 72 00 www.theoreme.fr

#### Pierre MARCHON

Deputy General Director +33 (0)1 55 32 72 61/ +33 (0)6 08 61 12 42 pmarchon@theoreme.fr

#### **VENDOR ID CARD**

Creation date	.10/22/1991
Global workforce	100
RMIS workforce	3
RMIS implementation work	force 1
RMIS R&D workforce	

#### Particularities and differentiating factors

RMIS proposed by an insurance broker whose approach is based on advice and risk management. We provide our clients with resources and resources to control their risks and optimize their insurance budgets. Our solution is particularly adapted to the issues of SMEs and Mid-caps.

#### Area(s) of presence:

> Europe (West)



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s) ...... Théo RM

Main Focus......Insurance Management

Strengths according to the vendor ...... - the management of insurance programs

- the consolidated vision of insurable and insured risks

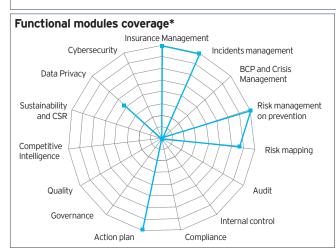
- the modernization of reporting and data exploitation Insurance

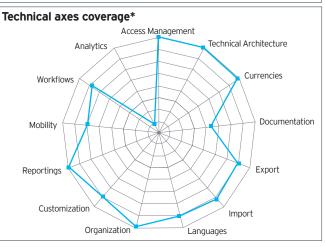
of the client

Solution architecture ...... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	7	0	0	0	0	0
In the last 12 months	2	0	0	0	0	0

Sectors of implemented projects.......... Industry and services (100%) Average number of users per solution.. From 6 to 50





## **VENTIV TECHNOLOGY**



#### VENTIV TECHNOLOGY

30 Eastcheap London, EC3M 1HD, UK www.ventivtech.com

#### **Steve CLOUTMAN**

Managing Director steve.cloutman@ventivtech.com

#### **VENDOR ID CARD**

Creation date	09/01/2014
Global workforce	398
RMIS workforce	398
RMIS implementation wo	orkforce81
RMIS R&D workforce	127

#### Particularities and differentiating factors

Ventiv's leadership expertise, unmatched services, and long-term partnerships differentiate us. Ventiv has the most experienced team within the risk and claims technology marketplace. Our processes reflect our phased project management methodology and collaborative, consultative approach. Ventiv takes pride in maintaining long-term relationships with clients, and their success is our success.

#### Area(s) of presence:

- > Europe (West-Central-North)
- > Asia (Central-South East)
- > America (North)
- > Oceania



#### **VENDOR'S AVAILABLE SOLUTION(S)**

Main Focus ...... Risk and Insurance Management

Strengths according to the vendor ...... Our key strengths are operational efficiency, data security, and performance. We deliver

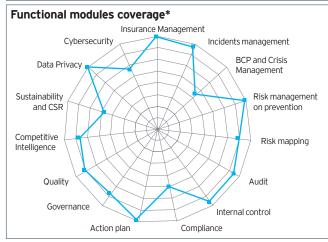
a comprehensive solution with unparalleled functionality. Ventiv has the industry's most secure environment; we operate and maintain our data centers according to the highest standards. Ventiv has over 40 years of proven performance with over 600 total implementations.

Data hosting...... In the vendor's information system

Solution architecture. ..... A single application with several modules

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	180	1	15	250	1	0
In the last 12 months	10	0	3	8	0	0

Sectors of implemented projects....... Banking (15%), Insurance (5%), Industry and services (75%), Public sector (5%) Average number of users per solution.. From 51 to 100





### **VOSE**



#### Vose Software BVBA

Antwerpsesteenweg 489 9040 Sint-Amandsberg, Belgium www.vosesoftware.com

#### Goedele KILLEMAES

Customer support +32 (0) 9 311 70 80 goedele.killemaes@vosesoftware.com

#### **VENDOR ID CARD**

Creation date	
Global workforce	15
RMIS workforce	15
RMIS implementation workforce	4
RMIS R&D workforce	7

#### Particularities and differentiating factors

Vose Software has been at the forefront of quantitative risk analysis software development for 10 years, leveraging over 20 years of risk analysis expertise. In 2017 they launched Pelican, the first fully-quantitative, integrated enterprise risk management system. Pelican uniquely facilitates the sharing of risk data across project, spreadsheet, risk register and reporting platforms.

#### Area(s) of presence:

- > Europe (West-East)
- > Asia (North-South West)
- > America (North)



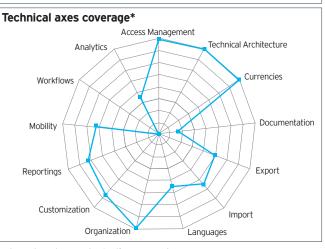
#### **VENDOR'S AVAILABLE SOLUTION(S)**

Solution(s)	Pelican - enterprise risk management system ModelRisk module - spreadsheet risk model building Tamara module - project cost and schedule risk analysis Pelican app - smartphone app
Main Focus	Risk Management
Strengths according to the vendor	A single integrated web-based platform for quantitatively analysing risk information at all levels of the business and for all types of risk. Pelican evaluates the most effective risk management strategy, monitors and organises its implementation, provides alerts, comprehensive dashboards, reporting and auditing tools.
Data hosting	In the information system of the client
Solution architecture	Several distinct applications, but with interfaces

Number of RMIS clients	In Europe	In Africa	In Asia	In North America	In South America	In Oceania
Total	6	1	2	2	0	0
In the last 12 months	6	1	2	2	0	0

Sectors of implemented projects.......... Banking (10%), Industry and services (90%) Average number of users per solution.. From 51 to 100





## Risk managers' respondents geographical presence

PARTS OF THE WORLD	COVERED BY
Europe - North	Sweden, Denmark, Finland and Norway
Asia	India and Japan
Africa	Morocco, Algeria, Nigeria, and South Africa
America - North	United States and Canada
America - South	Bolivia, Columbia and Peru
Oceania	Australia and New Zeland
Middle East	Kazakhstan, Jordan, Kuwait, United Arab Emirates and Saudi Arabia
Europe - West	Malta, Italy, Portugal, Belgium and Spain
Europe - Central	Czech Republic, Germany, Slovenia, Switzerland
Europe - East	Russia, Lithuania, and Albania

## Vendors' geographical presence

D. D	
PARTS OF THE WORLD	COVERED BY
Asia - North and Central	Améthyste - ARENGI - CGE Risk Management Solutions - DWF - EGERIE - Enablon-Wolters Kluwer - IPORTA Kermobile Solution - Legal Suite - LogicManager - MAAT - MEGA International - Novasecur - Optimiso Group OXIAL - Protiviti - SAP - SOFTWARE AG - SWORD GRC - TeamMate - Wolters Kluwer - Ventiv TECHNOLOGY - Vose
Asia - South and West	ARENGI - CGE Risk Management Solutions - DWF - EGERIE - IPORTA - Kermobile Solutions - Legal Suite - LogicManager - MAAT - Novasecur - OXIAL - RSA - Dell Technologies - SAP - SOFTWARE AG - SWORD GRC - TeamMate – Wolters Kluwer - Vose
Asia - South East	ARENGI - CGE Risk Management Solutions - DWF - EGERIE - Enablon-Wolters Kluwer - Kermobile Solutions - Legal Suite - LexisNexis - LogicManager - Novasecur - OXIAL - RSA - Dell Technologies - SAP - SOFTWARE AG SWORD GRC - TeamMate – Wolters Kluwer - Ventiv TECHNOLOGY - Vose
Asia - South West	ARENGI - CGE Risk Management Solutions - DWF - EGERIE - IPORTA - Kermobile Solutions - Legal Suite - MAAT Novasecur - OXIAL - RSA - Dell Technologies - SAP - Schleupen - SIACI SAINT HONORE - SOFTWARE AG - SWORD GRC - TeamMate - Wolters Kluwer
Oceania	CGE Risk Management Solutions - Enablon-Wolters Kluwer - Kermobile Solutions - Legal Suite - LogicManager - MAAT - Novasecur - OXIAL - RSA - Dell Technologies - SAP - SIACI SAINT HONORE - SOFTWARE AG - TeamMate Wolters Kluwer - Vose
Europe - North	RVR Parad – Devoteam - eFront - EGERIE - Enablon-Wolters Kluwer - IBM - IPORTA - Kermobile Solutions LexisNexis - LogicManager - OXIAL - Protiviti - REFINITIV RISK - SAP - SOFTWARE AG - SWORD GRC - TeamMate – Wolters Kluwer - Vose
Europe - West	1-One - Améthyste - ARENGI - BWise - CGE Risk Management Solutions - RVR Parad - Devoteam - eFront EGERIE - Enablon-Wolters Kluwer - IBM - IPORTA - Kermobile Solutions - Legal Suite - LexisNexis - MAAT - Novasecur - Optimiso Group - OXIAL - Protiviti - REFINITIV RISK - RSA - Dell - Technologies - SAP - Schleupen SIACI SAINT HONORE - SOFTWARE AG - SWORD GRC - TeamMate - Wolters Kluwer - Théorème - Ventiv TECHNOLOGY - Vose
Europe - Central	DELTA RM - RVR Parad – Devoteam - DWF - EGERIE - Enablon-Wolters Kluwer - IBM - Kermobile Solutions Legal Suite - LexisNexis - LogicManager - Novasecur - REFINITIV RISK - RSA - Dell Technologies - SAP - Schleupen - SIACI SAINT HONORE - SOFTWARE AG - SWORD GRC - TeamMate – Wolters Kluwer - Ventiv TECHNOLOGY - Vose
Europe - East	RVR Parad – Devoteam - DWF - Enablon-Wolters Kluwer - IBM - Kermobile Solutions - Legal Suite - LexisNexis MEGA - International - Novasecur - REFINITIV RISK - RSA - Dell Technologies - SAP - SOFTWARE AG - SWORD GRC - TeamMate – Wolters Kluwer
America - North	RVR Parad – Devoteam - eFront - EGERIE - Enablon-Wolters Kluwer - IBM - Kermobile Solutions - LexisNexis - LogicManager - MEGA International - Novasecur - Optimiso Group - OXIAL - Protiviti - RSA - Dell Technologies SAP - SOFTWARE AG - SWORD GRC - TeamMate – Wolters Kluwer - Ventiv TECHNOLOGY
America - Central and South	DWF - eFront - Arengi - Enablon-Wolters Kluwer - IBM - IPORTA - Kermobile Solutions - Legal Suite - LexisNexis LogicManager - Novasecur - OXIAL - RSA - Dell Technologies SAP - SIACI SAINT HONORE - SOFTWARE AG - TeamMate – Wolters Kluwer - Vose
Africa - North	ARENGI - CGE Risk Management Solutions - RVR Parad – Devoteam - DWF - eFront - IBM - IPORTA - Kermobile Solutions - LexisNexis - Novasecur - Optimiso Group - Protiviti - REFINITIV RISK - RSA - Dell Technologies - SAP SWORD GRC - TeamMate – Wolters Kluwer - Ventiv TECHNOLOGY - Vose
Africa - West	ARENGI - CGE Risk Management Solutions - DWF - eFront - EGERIE - Enablon-Wolters Kluwer - Kermobile Solutions - Legal Suite - MAAT - MEGA International - Novasecur - Protiviti - REFINITIV RISK - SAP - SWORD GRC TeamMate – Wolters Kluwer - Vose
Africa-SouthEast and Central	1-One - Améthyste - ARENGI - DWF - eFront - EGERIE - Wolters Kluwer - IPORTA - Kermobile Solutions - Legal Suite - LexisNexis - LogicManager - MEGA - International - Novasecur - Optimiso Group - Protiviti - REFINITIV RISK - RSA - Dell Technologies - SAP - SIACI SAINT HONORE - SOFTWARE AG - WORD GRC - TeamMate – Wolters Kluwer - Vose

## Description of functional modules and technical axes

#### **Functional modules**

Insurance Management  Calculation of premium payment history     Management of insurance portfolios     Budget simulations     Tax identification and follow-up Incident and Loss Management  Description and follow-up (including financial impact) of incidents managed centrally or not, noncompliance, legal proceedings, losses, conditional alerts, etc. History of financial valuation including compensation process follow-up by item (medical expenses, damages, material and immaterial damages, etc.)  BCP and Crisis Management  Formalization and use of BCP models Impact on Activities Assessment (IAA) and interface with the corporate directory Maintenance in operational conditions (MOC); Asset management Crisis management support  Risk Management  Description and management of risks inspections (planning, documentation, monitoring, etc.) Monitoring of Prevention reports and associated notes Monitoring of compliance with regulations and internal or external standards Library of prevention / protection measures Follow-up of recommendations  Risk Mapping  Risk Identification and formalization, Management of a Risk Library, Linkage to strategic objectives Risk Evaluation (qualitative or quantitative) and Prioritization Risk Indicator Monitoring, Alert thresholds Credit, Market and Financial risk management (Basel 3)  Audit Audit plan management Management of auditing missions, schedules and work programs  Internal Control Identification of controls and link with processes
Management compliance, legal proceedings, losses, conditional alerts, etc.  History of financial valuation including compensation process follow-up by item (medical expenses, damages, material and immaterial damages, etc.)  BCP and Crisis Formalization and use of BCP models  Management Impact on Activities Assessment (IAA) and interface with the corporate directory  Maintenance in operational conditions (MOC); Asset management  Crisis management support  Risk Management Description and management of risks inspections (planning, documentation, monitoring, etc.)  Monitoring of Prevention reports and associated notes  Monitoring of compliance with regulations and internal or external standards  Library of prevention / protection measures  Follow-up of recommendations  Risk Identification and formalization, Management of a Risk Library, Linkage to strategic objectives  Risk Evaluation (qualitative or quantitative) and Prioritization  Risk Indicator Monitoring, Alert thresholds  Credit, Market and Financial risk management (Basel 3)  Audit  Audit plan management  Management of auditing missions, schedules and work programs
Management  Impact on Activities Assessment (IAA) and interface with the corporate directory  Maintenance in operational conditions (MOC); Asset management  Crisis management support  Description and management of risks inspections (planning, documentation, monitoring, etc.)  Monitoring of Prevention reports and associated notes  Monitoring of compliance with regulations and internal or external standards  Library of prevention / protection measures  Follow-up of recommendations  Risk Identification and formalization, Management of a Risk Library, Linkage to strategic objectives  Risk Evaluation (qualitative or quantitative) and Prioritization  Risk Indicator Monitoring, Alert thresholds  Credit, Market and Financial risk management (Basel 3)  Audit  Audit Audit plan management  Management of auditing missions, schedules and work programs
> Monitoring of Prevention reports and associated notes > Monitoring of compliance with regulations and internal or external standards > Library of prevention / protection measures > Follow-up of recommendations  Risk Mapping > Risk Identification and formalization, Management of a Risk Library, Linkage to strategic objectives > Risk Evaluation (qualitative or quantitative) and Prioritization > Risk Indicator Monitoring, Alert thresholds > Credit, Market and Financial risk management (Basel 3)  Audit > Audit plan management > Management of auditing missions, schedules and work programs
<ul> <li>Risk Evaluation (qualitative or quantitative) and Prioritization</li> <li>Risk Indicator Monitoring, Alert thresholds</li> <li>Credit, Market and Financial risk management (Basel 3)</li> <li>Audit</li> <li>Audit plan management</li> <li>Management of auditing missions, schedules and work programs</li> </ul>
> Management of auditing missions, schedules and work programs
Internal Control > Identification of controls and link with processes
> Management of self-assessment campaigns
Compliance > Compliance with regulations, internal or external standards (interfaces with content providers), self-assessments
Action Management > Actions and action plans management (allocation, planning follow-up)
Governance > Management of the organization, risk management policies and decisions > Dashboards with key indicators, budget management
Quality Management > Management of processes, objectives, quality indicators, non-compliant products, preventive and corrective actions, specific procedures, etc.
Competitive > Management of intelligence and information analysis, business intelligence, technology watch Intelligence > Information gathering, treatment, publishing and filing
Sustainability > Ability to manage Sustainability program (metrics, analysis, reporting) and CSR (2019 new area) > Ability to support different protocol out of the box: GHG, Emission scope > Ability to manage CSR initiatives and other related activities
Cybersecurity > Ability to scope ISMS and document Statement of Applicability > Manage security incidents and vulnerabilities > Vulnerability Scans
Data Privacy (2019 new > Perform initial Data Privacy assessment and impact assessment area) > Ability to monitor compliance policy to Data Privacy and detect and manage breaches > Data Privacy reporting library ready to use for compliance purposes

#### **Technical axes**

Access Management	<ul> <li>User access security policy, user management, segregation of duties</li> <li>Delegation of administration rights</li> <li>Management of user authorizations and data confidentiality</li> </ul>
TechnicalArchitecture	<ul> <li>Type of architecture and hosting used (rich client, Application Service Provider, etc.)</li> <li>Possible database solutions and programming languages</li> <li>Logical security of the technical platform</li> </ul>
Multi-Currency Management	<ul> <li>Default currency</li> <li>Other possible currencies</li> <li>Multiple currency conversion engine</li> </ul>
Document Management	<ul> <li>Document attachment</li> <li>Document management capabilities</li> </ul>
Imports	<ul> <li>Import management by a client administrator or an authorized user</li> <li>Import of external data sources in an appropriate format</li> </ul>
Exports	<ul> <li>Pre-set export formats</li> <li>Extracting and exporting data in xls, dbf or other formats (for use in spreadsheets or databases) for external use</li> <li>Defining export perimeters, selecting data for exports and limiting and restricting exported scope and data</li> </ul>
Multiple Language Management	<ul> <li>Available languages other than French</li> <li>Existence of a complete RMIS version in French</li> <li>Management of data and label dictionaries</li> <li>Language management by a client administrator</li> </ul>
Organizational Management	<ul> <li>Management of tree structures (with more than five levels) along multiple areas and with multiple repositories</li> <li>Management of different employees or various assets (facilities, vehicles, etc.) attached to the tree-structure entities (including processes)</li> <li>Matching of legal and organizational data</li> </ul>
Customization	<ul> <li>Screen customization by the client</li> <li>Screen customization by the vendor</li> <li>Other functionalities for the client</li> </ul>
Analysis and Reporting	<ul> <li>Business Intelligence</li> <li>Existence of an integrated reporting tool</li> <li>Interfacing with reporting tools and ETL</li> <li>Management of analysis criteria</li> <li>Available reports and supported formats</li> </ul>
Workflow Management	<ul> <li>Alert triggering thresholds and workflow customization</li> <li>Tool functionalities for sending emails/SMS, using a mailing list or other</li> <li>Pre-set workflow management with scheduling and task follow-up functionalities</li> <li>Reporting possibilities on workflow information</li> </ul>
Mobility	<ul><li>RMIS capacities to adapt itself to mobile devices (smartphones, touch pads)</li><li>Responsive Design</li></ul>
Analytics	<ul> <li>Connect the tool to data sources (ERP or others)</li> <li>Availability of predefined controls libraries</li> <li>Design automated controls/analysis within the tool (Continuous Control Monitoring), with ability to display related exceptions/results</li> </ul>

## Consultation/response results

VENDOR	PANOR	AMA 2016	PANORA	AMA 2017	PANORA	AMA 2018	PANORA	AMA 2019	STATUS 2019
	Consulted	Answered	Consulted	Answered	Consulted	Answered	Consulted	Answered	
1-One	YES	YES	YES	YES	YES		YES	YES	
80-20 Software	YES	NO	YES	NO	YES	NO	YES	NO	
ACL	YES	YES	YES	YES	YES		YES	YES	
Active Risk (cf. Sword Activ	e Risk)								
Actuaris	YES	NO	YES	NO	YES	NO	YES	NO	
Advalea	YES	NO	YES	NO	NO	NO	NO	NO	
Agena	YES	NO	YES	NO	YES	NO	YES	NO	
Akio			YES	NO	YES	NO	YES	NO	
Améthyste	YES	YES	YES	YES	YES	YES	YES	YES	
Antelope							YES	YES	Entering
Aon eSolutions (cf. Ventiv T	echnology)								
Arengi	YES	YES	YES	YES	YES		YES	YES	
Archer Technologies (cf. El	MC / RSA)								
Asphaleia	YES	NO	NO	NO	NO	NO	NO	NO	
Avedos	YES	NO	YES	NO	YES	NO	YES	NO	
Axentis (cf. TeamMate - Wo	olters Kluwer	-)							
Bayesia	YES	NO	YES	NO	NO	NO	NO	NO	
BI International (cf. AlignAl	ytics)								
BVD / Bureau Van Dijk	YES	NO	YES	NO	YES	NO	YES	NO	
CGE Risk	YES	YES	YES	YES	YES		YES	YES	
Challenge Optimum S.A.			YES	YES	YES		YES	NO	Outgoing
Check Point	NO	NO	NO	NO	NO	NO	NO	NO	
Clarity GRC (Infogov)	YES	NO							
Click-N-Manage (cf. Challenge Optimum S.A.)	YES	YES							
CMO Compliance	YES	NO	YES	NO	YES	NO	YES	NO	
Coda	YES	NO	YES	NO	NO	NO	NO	NO	
Cogis (cf. Oxial Group)									
Control Metrics (cf. Mega I	nternational)								
CovalentSoftware (cf. Ideagen)	YES	NO	YES	NO	YES	NO	YES	NO	
Covelys	YES	NO	YES	NO	NO	NO	NO	NO	
Crystal Ball (cf. Oracle)									
CS Stars (cf. Marsh ClearS	ight)								
Cura Technologies	YES	NO	YES	NO	YES	NO	YES	NO	
DataGenic	YES	NO	YES	NO	YES	NO	YES	NO	
Dell – RSA			YES	YES	YES		YES	YES	
Delta RM	YES	YES	YES	YES	YES		YES	YES	
Devoteam RVR Parad	YES	YES	YES	YES	YES		YES	YES	
DWF		YES		YES			YES	YES	Entering
EADS Apsys	YES	NO	YES	NO	YES	NO	YES	NO	
Easylicence							YES	NO	
Effisoft	YES	YES	YES	YES	YES	NO	YES	NO	
eFront	YES	YES	YES	YES	YES		YES	YES	

VENDOR	PANORA	MA 2016	PANORA	MA 2017	PANORA	MA 2018	PANORA	MA 2019	STATUS 2019
	Consulted	Answered	Consulted	Answered	Consulted	Answered	Consulted	Answered	
Egerie Software	OUI	YES	OUI	YES	OUI	NO	OUI	YES	Entering
Elseware	YES	NO	YES	NO	YES	NO	YES	NO	
EMC / RSA Archer (cf. Dell – RSA)	YES	YES							
Enablon - Walters kluwer	YES	YES	YES	YES	YES		YES	YES	
F24	NO	NO	YES	YES	YES	NO	YES	NO	
Finwedge (anciennement FC Partner)	YES	YES	YES	NO	N0	NO	YES	N0	
Fidens	YES	YES	YES	NO	YES	NO	YES	NO	
Global Risk Consultants							YES	NO	
Google	NO	NO	YES	YES	NO	NO	NO	NO	
Gras Savoye	YES	YES	YES	YES	YES		YES	NO	Outgoing
Hyperion (cf. Oracle)									
IAMS Conseil	YES	NO	YES	NO	YES	NO	YES	NO	
IBM	YES	YES	YES	YES	YES		YES	YES	
Ideagen	YES	YES	YES	YES	YES	NO	YES	NO	
IDS Scheer (cf. Software AG)									
i-Flex (cf. Oracle)									
Infogov (cf. Proteus Cyber)									
Indicia Ivalua			YES	YES	YES	NO	YES	NO	
Infor	YES	NO	YES	NO	NO	NO	NO	NO	
InformationBuilders	YES	N0	YES	NO	N0	NO	NO	NO	
Intellinx	YES	NO	NO	NO	YES	NO	YES	NO	
IPORTA							YES	YES	Entering
Ivalua	YES	YES							
iWE							YES	NO	
Kermobile Solutions	N0	NO	YES	YES	YES		YES	YES	
Keyword	YES	YES	YES	YES	YES		YES	NO	Outgoing
Kilclare software	NO NO	NO	NO	NO		N0		NO	
Legal Suite	YES	YES	YES	YES	YES		YES	YES	
Legisway	YES	YES	YES	NO		NO		NO	
LexisNexis	YES	YES	YES	YES	YES		YES	YES	
Linkfluence	YES	N0	YES	N0	N0	N0	N0	N0	
List France (cf. Mega Interna	ational)								
Lockpath							YES	NO	
LogicGate							YES	NO	
LogicManager	YES	YES	YES	YES	YES		YES	YES	
MAAT	YES	YES	YES	YES	YES	NIC	YES	YES	
Mageri	YES	NO	YES	NO	YES	N0	YES	NO	
Marsh ClearSight	YES	YES	YES	YES	YES		YES	NO	Outgoing
Mega International	YES	YES	YES	YES	YES		YES	YES	
Methodware (cf. Wynyard Gr	•								
MetricStream	YES	YES	YES	YES	YES		YES	NO	Outgoing

VENDOR	PANORA	MA 2016	PANORA	MA 2017	PANORA	MA 2018	PANORA	MA 2019	STATUS 2019
	Consulted	Answered	Consulted	Answered	Consulted	Answered	Consulted	Answered	
Mitratech							YES	NO	
Mkinsight	YES	NO	YES	NO	YES	NO	YES	NO	
Modulo	YES	YES	YES	NO	NO	NO	NO	NO	
Movaris (cf. Trintech)									
MSDP Consulting	YES	NO	YES	NO	NO	NO	NO	NO	
Navex Global							YES	NO	
Novasecur	YES	YES	YES	YES	YES		YES	YES	
Noweco	YES	NO	YES	NO	YES	NO	YES	NO	
NTT Data	YES	YES	YES	NO	YES		YES	NO	Outgoing
OpenPages (cf. IBM)									3 3
Optimiso	NO	NO	YES	YES	YES		YES	YES	
Optirisk	YES	NO	YES	NO	YES	NO	YES	NO	
Optivvia			YES		YES	NO	YES	NO	
Oracle France	YES	YES	YES	NO	YES	NO	YES	NO	
Overmind	YES	YES	YES	NO	YES	NO	YES	NO	
Oxand	YES	YES	YES	NO	YES	NO	YES	NO	
Oxial Group	YES	YES	YES	YES	YES	YES	YES	YES	
Palisade	YES	NO	YES	NO	YES	NO	YES	NO	
Pentana (cf. Ideagen)									
ProcessGene	YES	YES	YES	YES	YES		YES	NO	Outgoing
Prodentia	YES	NO	YES	NO	YES	NO	YES	NO	outgoing
Proteus Cyber	NO NO	NO	NO NO	NO	YES	NO	YES	NO	
Protiviti	YES	NO	YES	NO	YES	NO	YES	YES	Entering
Qumas	YES	NO	YES	NO	YES	NO	YES	NO	Entering
Resolver	YES	YES	YES	NO	YES	NO	YES	NO	
Risk2Reputation	YES	NO NO	YES	NO	YES	NO	YES	NO	
Risk Decisions	NO	NO	NO	NO	YES	NO	YES	NO	
Riskeeper	NO	NO	NO	NO	YES	110	YES	NO	Outgoing
Riskonnect	YES	YES	YES	NO	YES	NO	YES	NO	outgoing
RiskWatch	TLS	ILS	TLS	110	TLS	110	TLS	NO	
Rivo Software	YES	YES	YES	NO	YES	NO	YES	NO	
RMsoft (cf. Covelys)	TLS	ILJ	TLS	110	TLS	110	TLS	NO	
ROK Solution	YES	YES	YES	YES	YES	YES	YES	NO	Outgoing
RSAM	YES	NO	YES	NO	YES	NO	YES	NO	Outgoing
RuleBurst (cf. Oracle)	ILJ	NO	ILJ	NO	ILJ	NO	ILJ	INO	
SAI Global   BWise	YES	YES	YES	YES	YES		YES	YES	
SAI Global   Byvise SAI Global Compliance /	YES	NO NO	YES	NO NO	YES	NO	YES	NO NO	
Compliance 360						INU			
SAP France	YES	YES	YES	YES	YES		YES	YES	
SAS France	YES	NO	YES	NO	YES	NO	YES	NO	
Schleupen AG	NO	NO	N0	NO	YES		YES	YES	
Second Floor BV	NO	NO	NO	NO	YES		YES	NO	Outgoing
ServiceNow	NO	N0	NO	NO	YES		YES	NO	Outgoing

#### RMIS PANORAMA 2019

VENDOR	PANORA	MA 2016	PANORA	MA 2017	PANORA	AMA 2018	PANORA	MA 2019	STATUS 2019
	Consulted	Answered	Consulted	Answered	Consulted	Answered	Consulted	Answered	
Siaci Saint Honoré	YES	YES	YES	YES	YES		YES	YES	
SideTrade	YES	YES	YES	YES	YES		YES	NO	Outgoing
Sindup							YES	NO	
Software AG	YES	YES	YES	YES	YES		YES	YES	
Sphera							YES	NO	
Spotter (cf :Akio)	YES	NO							
Strategic Thought Group (cf.	Sword Activ	/e Risk)							
Sword Active Risk	YES	YES	YES	YES	YES		YES	YES	
TCI SAS	NO	NO	NO	NO	NO	NO	NO	NO	
TeamMate - Wolters Kluwer	YES	YES	YES	YES	YES		YES	YES	
Telelogic (cf. IBM)									
Tenable	YES	NO	YES	NO	YES	NO	YES	NO	
Théorème	YES	YES	YES	YES	YES		YES	YES	
Refinitiv RISK	YES	YES	YES	NO	YES		YES	YES	
Tinubu Square	YES	NO	YES	NO	YES	NO	YES	NO	
Towers Watson			YES	NO	YES	NO	YES	NO	
Trintech	YES	NO	YES	NO	YES	NO	YES	NO	
Ventiv Technology	YES	YES	YES	YES	YES		YES	YES	
Verspieren	YES	NO	YES	NO	YES	NO	YES	NO	
Vi clarity					YES	NO	YES	NO	
Vose							YES	YES	Entering
Wynyard Group	YES	NO	YES	NO	YES	NO	YES	NO	Outgoing
Xactium	YES	NO	YES		YES		YES	NO	

# You are a RMIS software vendor and you would like to be consulted for the next edition of the RMIS Panorama?

You just need to contact AMRAE in order to take part to the next campaign.

Please contact:

Hélène Dubillot: <u>helene.dubillot@amrae.fr</u> Bertrand Rubio: bertrand.rubio@fr.ey.com

#### About AMRAE:

The Association pour le Management des Risques et des Assurances de l'Entreprise (The Association for Corporate Risk and Insurance Management) comprises more than 1,300 members from 750 French public and private sector firms.

One of the association's objectives is to develop a Risk Management "culture" within organizations and to assist members in their relationships with insurance market actors and public authorities. The association advises members on risk assessment, funding control and insurance spending. In order to answer professional training expectations of its members, who legitimately look to the association for support, its entity called AMRAE Formation provides high-level, certified and graduate formation.

Download your free English version of the panorama at <a href="https://www.amrae.fr/rmis-panorama-2019">www.amrae.fr/rmis-panorama-2019</a> Sale price – Bound copy: 20 € VAT FRANCE

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Management des Risques et des Assurances de l'Entreprise 80 BOULEVARD HAUSSMANN 75008 PARIS - TEL: +33 (0)1 42 89 33 16 - FAX: +33 (0)1 42 89 33 14 - amrae@amrae.fr - www.amrae.fr